

WHA Premium Growth Real Estate Investment Trust



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Investors may obtain additional information about WHART from its annual filing (Form 56-REIT) found in www.sec.or.th or on the website of the REIT Manager (if available).





### Message from REIT Manager

The Year 2022 was one of the years with high uncertainty. Geo-political tensions, and economic situations, and high inflation globally had caused high turbulence to economic and investment environment. However, with all these negative factors, the Year 2022 was one of very successful years for the WHART Trust in many aspects ranging from operational performance, new asset acquisition, financial and debt management, distribution payment and etc.

Average occupancy rate of WHART Trust for the Year 2022 was 92.30 percent (excluding undertaking). This was an increase from 90 percent in Year 2021, and the Trust has been able to maintain average occupancy at not less than 90 percent since its establishment. Factors contributing to performance increase was the more relaxation policy of the government which led to the more economic activities domestically and that investment assets of the Trust locate in prime locations with high demand.

In term of tenant management, tenant diversification was one of key success factor of the WHART Trust. Tenant profiles of the Trust are very strong and are from various industries. Key tenant industries are from Third Party Logistics, Fast Moving Consumer Good, and E-Commerce which are all considered as stable and growing even during the severe outbreak of COVID-19 in previous years. These tenants performed very well and had expansion in 2022.

WHART Trust successfully completed the 7th Capital Increase by investing on new assets with total leasable area of 159,965 square meters and total asset value of Baht 4,050 Million. All projects are on strategic locations for logistics such as Bangna-Trad Road, EEC, and Wangnoi Area with high average occupancy rate. In addition, tenants are also of quality and well-known such as CRC Thai Watsadu, Kerry Logistics, and Signode, and average contract of these tenants are more than 6 years. All of these strong points of the new assets will be beneficial to WHART Trust in the long-run.

The new Trust units issued for this Capital Increase also received overwhelming feedbacks from investors and were 100-percent subscribed. After completion of the acquisition, the building leasable area under management of the Trust will reach 1.74 million square meters on 39 projects invested. The total asset value of the Trust has reached Baht 51,815.30 million which makes the WHART Trust the biggest in industrial REIT on total asset value in Thailand.

WHART Trust has always had strong financial and debt management. As of 2022, the Trust has the interest-bearing debt of Baht 13,595 Million. Debenture accounted for 67 percent, while remaining 33 percent was loans from financial institutions. The Loan-to-Value (LTV) Ratio of the Trust was 26.24 percent, the level which enabled more flexibility in management especially during downturn.

In 2022, WHART Trust completed the refinancing of expiring debenture and existing loan, having taken the fact that it was the year which interest rate and bond yield significantly increased to counter high inflation worldwide. Since 2019, the REIT Manager had managed to reduce overall cost of debt of the Trust over the years, and the 2022 was another year that the Trust was able to maintain the average cost of debt at satisfactory level. The Trust itself has one of the lowest cost of debts in industry.

Given the improved operational performance, revenue increase, and efficient financial and debt management, WHART Trust had announced to pay benefit distribution in term of dividend to unitholders on the amount of Baht 0.7635 per unit, one percent increase from the previous year. Such amount is considered the highest amount paid since the establishment of WHART Trust.

Lastly, on behalf Board of Management of the REIT Manager, we would like to sincerely extend our gratitude all unitholders for the kind support to WHART Trust as always, we promise to manage the Trust with our best efforts to ensure the highest benefits to all of our unitholders.



### WHART (REIT)

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## Zone 1: Bangna-Trad Area (58%)

WHA Distribution Center Project Ladkrabang
WHA Mega Logistics Center Ladkrabang
WHA Mega Logistics Center Project Km.18
WHA Mega Logistics Center Km.19
WHA Mega Logistics Center Project Km.23
WHA Mega Logistics Center Chonlaharnpichit Km.3 (Ph.1,2)
WHA Mega Logistics Center Chonlaharnpichit Km.3 (Ph.2,2)
WHA Mega Logistics Center Chonlaharnpichit Km.4
WHA Mega Logistics Center Chonlaharnpichit Km.5
DKSH Consumer, DKSH 3M

DKSH Healthcare

WHA-KPN Mega Logistics Center Project Km.23 (Ph.1,2,3) WHA Mega Logistics Center Theparak Km.21

## Zone 2 : Eastern Economic Area (19%)

(Chonburi-Rayong)

WHA Mega Logistics Center Panthong

1A IVIEGA LOGISTICS CENTER PANT O

Omada Aerospace Factory

Ornada Aerospi Ducati

Dräxlmaier

Roechling

WHA Mega Logistics Center Laemchabang 1 WHA Mega Logistics Center Laemchabang 2

WHA Signode Factory

WHA E-Commerce Park

# Zone 3: Northern BKK and Vinicities (22%)

DKSH Bang Pa-in

DSG Project (Ph.1-3)

DSG Project (WHA SIL)

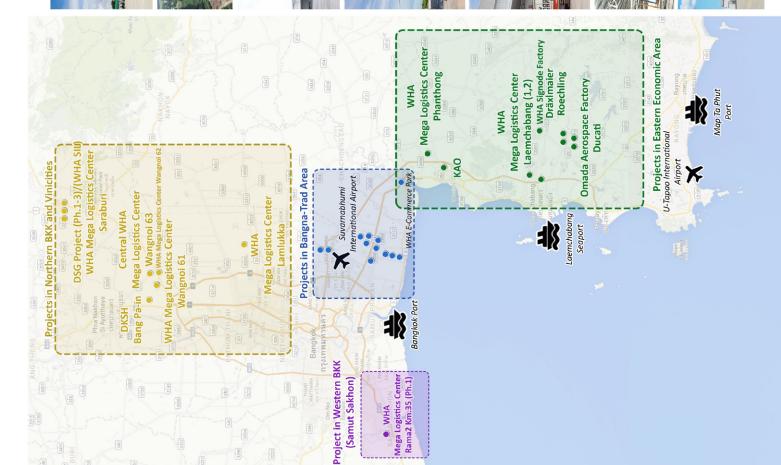
WHA Mega Logistics Center Lamlukka

WHA Mega Logistics Center Wangnoi 61

WHA Mega Logistics Center Saraburi

Central WHA Mega Logistics Center Wangnoi 63 WHA Mega Logistics Center Wangnoi 62 Zone 4 : Western BKK (Samut Sakhon) (1%)

WHA Mega Logistics Center Rama 2 Km.35 (Ph.1)





### **Key Information**

REIT Name (Thai) ทรัสต์เพื่อการลงทุนในอสังหาริมทรัพย์และสิทธิการเช่าดับบลิวเอชเอ พรีเมี่ยม โกรท

REIT Name (English) WHA Premium Growth Freehold and Leasehold Real Estate Investment Trust

Symbol WHART

REIT Manager WHA Real Estate Management Co., Ltd.

Trustee Kasikorn Asset Management Co., Ltd.

Property Manager WHA Corporation Plc.

Auditor PriceWaterhouseCoopers ABAS Ltd.

Market CapTHB 35,020.33millionsNo. of units3,272.93million unitsNAV per unitTHB 10.9744per unitPar per unitTHB 9.0241per unit

Price/NAV 0.97

Market price (31 Dec 2022) 10.70 baht

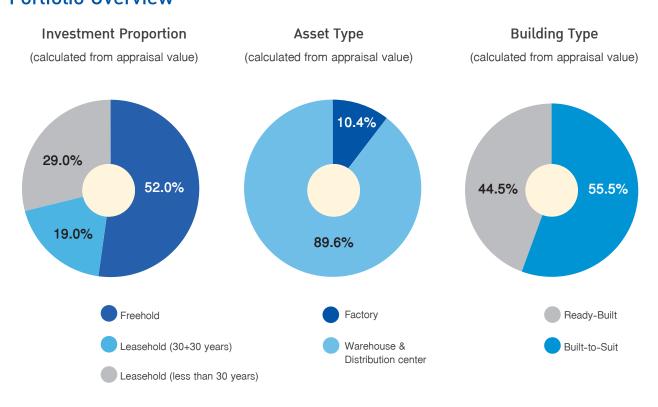
Net Asset Value (NAV) THB 35,918.55 millions

Registered Capital THB 34,639.94 millions

Establishment Date 8 December 2014

times Weighted average of expiry tenant contract 4.21 year

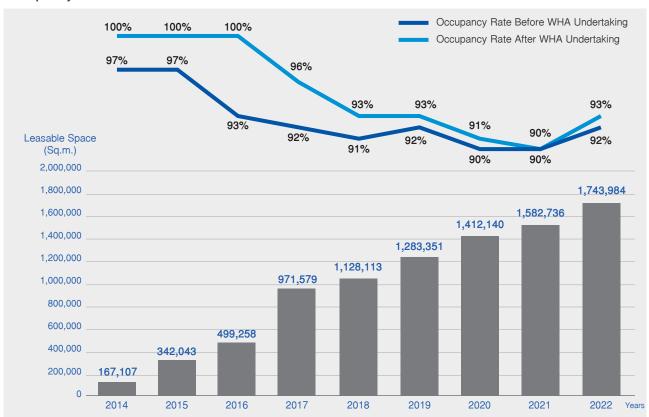
### Portfolio Overview

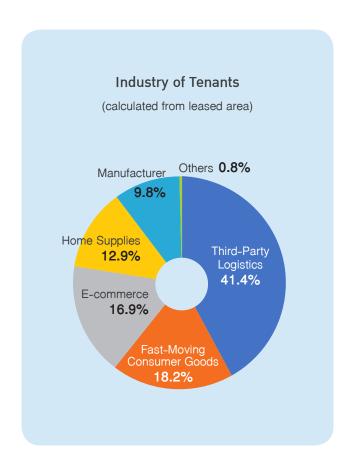


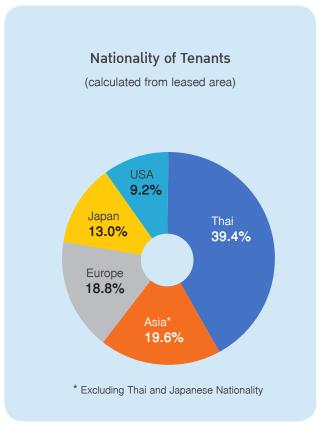


### **Operating Performance**

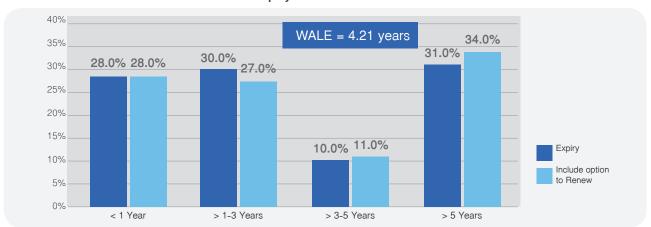
### Occupancy rate and Leasable area



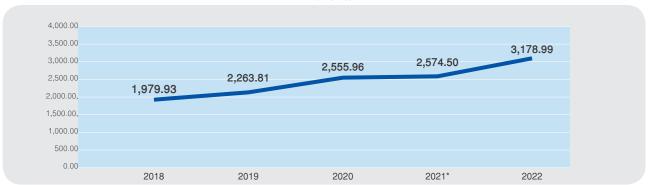




### **Expiry Tenant Contract**

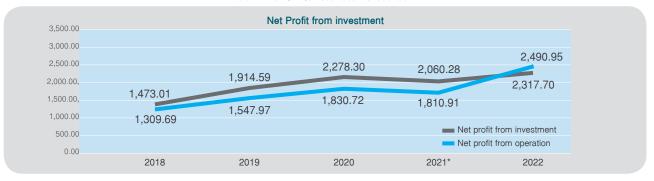


### Total revenue

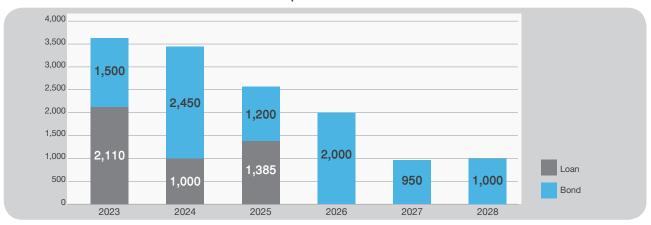


\*Reverse accrued revenue from property divestment in Q2/2021

### Net Profit from investment



### Loan Repartment cchedule





## Capital Struture Total assets THB 51,815.28 millions Total Liabilities THB 15,896.73 millions Equity THB 35,918.55 millions Net income THB 1,278.60 millions Loan to value 26.24% Credit Rating A Stable

Distribution Payment					
Performance	Per unit (THB)				
period	Dividend	Capital Reduction	Dividend		
IPO - 2017	1.4818	0.7254	2.2072		
2018	0.6390	0.1195	0.7585		
2019	0.6649	0.0975	0.7624		
2020	0.7243	0.0335	0.7578		
2021	0.7578	-	0.7578		
2022	0.7653	-	0.7653		
Total	5.0331	0.9759	6.0090		

### Distribution payment policy:

Not less than 90% of adjusted net income of each fiscal year. The distributions will be paid to unitholders not more than 4 times of each fiscal years. However, if WHART increase the capital in each year, WHART might pay the distribution more than 4 times.

Key financial information	2022	2021	2020
Rental & Service income (THB)	3,127,589,696	2,540,444,171	2,513,311,919
Other income (THB)	51,396,368	34,059,631	42,652,470
Total expenses (THB)	363,064,891	458,673,100	431,353,819
Interest paid (THB)	324,973,350	304,923,543	293,892,849
Net investment gain (THB)	2,490,947,823	1,810,907,159	1,830,717,721
Increase in net assets from operation (THB)	2,317,703,727	2,060,275,160	2,278,297,327
No. of Trust units (units)	3,272,928,441	3,065,395,883	2,776,997,063
Net asset value per unit (THB/ unit)	10.9744	11.0709	10.9518
Increase in net assets from operation per unit (THB/unit)	0.7081	0.6721	0.8204
Interest bearing debt to EBITDA* (times)	5.05	5.97	4.95
Interest bearing debt to total assets ratio* (times)	28.22	27.33	26.12

<sup>\*</sup> Interest bearing debt is the interest bearing debt include financial lease

### Management Discussion & Analysis

### WHA Premium Growth Freehold and Leasehold Real Estate Investment Trust's performance:

Description	31 December 2022	31 December 2021	Change (%)
Average Warehouse occupancy rate before WHA's undertaking (%)	92.29%	90.00%	2.29%
Average Rooftop occupancy rate before WHA's undertaking (%)	17.74%	9.65%	8.09%
Average Warehouse occupancy rate after WHA's undertaking (%)	92.58%	90.48%	2.10%
Average Rooftop occupancy rate after WHA's undertaking (%)	100.00%	100.00%	0.00%
Warehouse rental area (square meters)	92.29%	90.00%	2.29%
Rooftop rental area (square meters)	17.74%	9.65%	8.09%
Warehouse rental and service income (million Baht)	3,099.91	2,512.41	23.38%
Other rental and service income (million Baht)	27.67	28.03	(1.28%)
Undertaking income (million Baht)	40.12	27.43	46.26%
Interest income (million Baht)	11.29	6.63	70.29%
Total income (million Baht)	3,178.99	2,574.50	23.48%
Total expenses (excluded financial costs) (million Baht)	(363.07)	(458.67)	(20.84%)
Net investment income before financial cost (profit before financial cost) (million Baht)	2,815.93	2,115.83	33.09%
Profit before financial cost to total income ratio (%)	88.58%	82.18%	6.40%
Financial costs (million Baht)	(324.97)	(304.92)	6.58%
Net investment gain (profit before net gain (loss) from investment) (million Baht)	2,490.95	1,810.91	37.55%
Profit before net gain (loss) from investment to total income ratio (%)	78.36%	70.34%	8.02%
Total net gain (loss) from investment (million Baht)	(173.24)	249.37	(169.47%)
Increase in net assets from operations (net profit) (million Baht)	2,317.71	2,060.28	12.49%
Net profit to total income ratio (%)	72.91%	80.03%	(7.12%)



### **Analysis of Performance**

### 1. Overview of the Trust's Performance

The overall performance of WHART Trust in 2022 well-improved from the previous year. The average occupancy rate of the WHART Trust in 2022 was 92.30 percent increasing from 90.00 percent of the previous year. Such performance improvement was due to the increase on economic activities from government's re-opening policy after the outbreak of COVID-19 is proven to be more controlled.

In Quarter 4 of year 2022, WHART Trust completed the additional asset investment for 5 projects with total leasable area of 159,965 square meters and total asset value of Baht 4,050.86 Million. These additional assets are of high-quality and located in strategic logistic area such as Bangna-Trad Area, Wangnoi Area, and EEC area. The REIT Manager has confidence that these assets will be beneficial to the Trust performance in the long-run.

The main tenants of these new assets are from stable business industries such as Fast Moving Consumer Goods (FMCG), E-Commerce, and Home Appliance with average long-term lease. After the acquisition, the WHART Trust will have better distribution of the tenant mix in term of business industry. Tenants from Third Party Logistics (3PLs) and Fast Moving Consumer Goods (FMCG) are the main tenant industries, and there will also be significant growth from tenants from Home Appliance whose proportion in leasable area increases from 7.00 percent to 12.90 percent.

After the completion of asset acquisition, the WHART Trust has Total Asset Value of Baht 51,815.28 Million which is considered to be the biggest industrial REIT in term of Total Asset Value and also have long weighted average lease expiry (WALE) at 4.21 years.

For financial management, the Loan-to-Value Ratio (LTV Ratio) of the WHART Trust as of 31 December 20221 is at 26.24 percent. During the year 2023, the REIT Manager managed the interest expense by borrowing the loan with financial institution and issuing the debentures to refinance existing loans and expiring debentures and negotiated with financial institution for the loan for the additional asset investment. Because of these, the WHART Trust was able to maintain the average interest rate in the same level as last year although the interest policy rate has constantly increased.

In addition, In 2022, the WHART Trust allocated an amount of investment on improving efficiency in some of warehouse and factory projects as requested by tenants. With this asset improvement, the WHART trust had to reverse the value of properties in amount of Baht 153.80 Million to offset with the gain from annual asset revaluation in amount of Baht 72.30 Million. This is resulted the loss from change in fair value of investments in amount of Baht 81.50 Million as indicated in Financial Statement. However, the loss from change in fair value does not impact to dividend payment.

For the benefit distribution to unit holders, with the performance improvement mentioned above, the WHART Trust had paid the dividend for amount of Baht 0.7653 per unit for the Fiscal Year of 2022 (1 January 2022 to 31 December 2022) which was 1.00 percent increase from the previous year.

### **Financial Performance**

Statement of Comprehensive Income for the year ended 31 December 2022

- Total Income was Baht 3,178.99 million, increasing Baht 604.49 million or 23.48 percent from the previous year. The increase was reflected from the recognition of revenue from the investment in the eighth additional assets (the seventh capital increase) on 1 December 2022 and the increase in performance of existing assets compared to the previous year.
- Total Expense was Baht 688.04 million, decreasing Baht 75.56 million or 9.90 percent from the previous year. The main attribution was the decrease in other expenses, offsetting with the increase in management expenses such as Management fee, Trustee fee and Property management fee as the Trust size has expanded from the investment on in the eighth additional assets (the seventh capital increase).
- The Net Investment Gain was Baht 2,490.95 million, increasing Baht 680.04 million or 37.55 percent from the previous year, which reflects improvement of actual operating performance of the Trust and is converted to the Net investment Gain per Total Income (EBT Margin) of 78.36 percent which was better than the previous year.
- Total Net Loss from Investments was Baht 173.24 million. The main attribution was from the change in valuation of the annual assets valuation.
- Increase in Net Assets from Operation (Net Profit) was Baht 2,317.71 million which was converted to the
   Increasing in net assets from operations per Total Income (Net Income Margin) at 72.91 percent.

Statement of Financial Position as at 31 December 2022

- Total assets were Baht 51,815.28 million
- Total liabilities were Baht 15,896.73 million
- Net assets were Baht 35,918.55 million
- Capital received from unitholders were Baht 34,639.95 million
- Retained earnings at the end of the period were Baht 1,278.60 million, equivalent to the net asset value per unit of 10.9744 Baht.

### Key factors and Influences that May Affect Future Operations or Financial Positions

Although the covid-19 pandemic continues to affect both domestic and international economic conditions, in 2022, WHART expects to maintain a stable performance and meet its targets and expects the average rental rate to remain consistent with no significant change from the previous year.

### 2. Significant details on the Statement of Comprehensive Income

Investment income comprising of:

Description	1 January 2022 to 31 December 2022		1 January 2021 to 31 December 2021	
2300.p.o.:	million Baht	% of Total income	million Baht	% of Total income
Warehouse rental and service income	3,099.91	97.51%	2,512.41	97.59%
Other rental and service income	27.67	0.87%	28.03	1.09%
Undertaking income	40.12	1.26%	27.43	1.07%
Interest income	11.29	0.36%	6.63	0.26%
Total income	3,178.99	100.00%	2,574.50	100.00%



- Warehouse rental and service income increased due to WHART Trust recognized full-year income from assets of the additional investment assets of the fifth capital increase on 2 December 2021.
   Also there was recognized partial income from additional assets from the seventh capital increase on 1 December 2022
- Undertaking income under the Undertaking Agreement derived from WHA Corporation Public
   Company Limited
- Interest income from saving deposit account of 0.25% 0.85% per annum in 2022 (0.05% 0.40% per annum in 2021)

### 2) Expenses comprising of:

Description	1 January 2022 to 31 December 2022		1 January 2021 to 31 December 2021	
	million Baht	% of Total income	million Baht	% of Total income
Cost of rental and services	55.29	1.74%	49.91	1.94%
Management fee	72.77	2.29%	68.24	2.65%
Trustee fee	45.48	1.43%	43.04	1.67%
Registrar fee	5.79	0.18%	5.23	0.20%
Property management fee	87.33	2.75%	80.16	3.11%
Other expenses	96.41	3.03%	212.09	8.24%
Total expenses	363.07	11.42%	458.67	17.82%

- Costs of rental and services, most of which were repair and maintenance fee
- Management fee paid monthly to WHA Real Estate Management Company Limited of a rate not exceeding 0.75% per annum of the net assets (exclusive of value added tax, specific business tax or other similar taxes)
- Trustee fee paid monthly to Kasikorn Asset Management Company Limited in a rate not exceeding 0.75% per annum of the total net assets (excluding value added tax, specific business tax or other similar taxes)
- Registrar fee paid to Thailand Securities Depository Company Limited
- Property management fee paid to WHA Corporation Public Company Limited in accordance with the service agreement
- Other expenses which consisted of:
  - (1) Amortisation of the Trust's unit issuance costs of Baht 77.08 million, equivalent to 79.95% of total other expenses
  - (2) The Trust's unit issuance costs of Baht 8.72 million, equivalent to 9.04% of total other expenses
  - (3) Consulting and professional fee of Baht 1.72 million, which comprised of legal consulting and audit fees, equivalent to 1.79% of total other expenses
  - (4) Other expenses of Baht 8.89 million, equivalent to 9.22% of total other expenses

### 3) Financial cost

Interest expenses of Baht 324.97 million from which the Trust loaned the financial institution in the amount of Baht 4,495.00 million with an interest rate of Minimum Loan rate (MLR) - (1.5% - 2.00%) per annum, debenture of Baht 9,100.00 million and lease liabilities

4) Net gain (loss) from investment

Net loss from investment of Baht 173.24 million resulting in the appraisal of the assets

### 3. Significant details on the Statement of Financial Position

### 1) Assets

As at 31 December 2022, the Trust had the total asset value of Baht 51,815.28 million, which was an increase of Baht 3,360.75 million or 6.94% from the previous year with significant particulars as follows:

- Investment in properties at fair value of Baht 49,474.29 million, which was an increase of Baht 4,120.53 million or 9.09% from the previous year due to the additional investment in assets for the seventh capital increase on 1 December 2022

(unit: million Baht)

Assets	31 December 2022	31 December 2021	Change (%)
Investment in properties at fair value	49,474.29	45,353.76	9.09%
Cash and cash equivalents	1,781.76	2,517.70	(29.23%)
Deferred expenses	67.32	144.40	(53.38%)
Deferred income from operating lease agreement	306.90	236.01	30.04%
Refundable VAT	33.35	46.46	(28.22%)
Other assets	151.66	156.20	(2.91%)
Total assets	51,815.28	48,454.53	6.94%

### 2) Liabilities

As at 31 December 2022, the Trust had total liabilities of Baht 15,896.73 million, which was an increase of Baht 1,379.11 million or 9.50% from the previous year with the significant particulars as follows:

- Borrowing from financial institutions net valued at Baht 4,478.83 million, which increased by Baht 2,220.44 million or 98.32% from the previous year, due to
  - On 4 August 2022, the Trust repaid the long-term borrowings from the financial institution in a total amount of Baht 160 million.
  - On 1 December 2022, the Trust entered into an agreement with a financial institution for the repayment of the debenture of the Trust for the amount of Baht 1,000 million.
  - On 1 December 2022, the Trust entered into a loan agreement with a financial institution to fund the investment in assets which the Trust acquired during the seventh capital increase and/or support the repayment of deposits for lease and/or service which the Trust invested in during the seventh capital increase and/or repayment of borrowings of the Trust. The total facility is not over Baht 1,385 million which is now fully drawn down.



Debentures - net valued at Baht 9,090.01 million, which decreased by Baht 902.61 million or 9.03% from the previous year

On 28 January 2022, the Trust issued and offered 1 tranche of name-registered certificate of unsubordinated and unsecured debentures without early redemption and with assigned representatives amounting to Baht 950 million to investors based on the announcement made by The Securities and Exchange Commission. The purpose of the issuance of debentures is to partially repay the existing debts which help reduce the Trust's financial costs. The debentures have a par value of Baht 1,000 per unit and the interest will be paid every 3 months. The repayment of principal is due on the maturity date.

On 4 August 2022, the Trust issued and offered private placement of Zero-Coupon debentures without early redemption at a par value of Baht 1,000 per unit at an offering price of Baht 946.13 per unit totaling of Baht 94.61 million and without interest payment. The repayment of principal is due on the maturity date.

On 1 February 2022 and 6 December 2022, the Trust had settled the debentures in amount of Baht 950 million and Baht 1,000 million, respectively.

 Lease liabilities valued at Baht 711.24 million, which increased by Baht 29.47 million or 4.32% from the previous year.

(unit: million Baht)

Liabilities	31 December 2022	31 December 2021	Change (%)
Accrued expenses	146.64	116.55	25.82%
Unearned rental and service income	23.43	95.25	(75.40%)
Deposits received from customers	1,229.89	1,120.94	9.72%
Borrowing from financial institutions - net	4,478.83	2,258.39	98.32%
Debentures - net	9,090.01	9,992.62	(9.03%)
Lease liabilities	711.24	681.77	4.32%
Other liabilities	216.69	252.09	(14.05%)
Total liabilities	15,896.73	14,517.62	9.50%

### Net assets

As at 31 December 2022, the Trust has the net assets value of Baht 35,918.55 million, which increased by Baht 1,981.63 million or 5.84% from the previous year, equivalent to the net asset value per unit of Baht 10.9744.

Net Assets	31 December 2022	31 December 2021	Change (%)
Net assets (million Baht)	35,918.55	33,936.92	5.84%
Net assets per unit (Baht)	10.9744	11.0709	(0.87%)
Unit trust outstanding at the end of the year (Units)	3,272,928,441	3,065,395,883	6.77%

### 4. Significant details on the Statement of Cash Flows

(unit: million Baht)

Cash Flows	31 December 2022	31 December 2021	Change (%)
Cash flows from operating activities	(1,350.97)	(2,328.31)	(41.98%)
Cash flows from financing activities	615.03	3,269.26	(81.19%)
Net increase (decrease) in cash and cash equivalents	(735.94)	940.95	(178.21%)
Cash and cash equivalents at the beginning of the year	2,517.70	1,576.75	59.68%
Cash and cash equivalents at the end of the year	1,781.76	2,517.70	(29.23%)
Non-cash transactions			
Lease assets and liabilities	48.10	28.16	70.81%
Account payables from the Trust's unit issuance costs	26.99	50.93	(47.01%)

According to the financial statement for the year ended 31 December 2022, WHART had the total cash and cash equivalent of Baht 1,781.76 million due to net cash generated used in operating activities of Baht 1,350.97 million and net cash generated from financial activities of Baht 615.03 million.

The net cash generate used in operating activities of Baht 1,350.97 million comprised the acquisition of investments in properties of Baht 4,245.29 million, and increase in net assets from operation (net profit) of Baht 2,317.70 million.

The net cash generated from financial activities of Baht 615.03 million comprised cash received from long-term borrowing from financial institutions of Baht 2,385.00 million, cash paid for long-term borrowings from financial institutions of Bath 160.00 million, cash received from debentures of Baht 1,044.61 million, cash paid for debentures of Baht 1,950.00 million, cash received from capital increase of Baht 2,054.27 million and cash paid for distribution payment of Baht 2,324.22 million.

### 5. Financial Ratios

- 1) Significant Financial Ratios Financial Covenant
  - 1.1) WHART shall maintain the financial ratio or debt covenant in according to the loan agreements. Details of which are as follows:

Description		Criteria	Ratio as of 31 December 2022
Interest bearing debt to total assets ratio al	%	not exceed 35%	28.22
Interest bearing debt to EBITDA ratio b/	times	not be more than the ratio of 5.5:1	4.65

Notes: a/ Interest bearing debt to total assets ratio means Interest Bearing Debt (include Lease Liabilities) \* 100 / Total Assets

- b/ Interest bearing debt to EBITA means Interest Bearing Debt (include Lease Liabilities) / Earnings Before Interest Tax Depreciation and Amortization (EBITDA) according to the loan agreements
- 1.2) WHART shall maintain the financial ratio according to the Provisions governing the rights and duties of the debenture issuers and the debenture holders. Details of which are as follows:

Description		Criteria	Ratio as of 31 December 2022
Borrowing to total assets ratio	%	not exceed 50%	26.24



### 2) Significant Financial Ratio

Description		31 December 2022	31 December 2021	31 December 2020
Unit trust outstanding at the end of the year	units	3,272,928,441	3,065,395,883	2,776,997,063
Net assets value per unit	Baht/unit	10.9744	11.0709	10.9518
Increase in net assets from operations per unit	Baht/unit	0.7081	0.6721	0.8204
(net profit per unit)				
Net investment income to total income ratio 1/	%	78.36	70.34	71.63
Current ratio <sup>2/</sup>	times	0.48	1.09	0.46
Interest coverage ratio (ICR) <sup>3/</sup>	times	8.90	7.27	7.65
Interest bearing debt to EBITDA ratio <sup>4/</sup>	times	5.05	5.97	4.95
Debt service coverage ratio (DSCR) <sup>5/</sup>	times	0.79	1.11	0.63
Total liabilities to total assets ratio	%	30.68	29.96	28.60
Total liabilities to net assets value ratio	times	0.44	0.43	0.40
Interest bearing debt to total assets ratio <sup>6/</sup>	%	28.22	27.33	26.12
Interest bearing debt to net assets value ratio 7/	times	0.41	0.39	0.37
Interest bearing debt matured in 1 year to total interest	st %	24.99	15.03	31.91
bearing debt ratio <sup>8/</sup>				
Loan from Financial Institution to interest bearing deb	t ratio <sup>9/</sup> %	30.74	17.14	19.43

Remark: Net investment income to total income ratio mean Net investment income (Profit before net gain (loss) from investment)
\* 100 / Total income

- <sup>2/</sup> Current ratio means (cash and cash equivalents + investments in securities at fair value + other current assets) / (Interest Bearing Debt matured in 1 year + unearned rental and service income + accounts payable + accrued expenses + other current liabilities)
- $^{^{3/}}$  Interest coverage ratio (ICR) means Earnings Before Interest Tax Depreciation and Amortization / Interest expenses
- Interest bearing debt to EBITDA ratio means Total interest bearing debt (include Lease liabilities) / Earnings Before Interest Tax Depreciation and Amortization (EBITDA)
- <sup>5/</sup> Debt service coverage ratio (DSCR) means Earnings Before Interest Tax Depreciation and Amortization (EBITDA) / (Short-Term Interest bearing debt + Long-Term Interest bearing debt matured in 1 year (include lease liabilities))
- Interest bearing debt to total assets ratio means Interest bearing debt (include Lease liabilities) \* 100 / Total assets
- $^{7/}$  Interest bearing debt to net assets value ratio means Interest bearing debt (include Lease liabilities) / Net assets
- Interest bearing debt matured in 1 year to total interest bearing debt ratio means (Short-term Interest bearing debt + Long-term Interest bearing debt matured in 1 year (include lease liabilities)) \* 100 / total interest bearing debt (include lease liabilities)
- <sup>97</sup> Loan from Financial Institution to Interest bearing debt ratio means Loan from Financial Institution \* 100 / Total interest bearing debt (include Lease liabilities)

### 6. Distribution payment

Distribution payment from the operating result for the year 2022

			Distribution per unit (Baht)		
No.	Operation Period	Payment Date	Dividend	Capital Reduction	Total
1	1 January - 31 March 2022	15 June 2022	0.1915	-	0.1915
2	1 April - 30 June 2022	2 September 2022	0.1920	-	0.1920
3	1 July - 31 October 2022	13 December 2022	0.2553	-	0.2553
4	1 November - 31 December 2022	24 March 2023	0.1265	-	0.1265
	Total			-	0.7653

### Distribution payment from the past performance

Since the establishment of WHART on 8 December 2014, WHART has paid dividend distribution 36 times and capital reduction 21 times.

Operating period	Distribution per unit (Baht)		Amount (million Baht)			
	Dividend	Capital Reduction	Total	Dividend	Capital Reduction	Total
8 December 2014 - 31 December 2014	0.0282	-	0.0282	8.76	-	8.76
1 January 2015 - 31 December 2015	0.3047	0.3719	0.6766	114.52	117.41	231.93
1 January 2016 - 31 December 2016	0.5392	0.2200	0.7592	379.79	149.42	529.21
1 January 2017 - 31 December 2017	0.6097	0.1335	0.7432	678.45	141.19	819.64
1 January 2018 - 31 December 2018	0.6390	0.1195	0.7585	1,275.01	238.26	1,513.27
1 January 2019 - 31 December 2019	0.6649	0.0975	0.7624	1,519.23	222.90	1,742.13
1 January 2020 - 31 December 2020	0.7243	0.0335	0.7578	1,876.77	85.58	1,962.35
1 January 2021 - 31 December 2021	0.7578	-	0.7578	2,138.87	-	2,138.87
1 January 2022 - 31 December 2022	0.7653	-	0.7653	2,372.20	-	2,372.20
Total	5.0331	0.9759	6.0090	10,363.60	954.76	11,318.36



### WHA Premium Growth Freehold and Leasehold Real Estate Investment Trust (WHART)

### 1. Real Estate Investment Trust ("REIT" or "Trust")

### 1.1 Main Points of the Trust

Name of Investment Trust (Thai) ทรัสต์เพื่อการลงทุนในอสังหาริมทรัพย์และสิทธิการเช่าดับบลิวเอชเอ พรีเมี่ยม โกรท

Name of Investment Trust (English) WHA Premium Growth Freehold and Leasehold Real Estate Investment Trust

Initial WHART

REIT Manager WHA Real Estate Management Company Limited ("the Company")

Property Manager WHA Corporation Public Company Limited

Trustee Kasikorn Asset Management Company Limited

Term of the Trust ไม่มีกำหนดอายุ

Paid-up Capital Baht 34,639,943,544 (as of 31 December 2022)

Type of the Trust Non-redeemable unit trust from the trust unitholders

### 1.2 Objective of the Trust

The Trust was established for the purpose of engaging in transactions in the capital market in accordance with all relevant SEC notifications. The objectives of the Trust are the issuance and offering of securities in the category of trust units of the Real Estate Investment Trust (REIT) to investors in accordance with the Notification Tor Jor. 49/2012 and registration of all trust units in the Securities Exchange ("SET").

After receiving the proceeds from trust offering as well as the loan proceeds and deposits for rental and service, the Trust has invested such proceeds in the main assets of the Trust, and sought for commercial benefits from such assets by renting/leasing areas in such assets and providing services related to the rental or lease of properties. For the procurement of benefits the Company has assigned or appointed WHA Corporation Public Company Limited as a property manager to seek commercial benefits and manage the main invested assets under the policy and the governance of the REIT manager. Such assignment or appointment is in accordance with the Trust Deed and other relevant laws and regulation of the SEC Office. Procurement of commercial benefits of the Trust's main assets shall be under the control and supervision of the Trustee, Kasikorn Asset Management Company Limited, in order to ensure that the operation of the Company and the property manager are in accordance with the conditions specified in the Agreements appointing the REIT manager and the property manager as well as the rules and conditions described in the Trust Act B.E. 2550 and all other relevant notifications of the SEC Office and SET. In this regard, the REIT shall not operate in such a manner that the REIT will be used in the operation; for examples, a hotel business or a hospital business. In addition, the REIT shall not lease any immovable assets of the Trust to any person(s) whom the REIT has reason to believe that such person(s) will use the immovable assets in a business that is contrary to public morals or is unlawful.

### 1.3 List of the First 10 Trust Unit Holders As at the Closing Date of the Share Register Book (30 December 2022)

Trust Unit Holders	Number of the Units	Trust Unit Holding Proportion (Approximate %)
WHA Corporation Public Company Limited	490,967,035	15.00
Social Security Office	458,041,644	13.99
Government Pension Fund	136,958,288	4.18
Krungthai-AXA Life Insurance Public Company Limited	123,335,105	3.77
Muang Thai Life Assurance Public Company Limited	120,191,067	3.67
TMB EASTSPRING Property and Infrastructure Income Plus Flexible Fund	116,562,360	3.56
Southeast Life Insurance Public Company Limited	104,097,582	3.18
Government Savings Bank	91,902,616	2.81
Bangkok Life Assurance Public Company Limited	90,654,800	2.77
Allianz Ayudhya Assurance Public Company Limited	83,093,697	2.54



### 2. Trustee

### 2.1. General Information

Name Kasikorn Asset Management Company Limited

Location of Head Office 400/22 KASIKORN Bank Building, 6th and 12th Floor Phaholyothin Road

Samsen Nai Sub-District, Phayathai District Bangkok 10400

Type of Business Asset management company and trustee

Telephone No. 02 673 3999 Fax 02 673 3900

Homepage www.kasikornasset.com

### 2.2. Roles and responsibilities of the Trustee

The Trustee has duty to manage the Trust with integrity and prudence as a professional with expertise by providing fair treatment to the trust unitholders and for the best interests of the trust unitholders, and in accordance with the relevant laws, the Trust Deed, the objectives of establishment of the Trust, and the resolution of a meeting of the trust unitholders as well as additional obligations specified in the statement to the trust unitholders (if any).

For performance of its duties, the Trustee shall omit to do any act which is in conflict with the interest of the Trust, regardless of whether such doing is for interest of the Trustee or others, except in the case where the Trustee demands remuneration for his performance as the Trustee or in the case where the Trustee is able to demonstrate that it has fairly and sufficiently managed the Trust as well as disclosed related information to the trust unitholders in advance. And the trust unitholders who acknowledge the information have no objection. In this regard, disclosure of the said information and objection shall be in accordance with relevant rules and notifications of SEC and the SEC office.

Duties of the Trustee under scope of roles and responsibilities as specified in the Trust Deed are as follows;

- (1) Monitor, supervise and manage the REIT manager in managing the Trust and assets in compliance with the Trust deed and relevant regulations.
- (2) Report to the SEC Office in the case where the property manager takes certain actions or fails to take certain actions that will negatively affect the Trust or fails to comply with duties as specified in the agreement and relevant regulations as well as prevent and provide remedy for any damages which may incur to the Trust as it may deem appropriate.
- (3) Attend every meeting of Trust unitholders. In the case where a resolution of a meeting of trust unitholders is needed, the Trustee must response to questions and give an opinion in relation to the operation whether it complies with the Trust Deed and relevant regulations or not. The Trustee shall object and notify trust unitholders if the operation is not according to the Trust Deed and relevant regulations.
- (4) Manage and operate the Trust as necessary to prevent or cease any damages to the benefits of the Trust and trust unitholders as a whole. In the event that the REIT manager cannot perform his duties, the Trustee has the power to appoint a new REIT manager.

(5) Give an opinion regarding the performance of the REIT manager in the annual report of the Trust in which the REIT manager has the duty to prepare such report to trust unitholders. In this regard, the Trustee shall provide his opinion on whether the performance of the REIT manager is in accordance with terms and conditions as specified in the Trust Deed and other relevant laws, regulations and notifications or not.

More details of scope of roles and responsibilities of the Trustee can be found in the Trust Deed.

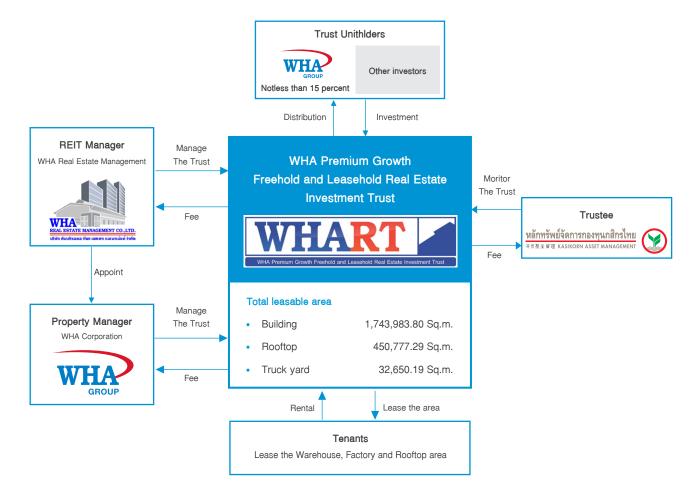
### 2.3 Fee for performing duties as Trustee

The Trustee is entitled to receive a remuneration at a rate not exceeding 0.75% per annum (exclusive of value added tax, specific business tax or any other similar tax) of the net asset value of the Trust



### Structure of the Trust 3.

Structure of the Trust can be depicted in the diagram below.



According to the structure of the Trust, the Trustee, acting on behalf of the Trust, will invest in properties for benefits of the trust unitholders. Also, the Trustee shall manage and supervise the management of the Trust as well as monitor the investment and disclosure of the Trust's information in accordance with the Trust Deed and other relevant laws.

The Company, as the REIT manager, is responsible for managing the Trust and assets of the Trust under the scope of roles and responsibilities as specified in the Trust deed and the Agreement Appointing the REIT Manager such as managing business operation of the Trust which includes formulating policy, investment strategy, acquiring and disposing assets, borrowing and creating any lien on the assets of the Trust, entering into agreements, budgeting, reporting, investor public relations, controlling operation of the Trust and using the capital of the Trust to invest in main assets for benefits of the holders of trust units. Additionally, the Company will acquire benefits from the Trust's main assets by leasing such assets and provide services relating to rental, and distribute benefits deriving from such income to the holders of trust units.

As for the property management, the Company has appointed WHA Corporation as the property manager to manage immovable properties of the Trust such as managing marketing and procurement of tenants, being responsible for minor repair or maintenance, paying property tax, procuring adequate and appropriate insurance coverage, and preparing accounting record of revenue and expenses from rental and service provision under policy and supervision of the Company which is the REIT Manager.

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### 4. REIT Manager

### 4.1. Information of the REIT manager

The Company, as the REIT manager, is responsible for managing the Trust and assets of the Trust under the scope of roles and responsibilities as specified in the Trust deed and the Agreement appointing REIT Manager. Its scope of roles and responsibilities are such as managing the Trust's business operation including formulating policy, investment strategy, acquiring and disposing assets, borrowing and creating any lien on the assets of the Trust, entering into agreements, budgeting, reporting, investor public relations, controlling operation and utilization of capital to invest in the main assets for benefits of the holders of the Trust units. Additionally, the Company will acquire benefits from the Trust's main assets by leasing such asset and provide services relating to rental. The REIT manager will distribute benefits derived from the main assets to the holders of the Trust units.

### 4.2 Background and nature of business of the Company

The Company is a limited company registered in Thailand on 23 April 2014 and has registered and paid-up capital of Baht 10,000,000. The Key information of the Company can be summarized as follow.

### Material information of WHA Real Estate Management Company Limited

Name	WHA Real Estate Management Company Limited
Registration No.	0115557007350
Date of Incorporation	23 April 2014
Address	777 WHA TOWER, 22 <sup>nd</sup> Floor, Room 2206, Moo 13, Debaratna Road (Bangna-Trad) KM.7, Bang Kaeo, Bang Phli, Samutprakarn.
Telephone number	02-753-3159
Fax number	02-753-3527
Registered Capital	Baht 10,000,000  (Consisting of 100,000 common shares at par value of 100 per share)
Nature and scope of business operation	Act as the REIT manager for investment in properties.
Major shareholder (proportion of shareholding)	WHA Corporation Public Company Limited (99.99%)
List of Directors	<ul><li>(1) Ms. Jareeporn Jarukornsakul (Chairman)</li><li>(2) Mr. Somsak Boonchoyruengchai (Director)</li><li>(3) Mr. Ratachai Teratanavat (Independent Director)</li></ul>
Authorized Directors	Ms. Jareeporn Jarukornsakul and Mr. Somsak Boonchoyruengchai co-sign and affix the Company's seal.
Accounting period	1 January - 31 December



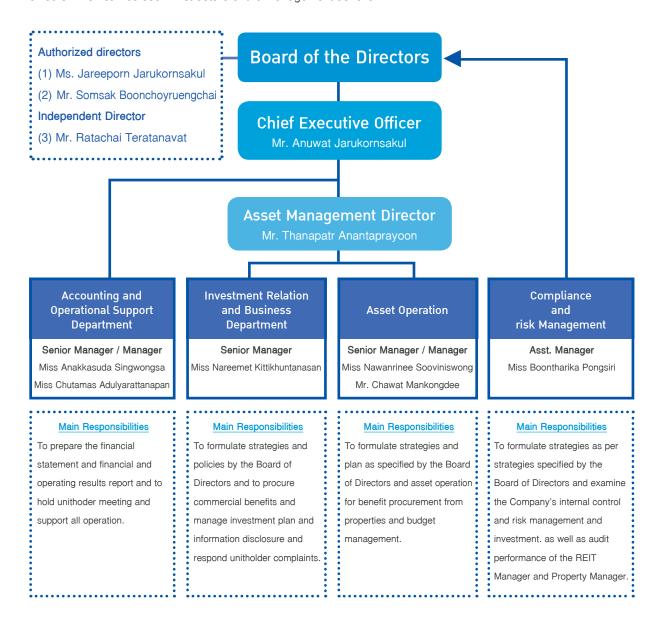
### 4.3 Shareholding structure of the REIT manager

As of 31 December 2022, the company has the Top 10 shareholders as follow.

	Name of shareholders	# of shares	# of share to total paid-up shares (%)
1	WHA Corporation Public Company Limited	99,997	99.997
2	Ms. Chatchamol Anantaprayoon	1	0.001
3	Ms. Jareeporn Jarukornsakul	1	0.001
4	Mr. Somsak Boonchoyruengchai	1	0.001
	Total	100,000	100.000

### 4.4. Directors and Executives

Management structure of the Company as the REIT manager is comprised of board of directors and executive officers which can be seen in structure of the management as follow:



### 4.4.1 Board of Directors

### Ms. Jareeporn Jarukornsakul

### Chairman of the Board of Directors

### Education:

- Doctor of Philosophy, honoris causa (Occupational Health and Safety), Mahidol University
- The Honorary Doctorate Degree of Arts in Entrepreneurship, Bangkok University
- Doctor of Business Administration, Western University
- The Honorary Ph. D. Degree, Logistics and Supply Chain Management, Christian University
- Master's degree, Business Administration, Bangkok University
- Bachelor's degree, Public Health, Mahidol University

### Training:

- Wellness & Healthcare Business Opportunity for Executives Program (WHB) Class 1/2021,
  - ASEAN Institute for Health Development, Mahidol University
- Director Leadership Certification Program (DLCP) Class 0/2021, Thai Institute of Directors
- Role of Chairman Program (RCP) Class 46/2020, Thai Institute of Directors
- Corporate Governance for Capital Market Intermediaries Program (CGI) Class 17/2016, Thai Institute of Directors
- The National Defense Program Class 60/2017, Thailand National Defense College
- The Senior Executive Program in Energy Literacy for a Sustainable Future Class 9/2017, Thailand Energy Academy
- Director Accreditation Program (DAP) Class 210/2015, Thai Institute of Directors
- The Senior Executives Program in Justice Administration Class 20/2015, National Justice Academy,

Office of Courts of Justice

- Executive Leadership Program Class 18/2014, Capital Market Academy
- Director Certification Program (DCP) Class 94/2012, Thai Institute of Directors

### Work Experiences:

Work Experien	ces:	
Position in WHA	Corporation Public Company Limited	
2018 - Present	Chairman of the Board of Directors	WHA Corporation Public Company Limited
2018 - Present	Chairman of the Executive Committee	
2022 - Present	Chairman of the Corporate Governance and	
	Sustainable Development Committee	
2015 - Present	Risk Management Committee Member	
2015 - Present	Nomination and Remuneration Committee Member	
2015 - Present	Group Chief Executive Officer	
2020 - Present	Acting Chief Technology Officer	
2021 - 2022	Corporate Governance and	
	sustainable Development Committee	
Position in Subsi	diaries of WHA Corporation Public Company Limi	ted
2022 - Present	Director	WHA Digital Co., Ltd.
2019 - Present	Chairman of the Board of Directors	WHA Real Estate Management Co., Ltd.
2018 - Present	Chairman of the Board of Directors /	WHA Industrial Development Public Company Limited
	Chairman of the Executive	



2016 - Present	Chairman of the Board of Directors	WHA Daiwa Logistics Property Co., Ltd.
2015 - Present	Director	WHA Venture Holding Co., Ltd.
2013 - Present	Chairman of the Board of Directors	WHA KPN Alliance Co., Ltd.
2006 - Present	Director	Warehouse Asia Alliance Co., Ltd
2003 - Present	Director	WHA Alliance Co., Ltd.
2019 - 2021	Director	WHA - JD Alliance Co., Ltd.
2015 - 2020	Director	WHA Corporation (Hong Kong) Co., Ltd.
2015 - 2020	Director	WHA International Indonesia Co., Ltd.
2015 - 2020	Director	WHA International Development Co., Ltd. (Cayman)
Position in Assoc	ciated Companies of WHA Corporation Pu	blic Company Limited
2021 - Present	Director	WHA KW 2 Co., Ltd.
2021 - Present	Director	WHA KW 3 Co., Ltd.
2020 - Present	Director	WHA KW Alliance Co., Ltd.
2016 - Present	Director	Central WHA Alliance Co., Ltd.
Position in Subsi	diaries of WHA Industrial Development Pu	blic Company Limited
2021 - Present	Director	Wei Hua Guo Tai (Sanya) Business Consulting Co. Ltd.
2019 - Present	Director	WHA Industrial Development 2 (SG) Co., Ltd.
2018 - Present	Chairman of the Board of Directors	WHA Industrial REIT Management Co., Ltd.
2018 - Present	Chairman of the Board of Directors	WHA Industrial Estate Rayong Co., Ltd.
2017 - Present	Chairman of the Board of Directors	WHA Industrial Zone Nghe An Joint Stock Company
2017 - Present	Director	WHA Industrial Management Services Vietnam Co., Ltd.
2016 - Present	Director	WHA Industrial Development Interational Co., Ltd.
2015 - Present	Director	WHA Connect Co., Ltd.
2016 - Present	Director	WHA Industrial Development (SG) Pte. Ltd.
2015 - Present	Director	WHA Eastern Industrial Estate Co., Ltd.
2015 - Present	Vice Chairman of the Board of Directors	Eastern Seaboard Industrial Estate (Rayong) Co., Ltd.
2015 - Present	Director	WHA Eastern Seaboard Industrial Estate Co., Ltd.
2015 - Present	Director	WHA Saraburi Industrial Land Co., Ltd.
2015 - Present	Director	WHA Rayong Industrial Land Co., Ltd.
2015 - Present	Director	WHA Eastern Pipeline Services Co., Ltd.
2015 - Present	Director	WHA Industrial Development International (BVI) Pte. Ltd.
2015 - Present	Director	WHA Industrial Development Engineering Co., Ltd.
2015 - Present	Director	The Park Residence Co., Ltd.
2015 - Present	Director	WHA Industrial Development International (SG) Pte. Ltd.
2015 - Present	Director	WHA Rayong 36 Co., Ltd.
2015 - Present	Director	Eastern Seaboard Property and Marina Services Co., Ltd.
2015 - Present	Director	WHA Eastern Seaboard Industrial Estate 4 Co., Ltd.
2020 - 2020	Director	WHA TUS Co., Ltd.
2015 - 2020	Director	$\label{eq:WHA Industrial Development International (Cayman) Co., Ltd.} WHA Industrial Development International (Cayman) Co., Ltd.$

Position in Subsi	diaries of WHA Utilities and Power Public	Company Limited
2022 - Present	Chairman of the Board of Directors	WHAUP (SG) 3 PTE. Ltd.
2021 - Present	Chairman of the Board of Directors	WHAUP Asia Reclamation Water Co., Ltd.
2019 - Present	Chairman of the Board of Directors	WHAUP (SG) 2DR PTE. Ltd.
2018 - Present	Chairman of the Board of Directors	WHAUP Nghe An Joint Stock Company
2018 - Present	Chairman of the Board of Directors	WHA Solar Co., Ltd.
2017 - Present	Chairman of the Board of Directors	WHAUP (SG) 1 PTE. Ltd.
2017 - Present	Chairman of the Board of Directors	WHAUP (SG) 2 PTE. Ltd.
2015 - Present	Chairman of the Board of Directors	WHA Water Co., Ltd.
2015 - Present	Chairman of the Board of Directors	WHA Energy Co., Ltd.
2015 - Present	Chairman of the Board of Directors	WHA Energy 2 Co., Ltd.
2018 - 2021	Chairman of the Board of Directors	Chonburi Clean Energy Co., Ltd.
2013 - 2020	Director	WHA Gunkul Green Solar Roof 1 Co., Ltd.
2013 - 2020	Director	WHA Gunkul Green Solar Roof 3 Co., Ltd.
2013 - 2020	Director	WHA Gunkul Green Solar Roof 6 Co., Ltd.
2013 - 2020	Director	WHA Gunkul Green Solar Roof 17 Co., Ltd.
Position in Asso	ciated Companies of WHA Utilities and Po	wer Public Company Limited
2018 - 2021	Chairman of the Board of Directors	Eastern Seaboard Clean Energy Co., Ltd.
2019 - 2020	Director	Duong River Surface Water Plant Joint Stock Co.
2018 - 2020	Director	Gulf JP NLL Co., Ltd.
2018 - 2020	Director	Gulf Solar Co., Ltd.
2018 - 2020	Director	Gulf Solar TS 1 Co., Ltd.
2018 - 2020	Director	Gulf Solar TS 2 Co., Ltd.
2018 - 2020	Director	Gulf TS 1 Co., Ltd.
2018 - 2020	Director	Gulf TS 3 Co., Ltd.
2017 - 2020	Director	WHA Eastern Seaboard NGD 4 Co., Ltd.
2016 - 2020	Director	WHA Eastern Seaboard NGD 2 Co., Ltd.
2016 - 2020	Director	B.Grimm Power (WHA) 1 Co., Ltd.
2016 - 2020	Director	Gulf Eastern Seaboard NGD Co., Ltd
2016 - 2020	Director	Gulf Solar BV Co., Ltd.
2016 - 2020	Director	Gulf Solar KKS Co., Ltd.
2016 - 2020	Director	Gulf TS 2 Co., Ltd.
2016 - 2020	Director	Gulf TS 4 Co., Ltd.
2016 - 2020	Director	Gulf VTP Co., Ltd.
2016 - 2020	Director	Gulf NLL 2 Co., Ltd.
2018 - 2020	Chairman of the Board of Directors	Rayong Clean Energy Co., Ltd
2018 - 2020	Chairman of the Board of Directors	Glow Hemaraj Wind Co., Ltd.
2018 - 2019	Director	Gheco - One Co., Ltd.
2015 - 2019	Director	Houay Ho Thai Co., Ltd.



Position in Other Listed Companies					
2022 - Present	Director/ Technology director	SCB X Public Co., Ltd.			
	CSR Committee				
2022 - Present	Independent Director/ Governance	Siam Cement Public Co., Ltd.			
	and Nomination Committee Member				
2018 - Present	Chairman of the Board of Directors	WHA Utilities and Power Public Company Limited			
	Chairman of the Executive Committee				
2016 - Present	Chairman of the Risk Management Committee				
	and Nomination Remuneration Committee				
2020 - Present	Member of the Technology Committee				
	Member of Corporate Social Responsibility				
	Committee				
Position in Other	Companies / Organizations				
2020 - Present	Director	SCB 10X Co., Ltd.			
2012 - Present	Director	WHA Holding Co., Ltd.			
1993 - Present	Director	S and J Holding Co., Ltd.			
2019 - 2022	Director of the Bank of Technology Director	Siam Commercial Bank Pcl.			
	and member of the CSR Committee				
2018 - 2019	Director	Supernap (Thailand) Co., Ltd.			

### Mr. Somsak Boonchoyruengchai

### Director

### **Education:**

- Master's degree, Accounting, Faculty of Commerce and Accountancy, Chulalongkorn University
- Bachelor's degree, Accounting, Faculty of Business Administration, Rajamangala University of Technology

### Training:

- Director Accreditation Program (DAP) Class 94/2012, Thai Institute of Directors
- TFRS 15 Program (Income from Contract), TFRS 16 Program (Leases),
  - TFRS 9 Program (Classification and Measurement),
  - TFRS 9 (Impairment), and TFRS 9 Program (Hedge Accounting), Federation of Accounting Professions

### Work Experiences:

### Position in WHA Corporation Public Company Limited

2012 - Present Executive Committee Member WHA Corporation Public Company Limited
2019 - Present Chief Accounting Officer WHA Corporation Public Company Limited

### Position in Subsidiaries of WHA Corporation Public Company Limited

Feb 2022 - Present Executive Committee WHA Industrial Development Public Company Limited 2019 - Present Director WHA KPN Alliance Co., Ltd.

2019 - Present Director WHA Real Estate Management Co., Ltd.

2018 - Present Director WHA Venture Holding Co., Ltd.

2018 - Present Director WHA Alliance Co., Ltd.

### Position in Subsidiaries of WHA Industrial Development Public Company Limited

2019 - Present Chief Accounting Officer WHA Industrial Development Public Co., Ltd.

2018 - Present Director WHA Industrial Building Co., Ltd.

2017 - Present Director WHA Industrial Zone Nghe An Joint Stock Company

### Position in Other Companies / Organizations

2018 - Present Director S and J Holding Co., Ltd.2004 - Present Director Honesty Auditing Co., Ltd.

1995 - Present Director / Managing Partner A. Rungroj Furniture Limited Partnership

### Mr. Ratachai Teratanavat

### **Independent Director**

### Education:

- Master's degree, Business Administration, Faculty of Finance, California State University, United States of America
- Bachelor of Engineering Program (Industrial Engineering), Thammasat University

### Training:

- TLCA Executive Development Program
- Capital Market Academy Program (CMA21)
- Certificate of Financial Advisor examination, Association of THAI Securities Companies

### Work Experiences:

2018 - Present	Co-Chief Executive Officer	DAOL Securities (Thailand) Public Co., Ltd.
	Investment Banking - ECM	
2014 - Present	Independent Director	WHA Real Estate Management Co., Ltd.
2012 - 2018	Managing Director,	RHB Securities (Thailand) Public Company Limited
	Head of Corporate Finance	



### 4.4.2 Executives

Name	Position	Education	Experience related to investment or properties management
Mr. Anuwat Jarukornsakul	Chief Executive Officer	Master of Science in Logistics and Supply Chain Management, Heriot-Watt University, United Kingdom	<ol> <li>Feasibility study and analysis on investment return in a new property and confront with clients to develop the new project development</li> <li>Feasibility study and analysis on investment return in a potential real estate development project</li> <li>Market survey, analysis, and giving advices on real estate market</li> </ol>
Mr. Thanapatr Anantaprayoon	Asset Management Director	Master of Business Administration, Sukhothai Thammathirat Open University	Managed, surveyed, procured and evaluated invested assets
Ms. Anakkasuda Singwongsa	Senior Accounting and Operations Support Manager	Bachelor of Business  Administration (Accounting),  Thammasart University	Prepare the financial statement and financial and operating results report and to hold unitholder meeting and support all operation.
Ms. Nawanrinee Sooviniswong	Senior Manager, Asset Management	Master of Science Faculty property manager of Architecture Facility Management Branch, Chulalongkorn University     Master of Business Administration, Ramkamhaeng University	<ol> <li>Managed and procured tenants for office buildings, retail shops and residences in Bangkok and other provinces, prepared annual budgets and supervised the property manager</li> <li>Managed and procured highest benefits from invested assets and controlled revenue budget</li> </ol>
Mr. Chaiwat Mankongdee	Asset Management Manager	Bachelor of Science (Major Industrial Technology) Suan Dusit Rajabhat University	<ol> <li>Managed and inspected preventive maintenance, office buildings, shopping center and prepared annual budgets</li> <li>Managed and controlled the asset management and expense budget</li> </ol>

Name	Position	Education	Experience related to investment or properties management
Ms. Nareemet Kittikhuntanasan	Senior Investor Relation and Business Development Manager	Master of Science in Finance, Chulalongkorn University	<ol> <li>Feasibility Study and Analysis on investment return in new potential assets for Trust which include investing in domestic and international assets.</li> <li>Financial Structure and coordinate with the related parties for funding such as capital increase and lending.</li> </ol>
Ms. Chuthamas Adulyarattanapan	Accounting and Operations Support Manager	Bachelor of Business Administration (B.A.) in Accounting, Srinakharinwirot University	Prepare the financial statement and financial and operating results report and support all operation
Ms. Boontharika Pongsiri	Assistant Compliance and risk management Manager	Bachelor of Accountancy in Accounting, Chulalongkorn University	Formulate strategies as per strategies specified by the Board of Directors and examine the Company's internal control and risk management and investment. as well as audit performance of the REIT Manager and Property Manager

Board of directors and executives who are authorized to manage the Company must not possess characteristics which are prohibited under the Notifications of Capital Market Supervisory Board concerning Prohibited Characteristics of Personnel in Capital Market Industry. Scope of roles and responsibilities of the board of directors, independent directors, chief executive officers including other departments shall be in accordance with the Company's manual of operating system and internal control which is approved by the Office of SEC.

### Scope of roles and responsibilities of the board of directors of the REIT manager

The board of directors plays important roles in approving vision, strategy, and direction and formulating policy relating to long-term and short-term business operational plan, finance risk management and organization overview as well as monitoring and evaluating efficiency of the operation and performance of personnel to be in accordance with policy and business plan and under the scope as specified in the Agreement appointing REIT manager, the Trust Deed, prospectus, objective and articles of association of the Company, resolution of board of directors, resolution of meeting of trust unitholders including other relevant laws by taking the best benefits of the Trust and trust unitholders into account.

Moreover, the board of directors also plays important roles in managing and monitoring the compliance of the operation and disclosure of conflict of interest according to the guidelines of the SEC Office and other relevant regulatory authorities.



- (a) Perform its duties with integrity (duty of Loyalty), prudence (duty of Care), responsibility (accountability) and morality (ethic) and in accordance with laws, objective and articles of association of the Company as well as resolution of a meeting of trust unitholders.
- (b) Being responsible for management of the business of the Company and the Trust under supervision of the Trustee including formulating strategy and long-term business plan, setting up appropriate organizational system structure and monitoring business operating policy such as investment, performance, annual budget and business plan etc. and considering risk factors which may affect procurement for commercial benefits and operating performance of the Trust, and reviewing transactions which may cause conflict of interest etc.
- (c) Monitor and advise as necessary in order to ensure that performance of the executives and personnel assisting the Company's operation is according to the relevant agreements and regulation regarding duties of the REIT manager.
- (d) Monitor and follow up on the operation of the Company as the REIT manager as well as giving advices as necessary in order to ensure that the operation of the Company is according to targeted plan and obstacles which may incur can be appropriately and timely handled.
- (e) Review, monitor and advise as necessary in order that the Company has efficient system for the operation and internal control to perform the REIT manager's duties.
- (f) Constantly revise and improve policies and key plans related to the performance of the REIT manager to be up-to-date and suitable for the business.
- (g) Evaluate executives' performance as well as provide advices in order to ensure that the executives fully perform their duties as assigned and in accordance with the rules and conditions as specified in the relevant regulations, and for the benefits of the Trust.
- (h) The board of directors may assign any of the directors or other persons to perform duties on behalf of the board of directors. This shall not include an authorization which would enable such director or attorney-in-fact to act in conflict of interest with the Trust.
- (i) Approve decisions in relation to investment and management of the Trust in order to be complied with the Trust Deed and other relevant law and regulations as follows:
  - Additional investment or acquisition of properties or leasehold properties

    For investment in new freehold properties or leasehold right and procurement of commercial benefits
    from such properties or leasehold right, the board of directors shall consider and ensure that the
    Company as the REIT manager conducts due diligence on relating information and asset appraisal by
    appraisal firms. Such investment and procurement shall comply with the notification of the SEC Office
    as follows:
    - (1.1) Substance and nature of the transactions shall be as follows:

(1)

- (1.1.1) The transaction must be as prescribed in the Trust Deed and other relevant laws.
- (1.1.2) The transaction must be for the best interest of the Trust.
- (1.1.3) The transaction must be reasonable and made at a fair price.
- (1.1.4) Fees and expenses of entering into transactions which are collected from the Trust (if any) must be just and reasonable expenses.
- (1.1.5) Persons who have conflict of interest with the transaction must not involve in making decision in relation to such transactions.

- (1.2) Approval system shall be conducted according to the followings:
  - (1.2.1) In the case that the person for whom a transaction is entered is not a related person to the Company
    - (1.2.1.1) The Trustee must approve that the acquisition transaction conforms to terms and conditions as specified in the Trust Deed and other relevant laws.
    - (1.2.1.2) In case of acquisition of the main assets with total transaction size of less than (10) % of total assets of the REIT, it is required to be approved by the Chief Executive Officer.
    - (1.2.1.3) In case of acquisition of the main assets with total transaction size of at least ten (10) % of total assets of the REIT, it is required to be approved by the board of directors.
    - (1.2.1.4) In case of acquisition of main assets with total transaction size of at least thirty (30) % of total assets of the REIT, it is required to be approved by a resolution passed at a meeting of trust unitholders by a majority of not less than three-fourths (3/4) of total of the trust unitholders who attend the meeting and have the right to vote.
  - (1.2.2) In the case that the person for whom a transaction is entered to is a related person to the Company
    - (1.2.2.1) The Trustee must approve that the acquisition transaction conforms to terms and conditions of the Trust Deed and other relevant laws.
    - (1.2.2.2) In case of a transaction with total value of less than or equal to Baht one (1) million or less than three (3) % of the total net asset value, whichever number is higher, it is required to be approved by the Chief Executive Officer.
    - (1.2.2.3) In case of transaction with the value more than Baht one (1) million or (0.03)% of total asset value of the Trust or more, whichever is the greater, it is required to be approved by the board of directors.
    - (1.2.2.4) In case of the transaction with the value of at least Baht twenty (20) million or three (3) % of total asset value of the Trust or more, whichever is the greater, it is required to be approved by a resolution passed at a meeting of trust unitholders with majority votes of not less than three-fourths (3/4) of total of the trust unitholders who attend the meeting and have the right to vote.

For the consideration of the investment and information disclosure, the Company shall consult with financial advisor to give the opinion regarding such information analysis.

In case where a resolution of a meeting of trust unitholders is required, invitation calling for the meeting of trust unitholders shall contain an opinion of financial advisor to support the trust unitholders' consideration.

(2) The Company's procurement shall be conducted in accordance with the manual of operating system and internal control.



- (j) Consider and approve the disposal of the main assets and equipment of the Trust whether it is complied with laws, the Trust Deed, notifications and other relevant regulations whereby the board of directors shall consider and ensure that the Company conducts the followings:
  - (1) Prior to the disposal of such main assets, the Company must have the assets to be appraised. Disposal of the main assets must be publicly carried out and contains sufficient information and complies with procedures under the approval system.
  - (2) For disposal of the main assets fallen under following conditions, other than the aforesaid conditions in (J), the disposal must be necessary and reasonable and the approval of the Company's board of directors must also be obtained.
    - (2.1) Disposal of any main assets before the one (1) year from the acquisition date of such main assets.
    - (2.2) Disposal of any main assets of which the Trust has acquired to the previous owner.

### 4.4.3 Independent directors

- (1) Regarding selection of independent directors of the Company, the independent directors shall at least meet the following qualifications:
  - (1.1) Holding shares of not exceeding one (1) per cent of total number of shares with voting rights in the Company, parent company, subsidiary company, associate company, major shareholders or persons who may have conflict of interest (including related persons under Section 258 of Securities and Exchange Act).
  - (1.2) Neither being nor used to be an executive director, employee, staff, advisor who receives salary from the Company, parent company, subsidiary company, associate company, same-level subsidiary company, major shareholders or persons who may have conflict of interest, unless the foregoing status has already ended for not less than two (2) years.
  - (1.3) Not being a person related by blood or legal registration as a father, mother, spouse, sibling, and child, including spouse of child, executive, major shareholder, controlling person, or person to be nominated as executive or controlling person of the Trust or its subsidiary company.
  - (1.4) Neither having nor used to have a business relationship. Having no direct or indirect benefit from, or interest in, the finance and management of the Company, its parent company, subsidiary company, associate company, major shareholder or persons who may have conflict of interest in the manner which may interfere with his independent judgement.
  - (1.5) Neither being nor used to be an auditor of the Company, its parent company, subsidiary company, associate company, major shareholder or persons who may have conflict of interest, and not being a significant shareholder, controlling person, or partner of an audit firm which employs auditors of the Company, its parent company, subsidiary company, associate company, major shareholder or persons who may have conflict of interest, unless the foregoing relationship has already ended for not less than two (2) years.
  - (1.6) Neither being nor used to be a provider of any professional services including those as legal advisor or financial advisor who receives service fees exceeding two (2) million Baht per year from the Company, its parent company, subsidiary company, associate company, major shareholder or persons who may have conflict of interest, and not being a significant shareholder, controlling person or partner of the provider of professional services, unless the foregoing relationship has ended for not less than two (2) years.

- (1.7) Not being a director appointed as representative of directors of the Company, major shareholder or shareholder who is related to major shareholder.
- (1.8) Not undertaking any business in the same nature and in competition to the business of the Company or its subsidiary company or not being a significant partner in a partnership or being an executive director, employee, staff, advisor who receives salary or holding shares exceeding one (1) per cent of total number of shares with voting rights of other company which undertakes business in the same nature and in competition to the business of the Company or its subsidiary company.
- (1.9) Being able to provide independent discretion and objection to any act of other directors or executives as necessary for the benefits of the Company.
- (1.10) Being able to attend the board of directors' meetings of the company to make decision on any significant activities of the company.
- (1.11) Being academically qualified and equipping with proper experiences; or are recognized for their high potentialities and to be well-known.
- (1.12) Not being a person in the list made by the Stock Exchange of Thailand stating that such persons are inappropriate to serve as an executive according to SET regulations.
- (1.13) Has never been convicted of violating securities and exchange laws, laws governing the investment business, securities brokering, or credit fanciers, or commercial banking laws, or life or non-life insurance laws, or money laundering laws, or any other financial laws of a similar nature, whether Thai or foreign, in accused of committing wrongful acts relating to trading in shares or the perpetration of deceptions, embezzlement, or corruption.
- (1.14) Not having any other characteristics which cause the inability to express independent opinions with regard to the Company's business operations.
- (2) Scope of duties and responsibilities of independent directors
  - (2.1) Review, monitor and advise as necessary in order to timely prepare financial report and disclose accurate, sufficient and reliable information in the financial report of the Company.
  - (2.2) Review, monitor and advise as necessary in order to establish suitable internal control and operating system to perform duties as the REIT manager.
  - (2.3) Review and give opinion in relation to connected transactions or transactions which may cause conflict of interest with the Trust to be complied with relevant laws and regulations and ensure that the transactions are reasonable and for the best benefit of the Trust.
  - (2.4) Perform any other act as assigned by the Company's board of directors for the benefit of the Turst.
  - (2.5) Review and be aware in order to give opinion as necessary on the following matters:
    - (2.5.1) Connected transactions or transactions which may cause conflict of interest with the Trust.
    - (2.5.2) Weaknesses and matters which must be improved regarding operating and internal control system to perform duties of the REIT manager and the report of progress on improvement.



### 4.4.4 Meeting of the board of directors

### (1) Quorum and voting

In every meeting of the board of directors, a quorum of a board of directors shall consist of more than half of total number of shareholders who attend the meeting themselves. Resolution of the board of directors shall be passed by more than half of the votes of directors who attend the meeting. Directors who have direct or indirect interests must be abstained from voting and must leave the meeting during the deliberation and vote on such matter.

The Chairman will provide opportunity for all directors to express their opinion openly before the voting and concludes resolution of each agenda. Minute of meeting shall be made in written. For convenience of directors and related person, the minute of meeting will be kept in original format together with the invitation calling for the meeting and meeting documentation as well as electronic copy format.

- (2) The board of directors must regularly arrange the meeting of the board of directors, at least once every quarter in order to review, acknowledge and approve necessary operations, specifically for the following matters:
  - (2.1) Performance of the Company and the Trust
  - (2.2) Annual budget, business plan and business strategy of the Trust prepared by the REIT manager with cooperation and support from the property manager.
  - (2.3) Progress of operations relating to procurement of commercial benefits according to business and marketing plan designated by the Company with cooperation and support from the property manager as well as any problems and guidelines for resolving the problems.
  - (2.4) Guidelines for alleviating risks and other causes which may affect the operation of the Trust.
  - (2.5) Operational performance of the following departments i.e. Compliance & Risk Management, Asset Management, Accounting and Operational Support including problems and obstacles which incurred during the operation and guidelines for solutions.
  - (2.6) Guidelines on receipt of important disputes and complaints relating to operation of the Trust which must be reviewed by the board of directors.
  - (2.7) Weaknesses of operating and internal control system for performing duties as the REIT manager including guidelines and improvement progress.
  - (2.8) Connected transactions and other transactions which may cause conflict of interest to the operation of the Trust.
  - (2.9) Other matters which must be reviewed and approved by a meeting of trust unitholders.
  - (2.10) Other significant matters which are relevant to the operation of the Company and the Trust.

### (3) Conflict of Interest

The board of directors realizes importance of conflict of interest, having interest or benefit in the Trust, and related persons to the Company. The board of directors therefore has set up policies to prevent such conflict of interest. The principles are that decision making of the Company as well as operation of the Company's personnel shall be for the best interests of the Trust. Any act which may cause conflict of interest must be avoided. Moreover, the directors and executives must report their conflict of interest and of related persons which may cause conflict to the management of the Trust and the Company.

According to Section 89/1 of Securities and Stock Exchange Act, related persons of directors and executives mean persons as follows:

- (a) In case of an individual, it shall include the spouse, a minor child or an adopted minor child of the director and the executive:
- (b) In case of a juristic person, it shall include a juristic person over which the spouse, a minor child or an adopted minor child of the director and the executive has control.

"Control" means one or more of the following manners:

- (a) Holding of shares with voting right of a juristic person in an amount exceeding fifty (50) percent of total number of the voting rights of such juristic person; or
- (b) Having control of the majority voting rights in the shareholders' meeting of any juristic person, whether directly or indirectly; or
- (c) Having control over appointment or removal of at least half of all directors, whether directly or indirectly.

# 4.5 Remuneration of the REIT manager

During the term of the Agreement appointing the REIT manager, the Company as the REIT manager will obtain a fee at a rate not higher than 0.75% per year of the NAV of the Trust at the last business day of the month prior to payment of the remuneration as specified in the Trust Deed.

### Acquisition fee

In the case of assets of connected persons to the REIT Manager: Not exceeding 0.75% of the value of assets acquired by the Trust.

In the case of other assets: Not exceeding 1.00% of the value of assets acquired by the Trust.

### Disposal fees

Not exceeding 0.50% of the value of assets disposed of WHART.

### 4.6 Policies or strategies of Trust management as assigned by the Trustee

### 4.6.1 Duties and responsibilities of the REIT manager

The Company, as the REIT manager, is mainly responsible for the management of the REIT which includes investing in the assets and monitoring management of the property manager. The management of the REIT Manager shall be under supervision of the Trustee as follows:

### General Duties

(a) The REIT manager shall exercise its duties with knowledge and skills that may reasonably expected as a professional, and with diligence, care, and loyalty. In this regard, the REIT manager shall exercise its power for the best interest of the unitholders as a whole, and in accordance with this agreement, as well as other relevant laws and additional commitments made to the investors in disclosure documents for the benefit of the unit trust offering to the investors and resolutions of the trust unitholders. The REIT manager shall not perform any act which is in conflict with the interest of the trust unitholders and investors as a whole.



- (b) The REIT manager shall perform its duties in conformity with the principles of business conduct as follows:
  - (1) Having sufficient capital to operate the business and to compensate for any detriment which may occur from performing the duties of the REIT manager.
  - (2) Adequately discloses, gives opinion on, or provides importantly relevant information to investors for making investment decision. In this regard, such information shall be clearly and not be distortion or misleading.
  - (3) Do not exploit any information acknowledged from performing as the REIT manager for its own interest, or in manner of damage or impact on the interests of the Trust.
  - (4) Perform its duty carefully in order to avoid conflicts of interests. In case of inevitableness, the REIT manager shall ensure that the trust unitholders' interest will be treated fairly and appropriately.
    - For purpose of preventing the conflict of interest between the Trust and the REIT manager which may incur upon performance of its duties as specified in the Trust Deed, the REIT manager shall perform the followings:
    - (a) The REIT manager shall not have any interest which may be in conflict with the best interest of the Trust and in the case where any conflict of interest may arise, there must be a measure in place to ensure that the management of the Trust shall be for the best interest of the Trust and the trust unitholders as a whole.
    - (b) If the REIT Manager also manages another trust, main assets of such trust shall not be the same type as those of the Trust.
  - (5) Comply with the Securities and Exchange Act, the Trust Act and other relevant laws to the operation of the Trust as well as the code of ethics and standards of professional conduct as defined by the associations relating to securities business or by organizations in connection with securities business recognized by the SEC Office. In addition, the REIT manager shall not support, employ or collaborate anyone to violate the laws and regulations.
  - (6) Cooperate with the Trustee or the SEC Office in performing their duties, and disclose information which may affect the management of the Trust significantly or other information which should be notified to them, specifically on the followings:
    - (6.1) Prepare and maintain information and documents related to the management, internal controlling and information disclosure. In event of verification of the Trustee, the REIT manager shall provide information and documentation and examine locations of the assets as requested by the Trustee in order to ensure that the REIT manager performs in accordance with relevant laws and regulations and protect interest of the trust unitholders.
    - (6.2) Prior to establishment of the Trust, the REIT manager shall provide information and documentation in related to the Trust's structure, method of rent, procurement and collection of revenue and expenses collectible from the Trust, service agreement between the Trust, the Company and other persons etc. in order that the Trustee formulates operation plans to efficiently monitor the management, internal controlling and information disclosure of the Trust.
- (c) A REIT manager shall provide indemnity insurance for its performance, as well as the conduct of its directors, executives and personnel, throughout the period of the Agreement appointing the REIT manager.
- (d) In executing a transaction concerning a real estate for the Trust, the REIT manager shall perform the transaction in accordance with the following rules:

- (1) Ensure that properties disposal agreement or other agreements concerning the properties are prepared correctly and legally binding.
- (2) Ensure that the investment in properties of the Trust is properly carried out with at least the following procedures:
  - (2.1) assess readiness to manage the properties investment prior to the acceptance to be the REIT manager or prior to the additional investment in properties of the Trust, as the case may be.
  - (2.2) analyse and conduct feasibility study as well as due diligence on the properties in accordance with rules and guidelines on real estate investment trust (REIT) management as prescribed by SEC and the SEC office as well as assess potential risks that may occur upon such property investment and issue guidelines on risk management. In this regard, the risk management is included risk in relation to construction and development of the properties (if any) such as risks which may incur from late construction and inability to procure benefits from such properties.
- (e) The REIT manager shall arrange a trust unitholders' meeting as specified in the Trust Deed.
- (f) The REIT Manager shall take actions on capital increase and decrease of paid-up capital of the Trust by following the reasons and procedures as specified in the Trust Deed.
- (g) In the event of change of the REIT manager, the former REIT manager shall take any necessary action in order that the new REIT manager would be able to perform its duty successfully.
- (h) In the case where an adviser is appointed to provide consultation or recommendation relating to the investment and management of the properties, the REIT manager shall perform in accordance with guidelines as follows:
  - (1) Request the adviser to report any conflict of interest on deliberated issues.
  - (2) Not allowing the adviser, who has direct or indirect interest in the deliberated issue, to participate in the consideration of such issue.
- (i) The REIT manager shall prepare a financial statement in conformity with the financial reporting standards as stipulated by laws on accounting profession and submit such financial statement to the SEC Office within 3 months from the end of fiscal year. The financial statement prepared shall be audited by an auditor who has obtained an approval from the SEC Office.
- (j) Prepare and disclose the Trust's information including information under Section 56 and Section 57 of the Securities and Exchanges Act and other information as specified in the Trust Deed and the Agreement appointing the REIT manager.
- (k) Prepare and disclose the Trust's information to the Trustee, the SEC Office and trust unitholders as prescribed in the Securities and Exchanges Act, the Trust Deed, and other relevant laws including submit an annual report together with invitation calling for an annual general meeting of trust unitholders. The REIT manager shall provide information and documents related to any act or omission to act as instructed and requested by the SEC Office.
- (I) Avoid any event which may cause the REIT manager to have no independence especially on selection and due diligence of properties, securities and other services in which the Trust will invest. The REIT manager, directors, executives and manager and personnel of the REIT manager are prohibited to receive brokerage fee, service remuneration (soft commission) or other benefits from the former owner of the property, sponsor, securities seller, service provider and brokerage Company as their own income or for their own interest.



(m) The REIT manager shall disclose conflict of interest, benefits and related persons to the REIT manager or Trust's trading parties in the registration statement, a notice calling for a meeting and the annual report of the Trust in order to obtain an approval on transactions and to support consideration of the REIT manager's independence in entering into such transaction as well as reasonableness of the transactions.

Conflict of interest and benefits to be disclosed such as creditor, debtor, surety or warrantee, cross-holding of shares or having the same group of major shareholders or executives, providing or receiving service, mutual trading, and paying expense for each other, and so on.

### Duty to manage the Trust

- (a) In order to properly and efficiently manage the Trust, as entrusted by the Trustee, the REIT manager shall arrange a qualitative operating system along with a measurement with efficient checking and balancing operation to entirely support the work under its responsibility.
- (b) Manage the Trust to be in compliance with applicable laws, regulations and the Trust Deed, and in order to conduct in a way that protects interests of trust unitholders.
- (c) Duly and carefully conduct due diligence on the properties in which the Trust will invest and maintain records, information and documents related to the due diligence process and the decision to invest or not to invest in any properties. In this regard, the due diligence on properties in which the Trust will invest shall be conducted according to the due diligence guidelines on guidelines on management of fund or real estate investment fund (REIT).
- (d) Perform necessary actions to ensure that financial and economic value of the Trust's properties are professionally managed and for the best benefits of the trust unit holders, for examples;
  - (1) Formulate strategies and policies in relation to risk management and investment in conformity with terms and conditions as specified in the Trust Deed.
  - (2) Determine and control amount of credit facility and creation of obligations of the Trust as specified in the Trust Deed.
  - (3) Invest in properties to meet the objectives of the Trust.
  - (4) Manage cash flow of the Trust.
  - (5) Review benefit distribution policies of the Trust.
  - (6) Provide insurance for any damage which may occur to the Trust's properties of and insurance for the liabilities to third parties at appropriate and sufficient insured amount to ensure that the Trust would be able to seek benefits as before.
  - (7) Formulate plans in relation to apportionment of rental area by type of business of lessors and customers.
  - (8) Undertake any acts to ensure that the lessors and customers comply with the provisions of lease agreements and service agreements.
  - (9) Manage and monitor compliance with laws and regulations relating to invested properties.
  - (10) Manage the rental area such as monitoring the area renting, negotiating lease agreements with the lessors, reviewing rate or rental fee, and terminating and renewing the lease agreements etc.
  - (11) Evaluate and assess any former rental in order to stipulate conditions of rental and services. Prepare lease agreements and service agreements including evaluate accuracy of rental and expenses collection in order to make an accounting entry of allowance for doubtful accounts or bad debt write-off or bad debt recovery (in case rental or service fee is collected after the write-off).

- (12) Arrange a security system within the invested buildings and assets such as fire alarm system and emergency communication system etc.
- (13) Formulate policies and plans to manage, maintain and improve the invested buildings and other assets.
- (e) Ensure that the Trust has absolute ownership over the invested assets and leasehold rights including that the agreements into which the Trust enters are correctly prepared, legally binding and enforceable under conditions specified in the agreements.
- (f) Arrange a system for safekeeping of documents and evidence relating to the operation of the Trust, notice calling for a trust unitholders' meeting, registration statement, prospectus, annual report, financial statement and accounting record documents. Monitor the safekeeping of such documents or evidence for its accuracy and completion as well as availability for inspection for the period not less than five (5) years from the date of producing such documents or information.
- (g) Prepare a financial statement, annual report and other information of the Trust for its accuracy and completion and distribute within a specified period of time in the Trust Deed and SECT regulations.
  - REIT manager shall include directors and executives who have duties in relation to preparation and disclosure of the Trust's information and are jointly responsible for information which is disclosed and distributed to the trust unitholders and investors. The REIT manager must arrange a system to audit and ensure that information in the registration statement, prospectus, notice calling for a trust unitholders' meeting, printed advertisement or other distributing documents are accurate and complete as well as contains sufficient and material information for consideration of investment, and in compliance with relevant laws and regulations.
- (h) Ensure that the trust unitholders obtain accurate and sufficient information in advance prior to vote or approval of any matters within a specified period of time in the Trust Deed and SET regulations.
- (i) Manage and monitor the operation of the Trust to be in accordance with rules or guidelines issued by government entities and other regulatory authorities in connection with the operation of the Trust including SET regulations.
- (j) Distribution the benefits of not less than ninety (90) percent of the adjusted net profit of the financial year to holder of trust units. This shall include net profits based on cash position of the Trust which can deduct repayment of principal of loan and other obligations due to be performed taking into account of cash position (if any). Such distribution shall be made within ninety (90) days from the end of fiscal year or accounting period which the distribution is made, as the case may be. However, if there is accumulated loss, distribution to the trust unitholders cannot be made.

### Duty to appoint the property manager to manage properties of the Trust

In the case where the REIT Manager would like to appoint a person to be a property manager to manage the assets of the Trust on its behalf, the REIT Manager has the duty to select the property manager with prudence, to supervise and to monitor the performance of duties of the property manager sufficiently in order to ensure that the property manager is qualified with knowledge, capability, and experience in managing the properties including monitor performance of the property manager to be complied with the Trust Deed, Trust Act and other relevant regulations for the best benefits of the trust unitholders and other investors. In this regard, the REIT manager shall perform, at least, the following:



### (1) Selection of the property manager

Appointing the property manager to manage the Trust's properties such as managing sales and marketing and supervising day-to-day operation. In doing so, the REIT manager shall perform, at least, the following conducts:

- (a) Evaluate reputation and past work and experience of the property manager regarding its ability of finding tenants and customers, debt collection, property maintenance, rental management, service provision and internal control system in order to prevent revenue leakage and control expenses disbursement etc.
- (b) Review a suitable remuneration rate for the property manager which shall be based on work competency and comparable to the market rate.
- (c) Arrange mechanism allowing the Trust to adjust the property manager if the property manager has not complied with the conditions of his performance or his management is not satisfactory.
- (d) Arrange a system for monitoring and evaluating the internal controlling system of the property manager in order to ensure efficiency of such system and that the system can prevent or detect any corruption or non-compliance such as having an auditor of the property manager evaluating the internal controlling system and report errors to the REIT manager.
  - The REIT manager may specify in the Agreement appointing the Property Manager that the property manager shall be liable for any damages which may occur to the benefit of the Trust due to the property manager's negligence.
- (e) If it is found by the REIT manager that the property manager takes certain actions or fails to take certain actions that will result in lack of its creditability to perform tasks and duties in accordance with the Agreement appointing the Property Manager, the REIT manager shall terminate the Agreement appointing the Property Manager and operate or appoint a new property manager.

### (2) Monitoring of the property manager's performance

The REIT manager shall have duties and responsibilities to manage and monitor the management and performance of the property manager for the best optimum benefit of the Trust and trust unitholders. In doing so, the REIT manager shall perform, at least, the following conducts:

- (a) The REIT manager shall prepare and approve the Trust's budget which shows certain details of revenues and expenses in each month in order to avoid any unnecessary expenses and set targeted annual and monthly revenues for the property manager as well as monitor revenues and expenses to be in line with the budget plan.
- (b) The REIT manager shall create incentives for the property manager to increase value and yield of the Trust and lower the risks for the trust unitholders.
- (c) The REIT manager shall manage and monitor the operation of the property manager in accordance with strategies and policies in connection with the Trust's management in order to increase income and lower fluctuation of rental income.
- (d) The REIT manager shall design and formulate policies and procedures for operating the procurement of new tenants for the property management and review methods for selecting tenants and customers. The REIT manager shall also formulate plans for tenant's apportionment by types of business (Tenant Mix) and monitor the performance of the property to be in accordance with such policies and plans in order to limit and control risk and the fluctuation of rental income.

- (e) The REIT manager shall consider and review policies regarding rental fee to ensure that it is consistent with current market trend of the rental fee and service fee as well as monitor the performance of the property manager to be in accordance with such policies.
- (f) The REIT manager shall examine expense controlling system for maintaining and repairing equipment and buildings of the property manager to access appropriateness of the repair and replacement and ensure that the expenses are not extravagant and truly benefits the Trust.
- (g) The REIT manager shall access or evaluate appropriateness of procurement controlling system of the property manager to ensure that the payment of goods or services is not extravagant and is worthy. The procurement however shall be made according to the Trust Deed, the registration statement and the prospectus of the Trust.
- (h) The REIT manager shall monitor and control revenue collection operated by the property manager in order to ensure that the Trust fully receives its revenues.
- (i) The REIT manager shall instruct the property manager to monitor and follow up the payment of taxes by tenants and customers according to the laws.
- (j) The REIT manager shall analyze and monitor irregularity of management of the property manager including randomly examine the operation of the property manager without an advanced notice.
- (k) The REIT manager shall regularly monitor and assess internal control system of the property manager.
- (I) The REIT manager shall regularly arrange a meeting with the property manager in order to evaluate and assess the REIT's operation and look for appropriate solutions to resolve such operation problems.

### Process and factors in consideration of investment and management of the Trust

In future, the Trust might invest in freehold or leasehold rights apart from the initially invested assets and seek benefits from such properties or leasehold rights. The Company, as the REIT manager shall manage and operate in accordance with the investment policies as specified in the Trust deed and the principles as follows:

### Direct Investment in the main properties and equipment

- (1) It must be an acquisition of absolute ownership or possessory rights over properties. In case of possessory right, it shall be one of the followings:
  - (a) Acquisition of properties with Nor. Sor. 3 Gor.
  - (b) Acquisition of leasehold rights with document of title or possessory right (Type Nor. Sor. 3 Gor)
- (2) Properties shall not be subject to any property rights, or there shall be no disputes in relation to the properties unless obtaining written opinions from the Trustee and the REIT manager specifying that such real right or dispute will not materially affect benefit procurement of the Trust and conditions of acquisition benefits the trust unitholders as a whole.
- (3) Entering into agreements for assets acquisition shall not incur any obligation which may cause the Trust not being able to sell the properties with fair price (at time of sale) such as agreement giving the right to first purchase with fixed price etc. or may cause more obligations than obligations in general to the Trust at the time when the lease agreement is being terminated.
- (4) Acquired properties shall be ready for seeking benefit at the value of not less than seventy-five (75) percent of the value of trust units additionally applied for offering including loan proceeds (if any).



The Trust may invest in incomplete projects with investment fund for acquisition and property development not exceeding ten (10) percent of total value of the Trust's assets (after the offering of trust units). The Trust however shall demonstrate sufficient circulating fund for such development and prove that there will be no effect to existence of the Trust.

- (5) Invested assets must be evaluated in compliance with the following principles:
  - (a) It must be a full valuation for the public purpose of disclosing information to investors/the trust unitholders within period of not over six (6) months before submission of requested by at least two (2) appraisers, and;
  - (b) The appraisers in (a) shall be approved by the SEC Office.
- (6) Value of the acquired properties shall not be less than five hundred (500) million Baht. In the case where capital from fund raising derived from the offering of trust units is less than value of invested assets, the REIT manager must demonstrate sufficient source of fund for the acquisition of the assets.
- (7) In case of acquisition of possessory rights by subleasing properties, renting buildings which a lessor is not an owner of title deed or has possessory right under certificate of utilization, the REIT manager must arrange and provide insurance for any damage which may incur from termination of agreement by owners of assets or persons with possessory rights. Given that the insurance is not arranged, the REIT manager must disclose the risk to investors by specifying in the registration statement of potential effect which may incur to operation and performance of the Trust if the owners or persons with possessory rights terminate agreements.
- (8) In the case where the Trust acquires ownership of properties and the REIT manager would like to procure benefits from such properties by renting to the former owners, rental fee shall be set in accordance with common trade practice as if entering into a transaction with third party.

### Indirect investment in the main assets and equipment

- (1) Holding share not less than 99 % of total issued shares and of votes of a company which is specifically set up to operate business in the same manner as the Trust.
- (2) Having measures or systems in place to enable the Trustee and the REIT manager to manage and monitor the operation of the REIT manager to be complied with the Trust Deed, rules specified in the Notification of SEC Tor Jor 49/2555 and other relevant notifications of the SEC Office in the same manner as the direct investment in the main properties and equipment.
  - Properties to be invested by the Trust must have appraisal values based on a full valuation with verification of documents of title for the public purposes of disclosing information to the investors not exceeding six (6) months prior to the date of filing a request to sell the Trust units, by at least two (2) appraisers whom the property manager and financial advisor (if any) deem appropriate and who have the capabilities to evaluate the value to reflect actual prices as well as possess the following characteristics:
  - (a) The appraiser(s) must be approved by the Office of SEC in accordance with notification of the Officer of SEC related to the approval of appraisal companies and the principal appraisers.
  - (b) In the case where the properties to be invested are located overseas, the appraiser(s) may be a person on the approved list in which supervisory offices or authorities of its home country approves them to perform the duties as an appraiser. In the case where there is not such an approved list, the appraiser(s) shall possess one of the following characteristics:

- (1) Being an appraiser whose work is widely accepted in a country where the properties are located
- (2) Having an universal performance standard and system;
- (3) Being an international firm

### Method of additional acquisition of main properties and equipment of the Trust

The method of additional acquisition of main properties and equipment of the Trust shall comply with the following criteria:

- (1) Prior to each main properties acquisition, the REIT manager shall perform the followings:
  - (a) Conduct due diligence on information and agreements related to the main assets and equipment (if any) including their financial information and legal form of assets in which the Trust will invest and the Trust's ability to acquire and legally own the properties as per applicable laws and regulations of such countries in case that the asset is in foreign countries, for purpose of supporting the consideration of the investment and information disclosure. In case that the owner or the leasehold right owner is related persons to the REIT Manager, the REIT Manager will consult with the financial advisor to give the opinion regarding such information analysis.
  - (b) Evaluation of the main properties shall be made in accordance with the conditions as follows:
    - (1) Appraiser must be approved by the SEC Office in accordance with the notification of the SEC Office on the approval of asset valuation companies and principal appraisals.
    - (2) Appraisers must not be engaged to perform valuation on more than two (2) consecutive occasions.
    - (3) It must be a full valuation with verification of document of title for public purpose of disclosing information to the investors in the following cases:
      - (3.1) If the Trust acquires or disposes its main properties, evaluation shall be engaged in advance, within a period not longer than one (1) year.
      - (3.2) If the period of two (2) years from the latest full evaluation date is over.
      - (3.3) If there is an event or change which may materially affect impairment of invested properties.
      - (3.4) When the Trustee or auditor requests.
    - (4) A valuation must be audited on a yearly basis from the latest full valuation date.
    - (5) In the case where the Trust invests in rights to sublease of properties, there shall be a measure to prevent risks or remedy damages which may incur from breach of the lease agreements or when the right under the lease agreement is unenforceable.
- (2) Additional acquisition or disposal of the main properties shall be conducted under approval system and processes to obtain approvals from the Trustee and resolution of a meeting of the trust unitholders, as the case may be, as well as in conformity with the Trust Deed and relevant notifications of SEC and the SEC Office.



### 4.7 Internal control systems and processes to prevent and manage the conflict of interest

Division of work and responsibilities of each department under the REIT manager

### 4.7.1 Classification based on nature of work

The Company has been established with an objective to operate its business as a REIT manager according to the Trust Act. The Company divides into 3 main departments to perform its duties as the REIT manager and in accordance with the Trust Deed, the Agreements appointing the REIT manager, resolutions of the meeting of trust unitholders, and other relevant laws and regulations.

The Company's departments including their scope of work and responsibilities can be summarized as follows:

### Compliance and Accounting and Asset Management Risk Management **Operational Support** Formulate strategies to manage · Formulate plans and strategies and · Prepare financial statements and monitor risks relating to operate for the benefit procurement as and financial and operating management and investment of well as manage the Trust results reports the Trust to comply with the Trust • Plan, select and consider investment in · Control, monitor, coordinate, Deed and other relevant rules properties by the Trust including and oversee outsourcing tasks Supervise and prevent conflict of investment in other asset e.g. document preparation and interest between the Trust and Conduct due diligence and examine registrar, trust unitholders and persons who may have conflict information on properties to be invested distribution payment etc. Set up organizational structures Research and study market conditions · Oversee and manage properties and operational guidelines to protect for real estate businesses for making and assets the best interests of the Trust and investment decisions · Keep and safeguard information, the trust unitholders as a whole in documents, and evidence Select appraisers the event of conflicts of interest · Formulate strategies for benefit related to the Trust Ensure qualifications of personnel procurement from properties Provide operational support related to the Trust's operation to • Formulate marketing plans and sale such as human resource conform with the nature of work campaigns along with public relations management, information and comply with all relevant laws Set competitively positioned strategies technology management and Evaluate the performance of for targeted returns and computer support, general administration, and procurement personnel Manage investment risks for the Trust Audit the operation of the Trust Sell properties of for the Trust to be in compliance with the Trust · Prepare the Trust's income and Deed to ensure that all relevant expenses forecasts personnel acknowledge changes in · Manage cash flow of the Trust all relevant laws and regulations • Oversee the Trust's borrowings (if any) Review and approve extraordinary and borrowing policies expenditure or unbudgeted expenses · Oversee and review performance of the Property Manager · Oversee the utilization, cleanliness, and security of the Trust's properties

Compliance and Risk Management	Asset Management	Accounting and Operational Support
	<ul> <li>Manage tenants and service recipients</li> <li>Oversee and manage rental and service fee collections, to assure that the payments are made in a timely manner and in full</li> <li>Oversee and efficiently manage the Trust's expenditures</li> <li>Manage and seek knowledgeable and expert personnel</li> <li>Arrange training and knowledge development to improve efficiency of the Trust's management</li> <li>Prepare and disclose information to the Securities and Exchange Commission Office, the Stock Exchange, the Trustee, the Trust's unit holders, and the contract counterparties as per the conditions described in the Trust Deed, and relevant laws and notifications, or related contracts for instance: preparation of the meetings of the Trust's unit holders, annual reports, the Trust's unit holders, annual reports, as well as information on the REIT Manager and the Trust</li> <li>Communicate and take care of the Trust unitholders</li> <li>Handle complaints and dispute resolutions</li> </ul>	



### 4.7.2 Classifications based on the REIT manager's operating systems

In order for the Company to efficiently carry out its duties as the REIT Manager and be qualified under the conditions set forth in the relevant regulations of the Securities and Exchange Commission, the Company has arranged its operating systems according to the described conditions comprising of:

- (a) A system for formulation of the Trust's management policy
- (b) A system for risk management
- (c) A system for managing conflicts of Interest
- (d) A system for recruitment selection of the REIT Manager's personnel, and a selection process for assignees of tasks related to the Trust's operations (if any)
- (e) A system for governing and supervision of the REIT Manager and its personnel
- (f) A system to support the information disclosure of the Trust
- (g) A back office system
- (h) An internal audit and internal control system
- (i) A system for communication with investors and for the handling of investor complaints
- (j) A system for the handling of legal disputes

In each of the systems there are sub-systems of which their details are provided as follows:

Compliance and Risk Management	Asset Management	Accounting and Operational Support
<ul> <li>Processes and procedures for monitoring, controlling, evaluating, and supervising the performance of directors, executives and personnel of the REIT Manager</li> <li>Process for buy and sale transactions of employees</li> </ul>	<ul> <li>Processes and procedures for the consideration and selection of the Property Manager</li> <li>Processes and procedures for the follow up and evaluation of work performance of the REIT Manager and Property Manager</li> <li>Processes for the monitoring of rental income and service fee collections by the Property Manager</li> <li>Processes for the monitoring and assessment of expense payables to the Property Manager by the Trust</li> <li>Communication systems with investors</li> <li>Processes for the handling of investor complaints</li> </ul>	<ul> <li>Risk management system</li> <li>Processes for the preparation and disclosure of information on the REIT Manager and the Trust in accordance with various agreements and relevant laws</li> <li>Processes for procurement</li> <li>Processes for the monitoring of rental income and service fee collections by the Property Manager</li> <li>Processes for keeping and safeguarding information, documents, and evidence related to the REIT</li> </ul>

Compliance and Risk Management	Asset Management	Accounting and Operational Support
	<ul> <li>Processes for the handling of legal disputes</li> <li>Processes and procedures for the consideration and selection of real estate investments</li> <li>System for governing and managing asset utilization</li> <li>Risk management system for appraisal report</li> <li>Asset risk management system</li> <li>Processes for keeping and safeguarding information, documents, and evidence related to the REIT</li> <li>Processes and procedures for considering and approving extraordinary expenditures and unbudgeted expenses</li> <li>Processes for the preparation of income and expense budgets of the Trust</li> <li>A system to support the information disclosure of the Trust</li> <li>Processes for sale, donation and asset disposal</li> <li>Processes for the control and supervision of outsourcing</li> <li>A system for formulation of the Trust's management policy</li> <li>Capital structure management</li> <li>A system for risk management of the Trust's management and administration risks</li> <li>Cooperation with the Trustee</li> <li>A system for managing conflicts of Interest</li> <li>Processes for selection of the REIT Manager's personnel</li> <li>Processes for supervising the Property Manager's operations under the Agreement</li> </ul>	<ul> <li>Processes for the preparation of income and expense budgets of the Trust</li> <li>Processes for controlling the receipt of income and payment of expenses</li> <li>Process for sale, donation and asset disposal</li> </ul>
	appointing Property Manager	



# 5. Details of the Investment Assets

# 5.1 Investment Assets of the Trust

Š	Oceation	Period of	S.	Rental Area*	7	Land Title		Land Area		Type	Roof	Car Parking Area
		Investment		(Sq.m.)	Title Deed No.	Location	Rai	Ngan	Sq.Wah	Investment	(Sq.m.)	(Sq.m.)
-	Ladkrabang Bangkok	Initial Investment (IPO)	WHA Ladkrabang Distribution Center Phase 1 and Phase 2	35,092.97	38139	Klong Sampravet, Ladkrabang, Bangkok	35	0	0	Freehold	1	1
2	Bangna-Trad Km.18, Samutprakaen Province	Initial Investment (IPO)	WHA Mega Logistics Center (Bangna-Trad Km.18)	72,179.48	666 and 38919	Bang Chalong, Bang Plee (Bang Plee Yai) Samutprakaen Province	74	N	29	Leasehold	23,976.30	ı
ო	Bangna-Trad Km.23, Samutprakaen Province	Initial Investment (IPO)	WHA Mega Logistics Center (Bangna-Trad Km.23)	60,306.00	5533, 5534, 8504 and 18265	Bang Saothong, Bang Plee (Bang Plee Yai) Samutprakaen Province	65	0	21.9	Freehold	50,641.04	1
4	Chonlaharnpichit Km.4, Samutprakaen Province	First Capital Increase	WHA Mega Logistics Center (Chonlahampichit Km.4)	80,745.55	110571	Bang Pha, Bang Plee Samutprakarn Province	81	0	15.9	Freehold	68,384.20	1
5	Wangnoi Ayutthaya Province	First Capital Increase	WHA Mega Logistics Center (Wangnoi 61)	61,434.00	28892, 28895 and 28896	Bo Ta Lo, Wang Noi, Ayuttaya Province	69	0	16	Leasehold	26,472.05	1
9	WHA Industrial Development Saraburi, Saraburi Province	First Capital Increase	WHA Mega Logistics CenteChonbur경유용유용 (Saraburi)	our 3 2 4 8 8 6 9 9	50692 and 50693	Nong Pla Mo, Nong Khae, Saraburi Province	34	က	12	Freehold	1	1
7	Chonlaharnpichit Km.5, Samutprakaen Province	Second Capital Increase	WHA Mega Logistics Center (Chonlahampichit Km.5)	63,248.25	129645	Bang Pha, Bang Plee Samutprakarn Province	99	Ø	85	Leasehold	50,143.60	2,378.90
ω	Ladkrabang Bangkok	Second Capital Increase	WHA Mega Logistics Center (Ladkrabang)	95,110.00	1482, 42151, 42152, 44283, 42154, 44285, 44286, 42287, 45003 and 45005	Klong Sampravet, Ladkrabang, Bangkok	66	-	15	Freehold	59,986.30	1,350.00
თ	Mueng Chonburi, Chonburi Province	Transfer from WHAPF	Као	42,310.44	5893, 5894, 5914, 119813, 147436 and 147437	Don Hua Lo, Mueng Chonburi Chonburi Province	46	ო	18	Freehold	1	1

2	;;;;;;;;;;;;;;;;;;;;;;;;;;;;;;;;;;;;;;	Period of	ë	Rental		Land Title	ت	Land Area		Туре	Roof	Car Parking
2	Location	Investment	olica	(Sq.m.)	Title Deed No.	Location	Rai	Ngan Sq.Wah	Sq.Wah	or Investment	Sq.m.)	(Sq.m.)
10	Bangna-Trad Km.20, Samutprakarn Province	Transfer from WHAPF	DKSH 3M DKSH 3M	73,022.44	2813, 9025, 9026, 36752, 36753, 36754, 33043, 33044,	Sisa Chorakhe Yai, Bang Sao Thong (Bang Plee), Samutprakarn Province	83	0	81	Leasehold	1	
Ξ	Bang Pa-In Industrial Estate, Ayutthaya Province	Transfer from WHAPF	DKSH Bang Pa-In	36,000.00	35483, 35484 และ 35485	Bang Pa-In Industrial Estate, Klong Chik, Bang Pa-In, Ayutthaya Province	30	Ø	53	Freehold	ı	
5	Amata City Industrial Estate, Rayong Province	Transfer from WHAPF	Ducati	20,285.00	20261, 22336, 22337 และ 23081	Amata City Industrial Estate, Map Yang Phon, Pluak Daeng, Rayong Province	27	-	53.4	Freehold	1	1
<del>.</del>	Bangna-Trad Km.20, Samutprakarn Province	Transfer from WHAPF	Healthcare	52,706.84	813, 23070, 29158, 29325 uaz 31292	Bang Chalong, Bang Plee (Bang Plee Yai), Samutprakarn Province	47	0	99	Freehold	ı	1
4	WHA Industrial Development Saraburi, Saraburi Province	Transfer from WHAPF	DSG Phase 1 amd 2	55,372.40	1111, 1113, 21772 และ 36396	WHA Industrial Development Saraburi, Nong Pla Mo and Bua Loi, Nong Khae, Saraburi Province	48	0	26.5	Freehold	1	1
15	Phan Thong, Chonburi Province	Transfer from WHAPF	WHA Mega Logistics Center (Phan Thong, Chonburi)	38,577.00	18140, 18141, 21706, 2368 uaz 36035	Pan Thong Nong Kakha, Phan Tong, Chonburi	336	0	18	Freehold	ı	1
16	Bangna-Trad Km.19, Samutprakarn Province	Transfer from WHAPF and Third Additional Investment	WHA Mega Logistics Center (Bangna-Trad Km.19)	68,901.95	689 (Partial), 694 (Partial) and 6415 (Partial)	Bang Chalong, Bang Plee (Bang Plee Yai), Samutprakarn Province	71	0	5.5	Leasehold	ı	2,597.00
17	Chonlaharnpichit Km.3, Samutprakarn Province	Third Additional Investment	WHA Mega Logistics Center (Chonlaharnpichit Km.3)	47,221.00	106329 (Partial) and 140154	Bang Pla, Bang Plee, Samutprakarn Province	90	<del></del>	47.4	Leasehold	37,303.80	2,340.00
8	Lam Luk Ka, Pathum Thani Province	Third Additional Investment	WHA Mega Logistics (Lam Luk Ka)	8,045.64	1346	Lam Luk Ka, Lam Luk Ka District, Pathum Thani Province	12	2	52	Freehold	3,971.00	4,124.00



2	-	Period of	ei o	Rental		Land Title		Land Area		Type	Roof	Car Parking
į		Investment	200	(Sq.m.)	Title Deed No.	Location	Rai	Ngan	Sq.Wah	Investment	(Sq.m.)	(Sq.m.)
19	Amata City Industrial Estate, Rayong Province	Third Additional Investment	Omada Aerospaoe Factory (Rayong)	15,568.79	34269 and 39798	Amata City Industrial Estate, Map Yang Phon, Pluak Daeng, Rayong Province	25	ო	32.4	Freehold	1	ı
20	Amphoe Mueang Samut Sakhon, Samut Sakhon Province	Third Capital Increase	WHA Mega Logistics Center (Rama II Km.35 Phase 1)	14,084.00	134435 (Partial)	Bang Krachao, Amphoe Mueang Samut Sakhon, Samut Sakhon Province	17	0	15	Leasehold	9,100.00	4,858.00
2	WHA Industrial Development Saraburi, Saraburi Province	Third Capital	DSG WHASIL	16,620.00	36360	WHA Industrial Development Saraburi, Bua Loi, Nong Khae, Saraburi Province	15	0	0	Freehold	1	8,964.00
22	Wangnoi, Ayutthaya Province	Third Capital Increase	Central WHA Mega Logistics Center (Wangnoi 63)	86,223.61	30434, 45496 and 45497	Bo Ta Lo and Lam Ta Sao, Wang Noi, Ayutthaya province	96	-	44	Freehold	ı	1
23	Bangna-Trad Km.23, Samutprakarn Province	Third Capital Increase	WHA KPN Mega Logistics Center (Bangna-Trad Km. 23)	39,607.00	5731 (Partial), 21943 (Partial), 21944 (Partial) and 21946	Bang Saothong, Bang Saothong District, Samutprakarn Province	43	8	54.5	Leasehold	26,112	1
24	WHA CIE 1, Chonburi Province	Fourth Capital Increase	DTS	5,431.00	52853	Bo Win Subdistrict, Si Racha District, Chonburi Province	Ø	0	77.4	Freehold	1	ı
25	WHA ESIE 1, Chonburi Province	Fourth Capital Increase	Roechling	9,977.00	198090	Khao Khansong Subdistrict, Si Racha District, Chonburi Province	5	-	97.8	Freehold	1	1
56	Chonlaharnpichit Km.3, Samutprakarn Province	Fourth Capital Increase	WHA Mega Logistics Center (Chonlaharnpichit Km.3 Phase 1)	16,152.44	106329 (Partial)	Bang Pla Subdistrict, Bang Sao Thong District, Samut Prakan Province	21	0	64.8	Leasehold	10,000.00	2,983.29
27	Chonlaharnpichit Km.3, Samutprakarn Province	Fourth Capital Increase	WHA Mega Logistics Center (Chonlaharnpichit Km.3 Phase 2)	73,049.00	30897 and 28088	Bang Pla Subdistrict, Bang Sao Thong District, Samut Prakan Province	75	2	80.	Freehold	61,482.00	,

		Period of	i	Rental		Land Title		Land Area	gt	Type	Roof	Car Parking
V	Location	Investment	o io	Area* (Sq.m.)	Title Deed No.	Location	Rai	Ngan	Sq.Wah	ot Investment	Area (Sq.m.)	Area (Sq.m.)
78	Bangna-Trad Km.23, Samutprakarn Province	Fourth Capital Increase	WHA KPN Mega Logistics Center (Bangna-Trad Km.23 Phase 2)	50,628.00		21941, 21942, Bang Sao Thong Subdistrict, 21943, 21944, Bang Sao Thong District, 21945 and 22993 Samut Prakan Province	26	Ø	47.4	Leasehold	1	
58	Sri Racha District, Chonburi Province	Fifth Capital Increase	WHA Mega Logistics Center (Laemchabang 1)	19,599.00	64059	Nong Kham SubDistrict, Sri Racha District, Chonburi Province	24	-	70.5	Freehold	ī	3,055
30	Sri Racha District, Chonburi Province	Fifth Capital Increase	WHA Mega Logistics Center (Laemchabang 2)	44,798.00	93110	Bueng Sub-District, Sri Racha District,	20	0	0	Leasehold	1	ı
31	Bangna-Trad Km.23, Samutprakarn Province	Fifth Capital Increase	WHA KPN Mega Logistics Center (Bangna-Trad Km.23 Phase 3)	64,407.00	5731, 21940, 21941, 21942, 21944 and 21945	Bang Sao Thong Subdistrict, Bang Sao Thong District, Samut Prakan Province	44	0	91.8	Leasehold	T.	1
32	Wangnoi, Ayutthaya Province	Sixth Capital Increase	WHA Mega Logistics Center (Wangnoi 62)	24,150.00	28893, 28894	Bo Ta Lo and Lam Ta Sao, Wang Noi, Ayutthaya province	56	m	18	Leasehold	23,205.00	1
33	Bangna-Trad Km.23, Samutprakarn Province	Sixth Capital Increase	WHA Mega Logistics Center (Bangna-Trad Km.23 Project 3)	30,040.00	33561, 33563, 33618, 33620, 33621, 33622 and 33623	Bang Sao Thong Subdistrict, Bang Sao Thong District, Samut Prakan Province	33	<del>-</del>	37	Leasehold	ī	1
34	Bangpakong, Chacheongsao Province	Sixth Capital Increase	WHA E-Commerce Park	130,139.00	43855	Bang Samuk Subdistrict, Bang pakong District, Chacheongsao Province	137	Ø	4. 4.	Leasehold	ī	1



		Period of		Rental		Land Title		Land Area		Туре	Roof	Car Parking
S	Location	Investment	Site	Area* (Sq.m.)	Title Deed No.	Location	Rai	Ngan	Sq.Wah	of Investment	Area (Sq.m.)	Area (Sq.m.)
35	Bangna-Trad Km.23, Samutprakarn Province	Seven Capital	WHA Mega Logistics Center (Bangna-Trad Km.23 Project 3)	34,003.00	25152 (Partial), 33561 (Partial), 33562 (Partial), 33618 (Partial), 33621 (Partial), 33622 (Partial), 33620 (Partial), 11595, 11596, 11597, 33617 and 33619	Bang Sao Thong Subdistrict, Bang Sao Thong District, Samut Prakan Province	ee .	0	99	Leasehold		1
36	Sriricha, Chonburi Province	Seven Capital Increase	WHA Signode Factory	8,151.00	22009	Khao Khan Song Subdistrict, Si Racha District, Chonburi Province	13	-	62.8	Leasehold	1	1
37	Theparak Km.21, Samutprakarn Province	Seven Capital Increase	WHA Mega Logistics Center (Theparak Km.21)	30,311.00	36107 (Partial)	Bang Sao Thong Subdistrict, Bang Sao Thong District, Samut Prakan Province	28	ო	29.4	Leasehold	ı	ī
88	Bangna-Trad Km.23, Samutprakarn Province	Seven Capital Increase	WHA-KPN Mega Logistics Center (Bangna-Trad Km.23 Project 2)	19,796.00	5731 (Partial), 21940 (Partial), 21942 (Partial) and 21943 (Partial)	Bang Sao Thong Subdistrict, Bang Sao Thong District, Samut Prakan Province	20	N	86.5	Leasehold	ı	ı
39	Wangnoi, Ayutthaya Province	Seventh Capital Increase	WHA Central Mega Logistics Center (Wangnoi 63)	67,704.00	46632	Bo Ta Lo and Lam Ta Sao, Wang Noi, Ayutthaya province	99	2	42.6	Leasehold	1	,
	Grand Total			1,743,983.80			1,828	0	91		450,777.29	32,650.19

Note : Rental area is the leasable area defined in the lease  ${\tt \&}$  service agreements.

## 5.2 Value Obtained for the Appraisal Report or Latest Review of the Appraisal Report

### 5.2.1 Appraisal Value of the Main Investment Assets

The appraised values on the assets for initial investment, the first capital increase, the second capital increase, the conversion of WHAPF into WHART and the third additional investment, the third capital increase, the fourth capital increase, the fifth capital increase the sixth capital increase and the seventh capital increase of the Trust were assessed by the independent appraisal which can be summarized as follows:

Asset Location	Type/Form of Investment	Appraised Value Based on Income Approach (Million Baht)
Projects around Bangna-Trad Area	Freehold	13,515.6
	Leasehold	11,880.5
Projects around Chonburi - Rayong Area	Freehold	5,164.0
	Leasehold	5,075.3
Projects around Ayutthaya-Saraburi Area	Freehold	6,871.4
	Leasehold	1,709.2
Projects around Samut Sakhon Area	Freehold	-
	Leasehold	760.0
Total		44,976.0

Source: The Appraised value of South East Asia International Co., Ltd., Graphic A Appraisal Co., Ltd. and Asian Engineering Valuation Co., Ltd. dated 1 December 2022.

### Methods of Appraisal

As to the full appraisal and review of the appraisal reports for the year 2022, South East Asia International Co., Ltd., Graphic A Appraisal Co., Ltd. and Asian Engineering Valuation Co., Ltd. have considered using the Income Approach as their appraisal criterion for preparing the appraisal reports.



### Summary of Key Assumptions

The key assumptions used by the appraiser for appraising the value of WHART's assets are summarized as follows.

### (1) Projects around Bangna-Trad Area

Assumptions	Year	2022
Valuation Period	Freehold	Leasehold
Occupancy Rate	95% - 60%	100% - 90%
Market Rental Rate (Baht per square meter per month)	Baht 320 - 170	Baht 395 - 165
as of the investment date which shall be used for	per square meter	per square meter
calculation after the termination of the lease agreement	per month	per month
Growth of Market Rental Rate	Increase by 3.33% every year	Increase by 3.33% every year
	Increase by 10% every 3 years	Increase by 10% every 3 years
Discount Rate	9.00%	10.00% - 9.50%
Capitalization Rate	7.00% - 6.50%	-

### (2) Projects around Chonburi - Rayong

Assumptions	Year	2022
Valuation Period	Freehold	Leasehold
Occupancy Rate	95% - 90%	95%
Market Rental Rate (Baht per square meter per month)	Baht 275 - 160	Baht 170
as of the investment date which shall be used for	per square meter	per square meter
calculation after the termination of the lease agreement	per month	per month
Growth of Market Rental Rate	Increase by 10% - 8%	Increase by 3.33% every year
	every 3 years	Increase by 10% every 3 years
Discount Rate	9.00%	9.50% - 9.00%
Capitalization Rate	7.00%	-

### (3) Projects around Ayutthaya-Saraburi Area

Assumptions	Year	2022
Valuation Period	Freehold	Leasehold
Occupancy Rate	95% - 70%	90%
Market Rental Rate (Baht per square meter per month)	Baht 450 -125	Baht 165
as of the investment date which shall be used for	per square meter	per square meter
calculation after the termination of the lease agreement	per month	per month
Growth of Market Rental Rate	Increase by 10% - 8% every 3 years	Increase by 3.33% every year
Discount Rate	9.00%	10.00%
Capitalization Rate	7.00%	-

### (4) Projects around Rama II, Samut Sakhon

Assumptions	Year 2022
Valuation Period	Leasehold
Occupancy Rate	95%
Market Rental Rate (Baht per square meter per month)	
as of the investment date which shall be used for calculation	Baht 310 per square meter per month
after the termination of the lease agreement	
Growth of Market Rental Rate	Increase by 10% every 3 years
Discount Rate	10.00%
Capitalization Rate	-

Remark: \* The total expenses for repair and maintenance of the assets is 2-1% of total revenue. Reserves for asset improvement is 1% of total revenue. Property Manager Fee is the amount as specified throughout the period of the Agreement Appointed the Property Manager.

The assumption of WHA Ladkrabang Distribution Center Phase 1 and Phase 2 with respect to the rental of the State Railway of Thailand for the installation of electricity poles is reference in the latest lease agreement which states the rental shall increase by 5% every year.

### 5.2.2 Appraisal Value of the Main Investment Assets of the Seventh Capital Increase

The appraised value was assessed by the independent appraisal of the investment assets for the Seventh capital increase which are summarized as follows:

Land, Building and Working System	Appraised Value base on Income Approch (Million Baht)		Appraised Value base on Full Replacement Cost (Million Baht)	
of the Project	Asian Engineering Valuation Co,. Ltd.	South East Asia International Co,. Ltd.	Asian Engineering Valuation Co,. Ltd.	South East Asia International Co,. Ltd.
WHA Mega Logistics Center	752.6	753.0	660.8	661.4
(Bangna-Trad Km.23 Project 3)				
WHA Signode Factory	285.3	283.0	146.7	146.9
WHA Mega Logistics Center (Theparak Km.21)	664.7	647.0	544.4	565.2
WHA-KPN Mega Logistics Center (Bangna-Trad Km.23 Project 2)	377.0	377.0	359.7	382.8
WHA-Central Mega Logistics Center (Wangnoi 63)	1,634.8	1,623.0	1,122.6	1,080.6
Total	3,714.4	3,683.0	2,834.2	2,836.9



### Summary of key assumptions

The key assumptions used by the appraisers for evaluating the value of the assets invested by WHART can be summarized as follows.

### (1) Projects around Bangna - Trad Area

Assumptions	2022
Valuation Period	Leasehold
Occupancy Rate	95 - 90%
Market Rental Rate (Baht per square meter per month)	
as of the investment date which shall be used for calculation	Baht 165 - 160 per square meter per month
after the termination of the lease agreement	
Growth of Market Rental Rate	Increase by 10% every 3 years
Discount Rate	10.00 - 9.50%

### (2) Projects around EEC Area

Assumptions	2022
Valuation Period	Leasehold
Occupancy Rate	95%
Market Rental Rate (Baht per square meter per month)	
as of the investment date which shall be used for calculation	Baht 200 per square meter per month
after the termination of the lease agreement	
Growth of Market Rental Rate	Increase by 10% every 3 years
Discount Rate	9.00%

### (3) Projects around Ayutthaya - Saraburi Area

Assumptions	2022
Valuation Period	Leasehold
Occupancy Rate	95%
Market Rental Rate (Baht per square meter per month)	
as of the investment date which shall be used for calculation	Baht 145 per square meter per month
after the termination of the lease agreement	
Growth of Market Rental Rate	Increase by 10% every 3 years
Discount Rate	9.00%

Remark: \* The market rental rate is varied because the projects are mostly Built-to-Suit.

### Additional information

### Discount Rate

Assumption of the discount rate for both appraisers depend on the following factors:

- Return from no-risk investment in government bonds
- Risk from investment in assets, operating warehouses businesses
- Risk from type of business, management, marketing, and economic conditions

### Capitalization Rate

The difference of assumption between the capitalization rate of both appraisers depends on the following factors:

- Expectation of returns of investor(s)
- Distribution of returns from the real estate investment trust
- Consideration of location and asset conditions and analysis of transfer of assets
- Consideration of growth of income, operating risk including current and future trend of market situations

The financial advisor and the REIT Manager are of the opinion that the discount rate and capitalization rate of both appraisers reflect the return and risk; however, due to differences in their perspectives and the value of all relevant factors the variables differ slightly but are still considered acceptable.



# 6 Detail of the Assets Invested or Sold in the Accounting Period

# 6.1 Detail of Investment in Immovable Properties or Leasehold Rights

6.1.1 Detail of the Main Assets in which WHART additionally invests for the Eighth Time or for the Seventh Capital Increase

As to the fifth capital increase in 2022, WHART has additionally invested in 5 projects which are (1) WHA Mega Logistics Center (Bangna-Trad Km.23 Project 3) (2) WHA Signode Factory (3) WHA Mega Logistics Center (Theparak Km.21) (4) WHA-KPN Mega Logistics Center (Bangna-Trad Km.23 Project 2) (5) WHA Central Mega Logistics Center (Wangnoi 63) whereby WHART has entered into the agreements with WHA Corporation Plc., WHA Venture Holding Co., Ltd., WHA KPN Alliance Co., Ltd. And Central WHA Alliance Co., Ltd. Details of which are as follows:

### (1) WHA Mega Logistics Center (Bangna-Trad Km.23 Project 3)

Subject	Details of the Asset			
Seller	WHA Corporation Plc. is the owner of the sub leasehold right in land, leasehold			
	right in warehouse buildings and office building including freehold right of the			
	working system, tools and equipment.			
Date of Investment	1 December 2022			
Price	Baht 826,060,000*			
Reason for Investment	To increase the assets and generate more incomes to WHART as well as diversify			
	investment risks			

<sup>\*</sup> The aforesaid price excludes registration fee and value added tax.

### (2) WHA Signode Factory

Subject	Details of the Asset		
Seller	WHA Corporation Plc. is the owner of the leasehold right in land, warehouse		
	buildings and office building including freehold right of the working system, tools		
	and equipment.		
Date of Investment	1 December 2022		
Price	Baht 309,650,000*		
Reason for Investment	To increase the assets and generate more incomes to WHART as well as diversify		
	investment risks		

 $<sup>^{\</sup>ast}$  The aforesaid price excludes registration fee and value added tax.

### (3) WHA Mega Logistics Center (Theparak Km.21)

Subject	Details of the Asset		
Seller	WHA Venture Holding Co., Ltd. is the owner of the partial sub leasehold right in land,		
	leasehold right in warehouse buildings and office building including freehold right of		
	the working system, tools and equipment.		
Date of Investment	1 December 2022		
Price	Baht 717,890,000*		
Reason for Investment	nt To increase the assets and generate more incomes to WHART as well as divers		
	investment risks		

<sup>\*</sup> The aforesaid price excludes registration fee and value added tax.

### (4) WHA - KPN Mega Logistics Center (Bangna-Trad KM.23 Project 3)

Subject	Details of the Asset	
Seller	WHA KPN Alliance Co., Ltd. is the owner of the partial sub leasehold right in land, leasehold right in warehouse buildings, office building including freehold right of the working system, tools and equipment.	
Date of Investment	1 December 2022	
Price	Baht 414,060,000*	
Reason for Investment	To increase the assets and generate more incomes to WHART as well as diversify investment risks	

<sup>\*</sup> The aforesaid price excludes registration fee and value added tax.

### (5) WHA Central Mega Logistics Center (Wangnoi 63)

Subject	Details of the Asset		
Seller	Central WHA Alliance Co., Ltd. is the owner of the partial sub leasehold right in land,		
	leasehold right in warehouse buildings, office building including freehold right of the		
	working system, tools and equipment.		
Date of Investment	1 December 2022		
Price	Baht 1,783,200,000*		
Reason for Investment	To increase the assets and generate more incomes to WHART as well as diversit		
	investment risks		

<sup>\*</sup> The aforesaid price excludes registration fee and value added tax.

### 6.1.2 Details of the Appraisal Prior to the Investment by the Appraisal Firm

The details in accordance with the price specified in the latest appraisal report or the latest review of the appraisal report are stipulated in Clause 5.2

### 6.1.3 Expenses Related to the Investment

Expenses related to the investment	(Baht)*
Trust Unit Offering Application Fee	300,000.00
Trust Unit Offering Registration Statement Submission Fee	200,000.00
Other expenses including Trust Unit registrar fees, legal fees,	
independent appraiser fees, financial advisor fees, underwriting fee, financing costs,	
engineering inspector fees, auditor fees, prospectus and subscription form	
printing cost and expenses for marketing the offering of the Trust Units, etc.	168,212,324.20
Total	168,712,324.20

<sup>\*</sup> Inclusion of value added tax.

# 6.2 Details of the Disposal of the Assets and Leasehold Rights

# 6.2.1 Details of the asset disposal in fiscal year 2022

- None -



# 7. Investment Policy of the Trust

### **Investment Policy**

In future, the Trust may additionally invest in other immovable properties apart from the aforesaid main investment assets whereby the future investment of the Trust shall comply with the following guidelines;

### 7.1 Investment in immovable properties

The Trust will focus on the investment in warehouse, distribution centres, and factory or other immovable properties in which the Trust may invest. To additionally invest in the assets, the Trust may consider exercising its right of first refusal in order to invest in assets owned by WHA Corporation or its subsidiaries.

Nonetheless, the Company has been notified by WHA Corporation Public Company Limited ("WHA") to amend the investment policy of the Trust in the Trust Deed and the right of first refusal of the Trust in the Undertaking Agreement in order to be in accordance with the policy of business operation of WHA. The Company deems this matter important and should be considered by the holders of trust units. Therefore, the Company proposes the matter to the Annual General Meeting for the year 2016 of the trust unitholders for consideration.

The said two amendments are significant issues materially affecting the right of trust unitholders as follows:

- The amendment to the investment policy of the Trust as proposed by WHA will cause the investment policy of the Trust to not include the investment in ready-built warehouses, distribution centers or factories located in the following areas:
  - (1) Built-to-Suit warehouse, distribution center, and factory in all areas including but not limited to Industrial estates, industrial zones or industrial parks established, invested and/or developed by WHA Industrial Development Public Company Limited and/or its subsidiaries (such areas collectively called "WHA Industrial Development Areas");
  - (2) Ready-Built warehouse, distribution center and factory which are not located in the following areas;
    - (a) industrial estates, industrial zones or industrial parks established, invested and/or developedby WHA Industrial Development (such areas collectively called "Industrial Areas");
    - (b) areas developed by WHA Industrial Development and/or its subsidiaries located next to the Industrial Areas, or, if not next to the Industrial Areas i.e. the areas which are close to or in the vicinity of Industrial Areas, to accommodate or support the business or expansion of ready-built business in the Industrial Areas of WHA Industrial Development; and
    - (c) the areas other than (a) and (b) which WHA Industrial Development
    - (d) and/or its subsidiaries has sole ownership or possession rights or joint ownership or possession rights between WHA Industrial Development and subsidiaries of WHA Industrial Development before 13 October 2015 and still holds the ownership or possession at all times. The said areas can be operated for industrial business under the zoning laws. In this regard, the said areas shall be in the documents disclosed to the trustee and REIT Manager.

(The areas in (a), (b) and (c), collectively called "Industrial Areas and Surrounding Areas")

- It is an investment in immovable properties to acquire the ownership or possession rights.
   Nevertheless, in the case of acquired possession must be either of the following cases;
  - 2.1. It is an acquisition of immovable properties with the issuance of Nor. Sor. 3 Kor.
  - 2.2. It is an acquisition of leasehold rights in immovable properties that are issued with the issuance of proprietary instruments or possession rights of the Nor. Sor. 3 Kor.
- 3. The acquired immovable properties must not be subject to any property rights or disputes. Unless the REIT Manager and the Trustee have considered with a written opinion that being subject to the aforesaid property rights or disputes does not materially affect the significant exploitation of such immovable property and the conditions of the acquisition of immovable properties are also beneficial to the entirely trust unitholders.
- 4. The contract for obtaining the immovable properties must not have any agreements or obligations that may affect the WHART that unable to sell the immovable properties at fair rate (during the sale) for instance; an agreement that provide the parties the right to purchase the WHART's immovable properties prior to other persons with an advance fixed rate, etc., or it may affect the WHART having more duties than usual as a lessee when the lease is terminated.
- 5. The acquired immovable properties must be ready to be utilized for the total value not less than seventy-five (75) percent of the trust unit's value which requested the additional offer permission for sale including the loan amount (if any).
  - Nevertheless, WHART may invest in the projects that have not been completed in which the value of the investment that will be obtained and used to complete the immovable properties development for the purpose of beneficial procuring must not exceed ten (10) percent of the total assets of WHART (after the offering for sale of trust units) and also must demonstrate the sufficient working capital for such development without affecting the survival of WHART as well.
- 6. The immovable properties invested by WHART must pass the appraisal according to the following criteria;
  - 6.1. It is a full-fledged appraisal which having verification on the certificate of ownership and comply with the public purpose whereby the information disclosure to the investor for not over six (6) months prior the submission date by the appraisers at least two (2) persons and
  - 6.2. The appraiser must be an appraiser who is approved by the SEC.
- 7. The acquired immovable properties must have a total value at least five hundred (500) Million baht. Nonetheless, in case if the amount of fund raised through the offering of trust units is less than the value of the property intended to be invested, the REIT manager will demonstrate that there are other sufficient funding sources to acquire the said immovable properties.
- 8. In the case where investing for obtaining the possessory rights by subleasing of immovable properties or renting a building or house or building that its lessor does not own the proprietary rights under the title deed or the person who having the possessory right in accordance with the Utilization Certificate, the REIT manager shall obtain an insurance company to insure the damage that may arise from the termination of the contract by immovable properties owner, or the aforesaid possessor, or in the case where the REIT Manager does not provide the damaged insurance for the prevention of damages as if the REIT Manager shall arrange for the risk disclosure to investors by stated in the registration



- statements/draft prospectus regarding the impact that may arise with the turnover of WHART if the owner of the title deed or the persons who have the right according to the certificate of utilization for the contract termination
- 9. In case of when WHART acquires the ownership of the immovable properties and the REIT manager intends to procure the benefits from aforesaid immovable properties by leasing it to the former owner, the REIT Manager shall designate the rent fees to charge from the former owner in a manner that is normal trade customs as if it were a transaction with a general third-party partner.

### 7.2 Indirect Investment of the Principal Assets and Equipment

Indirect investment is an investment in the principal assets of the Trust whereby the Trust must hold shares in a company established with the objective to operate in the same manner of the Trust according to the Notification No. Tor Jor. 49/2555. The investment of the Trust shall be in accordance with the following rules:

- (1) It is an investment through a single or multiple companies established with the objective to operate in the same manner of the Trust through the holding of shares or debt instruments or entering into an agreement in the nature of money borrowing. In this regard, such company shall be in accordance with the rules specified under Clause (2) and in the case of the offer for sale of units for capital increase, it shall be in accordance with the rules specified under Clause (3).
- (2) A company in which the Trust indirectly invests in the Principal Assets under Clause (1) shall be in accordance with the following rules:
  - (a) It is a wholly-owned subsidiary of the Trust.
    - A company that having the trust as its shareholder not less than ninety-nine (99) percent of the total disposed shares and not less than ninety-nine (99) percent of the total voting rights of that company.
    - ii. A company with a trust or a company under Clause 2.1.1 is a shareholder in which altogether not less than ninety-nine (99) percent of the total number of the disposed shares and not less than ninety-nine (99) percent of the total voting rights of that company.
    - iii. The company that has been relaying held the stocks not less than ninety-nine (99) percent of all number of disposed shares and not less than ninety-nine (99) percent of the entire voting rights of such company whereby starting from the shareholding of Clause 2.1.1 or 2.1.3.
  - (b) In the case where the person who will sell, dispose of, transfer, lease or grant the rights to real estate to the Trust is not a related person of the REIT Manager, the company shall have the following characteristics:
    - (b.1) A company of which the Trust has a shareholding ratio of no less than seventy-five (75) percent of the total shares and voting rights of the company.
    - (b.2) A company of which the Trust or the company under clause (b.1) has a shareholding ratio of no less than seventy-five (75) percent of the total shares and voting rights of the company.
    - (b.3) A Company under the chain of shareholding started from a company under clause (b.1) and (b.2) of no less than seventy-five (75) percent of the total shares and voting rights of such company.

The shareholding under the first paragraph regardless of level of shareholding shall not be less than the minimum proportion required by the laws of a country where such company is established for passing significant resolutions whereby an ultimate level of shareholding, calculated on a pro rata basis, shall be no less than fifty-one (51) percent of the total shares of the company.

In the case where the Trust is unable to hold shares in the company in the proportion as specified in (a) or (b) because of restrictions under relevant laws, the Trust or its wholly-owned subsidiary may hold shares, cumulatively, of no less than the maximum amount for the shareholding level set by such laws, which shall be no less than forty (40) percent of the voting rights of the company. In such a case, the Trust shall demonstrate that it has the authority to manage the company per its shareholding ratio.

- (3) In the case of the offer for sale of units for capital increase, the indirect investment of the principal assets shall be in accordance with the following rules:
  - (a) In the case where the Trust will indirectly invest in the principal assets by means of the holding of shares or debt instruments or entering into an agreement in the nature of money borrowing in the company under clause (2), if the proportion of such an investment or loan is more than the shareholding ratio of the Trust and its wholly-owned subsidiary, the following rules shall apply:
    - (a.1) Obtaining approval from the trustee for such investments or entering into an agreement;
    - (a.2) Obtaining the resolution from the unitholders' meeting whereby a meeting invitation sent to the unitholders shall have material information sufficient for the unitholders to make decisions as specified in the trust instruction as well as the following information:
      - 1) Reasons and necessity for such investments or entering into agreements:
      - 2) Appropriateness of interest rates; and
      - 3) Conditions for repayment of principals
  - (b) In the case where the Trust will indirectly invest in the principal assets by holding shares in a company under clause (2) (b) or (c), it shall obtain the resolution from the unitholders' meeting whereby a meeting invitation sent to the unitholders shall have material information sufficient for the unitholders to make decisions as specified in the trust instructions as well as the following information:
    - (b.1) Risks of investment
    - (b.2) Details relating to key conditions of investment, profit sharing between the Trust and other shareholders, effectiveness of the agreements between the Trust and other shareholders, and restrictions on transfer of shares held by the Trust and legal opinion.
- (4) It shows the measures or mechanism to enable the trustee and the REIT manager to be able to supervise and control such company to operate its business in accordance with the trust deed and the notification criteria of Tor. Jor. 49/2012 and other relevant notifications as designated by the SEC in the same manner as in the case of direct investments in main assets and tools.



### 7.3 Methods for acquiring the main assets and additional tools of the trust

Methods for acquiring the main assets and additional tools of the trust must be in accordance with the rules as follows;

- 1. The REIT Manager shall perform the following actions before each acquisition of the main assets;
  - 1.1. Examine or collate (applying of Due Diligence) information and other agreements which relating with main assets and tools (if any) for instance financial information and the law of state of the immovable properties to be invested and capability of trust to acquire and possess of immovable properties according to the law of that country in case of when the invested immovable properties are located in oversea in order to support investment decisions and accurate disclosure which is in case of when the owner of the lessor or the lease assignor of the immovable properties is a connected person with the REIT Manager, the REIT Manager shall also arrange for a financial advisor to provide the opinions on the analysis of such information.
  - 1.2. Appraise the main assets at least according to the following requirements;
    - 1.2.1. The appraisers must be the persons who have been approved by the SEC in accordance with the notification of the Office of the SEC in which relating to the approval for the assets appraise company and the main appraisers.
    - 1.2.2. The appraisal must not be done by the same appraiser for more than two (2) consecutive times.
    - 1.2.3. Obtaining the full-fledged appraisal which having a verification in the certificate of ownership and comply with the public purpose, in the following cases;
      - When the trust shall acquire or dispose of the main assets which can be assessed in advance for a period of not more than one (1) year.
      - When it reaches Two (2) years maturity from the last full-fledged appraisal.
      - When an incident appears or any changing that may significantly affect the impairment of the immovable properties in which invested by the trust.
      - When trustee or auditor requested.
    - 1.2.4. Obtaining the Due Diligence of the appraisal in every One (1) month since the latest full-fledged appraisal.
    - 1.2.5. In the case where the REIT has indirectly invested in immovable properties which includes the case if such indirect investment is relaying holding shares of the company, there must be an appraisal of immovable properties by appraising the value of the aforesaid trust classification by considering the shareholding proportions of the trust, taxation of the company in which trust is as its shareholder and other factors that may affect the price of immovable properties as well.
    - 1.2.6. The appraisal in the class of the company that holds the ownership or ownership rights in the immovable properties must be appraisal according to the criteria in Clause 1.2.1 to 1.2.4 mutatis mutandis.
    - 1.2.7. The appraisal of other assets in which company that trust is as its stockholder and the other companies that have been relaying held the stocks (if any) have invested in accordance with the designated criteria in the trust deed and the Notification of the SEC's Board of Directors or the relevant SEC offices.

- 1.2.8. In the case where the trust having invested in debt securities or a contract which considered as an indirect immovable properties investment, there must be an appraisal of the instruments or aforesaid contract in accordance with the criteria as designated in the trust deed as well as the notifications of the SEC's Board of Directors or the relevant SEC offices.
- 1.3. In the case where the REIT shall invest in the leasehold of immovable properties in a sublease manner, it shall provide measures to prevent the risks or remedies for any damages that may arise from breach of lease or failure to enforce according to the leasehold rights.
- The acquisition of additional main assets or the disposal of the main assets must have the substance of the transactions and the system for approval including the consent process from trustee or the meeting's resolution of the trust units as the case may be, for being in accordance with and comply with the trust deed and the relevant announcement of the SEC or the SEC Office.



# 8. Key Events Related to the Operation of the Trust

### 8.1 Seventh capital increase

In fiscal year 2022, Trust has made the investment for its seventh capital increase as specified in the Filing Statement of Unit Trust Offering effective on 12 October 2022 with the summary as follows:

1. Details of investment properties for the seventh capital increase.

No.	Project	Location	Туре	Price (Baht)
1.	WHA Mega Logistics Center (Bangna-Trad Km.23 Project 3)	Bang Sao Thong Subdistrict, Bang Sao Thong District, Samut Prakan Province	Warehouse and office building	826,060,000
2.	WHA Signode Factory Signode Factory	Khao Khan Song Subdistrict Si Racha District Chonburi Province	Warehouse, factory and office building	309,650,000
3.	WHA Mega Logistics Center (Theparak Km.21)	Bang Sao Thong Subdistrict, Bang Sao Thong District, Samut Prakan Province	Warehouse and office building	717,890,000
4.	WHA-KPN Mega Logistics Center (Bangna-Trad Km.23 Project 2)	Bang Sao Thong Subdistrict, Bang Sao Thong District, Samut Prakan Province	Warehouse, factory and office building	414,060,000
5.	WHA Central Mega Logistics Center (Wangnoi 63)	Bo Ta Lo and Lam Ta Sao, Wang Noi, Ayutthaya province	Distribution Center, warehouse and office building	1,783,200,000

- 2. The investment date of the eighth additional investment is 1 December 2022.
- 3. The price of the investment for this capital increase is Baht 4,050,860,000 (Value added tax and transfer registration fee excluded).
- 4. The lessors and sellers of the properties are as follows;
  - 4.1 WHA Corporation Plc.
  - 4.2 WHA Venture holding Company Limited
  - 4.3 WHA KPN Alliance Co., Ltd.
  - 4.4 Central WHA Alliance Co., Ltd.

### 8.2 Social Responsibility

WHART Trust foresaw the impact of the severe outbreak of Coronavirus Disease 2019 (COVID-19). As part of its efforts to alleviate the situation, WHART Trust supported Chularat Hospital Public Company Limited and Charoen Pokphand Foundation by converting space in the area of WHA Mega Logistics Center Chonlaharnpichit Km. 4, Samut Prakan Province, into a field hospital to help ease congestions at general hospitals due to COVID-19. The field hospital was used to store donated medical supplies and to accommodate medical staff (nursing accommodation) without charge from September 1, 2021 to August 31, 2022.

In addition, having expressed concerns towards the environment, WHART Trust has collaborated with WHA Group by providing space on the warehouse roof for tenants to install solar panels or solar cells in order to generate power using solar energy, which is clean energy. This type of energy produces zero-emission electricity, helps to reduce global warming, cuts emission peaks during the day, and minimizes economic waste. It also helps to promote energy and environmental conservation, hence resolving Thailand's energy challenges. Examples of warehouses that have installed solar cells include WHA Mega Logistics Center Lum Lukka / WHA Mega Logistics Center Chonlaharnpichit km.3 (Project 1) and WHA Mega Logistics Center Saraburi, etc.



# 9. Loan Policy and Details of the Loan as of the Ending Date of Accounting Year

# 9.1 Summary of key conditions of the loans

As of 31 December 2022, WHART Trust had been obliged the loan from financial institution and bond in amount of THB 13,595,000,000 which convert to loan to value at 26.24 percent. The details are shown in below

### 1) Loan from financial Institution

As of 31 December 2022, WHART Trust had been obliged the loan from financial institution in amount of THB 4,945,000,000 The details are following

No.	Type of Loan	Limit (millions)	Term of loan	Starting date
1	Short Term Loan (Working Capital Loan)	450.00	-	-
2	Long Term Loan	2,110.00	Net more than 15 months	2 Dec 2021
3	Long Term Loan	1,000.00	Not more than 2 years	1 Dec 2022
4	Long Term Loan	1,385.00	Not more than 2 years	1 Dec 2022

### 2) Bond

As of 31 December 2022, WHART had been obliged the bond in amount of THB 9,100,000,000 The details are following

No.	Type of bond	Amount (millions)	Coupon rate (percent)	Term (year)	Bond issuing
1	Unsubordinated and Unsecured with a debentureholders' representative	1,200.00	3.39	7	30 Mar 2018
2	Unsubordinated and Unsecured with a debentureholders' representative	850.00	3.33	5	1 Feb 2019
3	Unsubordinated and Unsecured with a debentureholders' representative	500.00	2.90	7	4 Dec 2019
4	Unsubordinated and Unsecured without a debentureholders' representative	200.00	2.05	2	16 Feb 2021
5	Unsubordinated and Unsecured without a debentureholders' representative	300.00	2.05	2	23 Mar 2021
	Unsubordinated and Unsecured with	1,000.00	1.41	2	14 May 2021
6	a debentureholders' representative	500.00	1.86	3	14 May 2021
		1,500.00	2.70	5	14 May 2021
				2 years	
7	Unsubordinated and Unsecured with	1,000.00	1.48	8 months	26 Aug 2021
1	a debentureholders' representative			18 days	
		1,000.00	2.50	7	26 Aug 2021
8	Unsubordinated and Unsecured with a debentureholders' representative	950.00	2.85	5	28 Jan 2022
9	Unsubordinated and Unsecured with a debentureholders' representative	100.00	0.00	2 years 10 days	4 Aug 2022

### Summary of the Long term Loan Agreement(s), Details of the Loan Securities and Issuance of the Debentures

Lender	One or many of financial Institutions of Thailand which can provide loan to Real Estate Investment Trust such as life Insurance or non-life insurance which might be related person with Trustee.
Borrower	Kasikorn Asset Management Company Limited as the Trustee of WHA Premium Growth Freehold and Leasehold Real Estate Investment Trust ("WHART")
Interest Rate and	Total interest rate per year is not excess of Minimum Loan Rate (MLR) - 1.50% except in the
Fees relating to loan	case of default whereby the default interest rate will be equal to the highest interest rate as
procurement	declared by the Lender, change of laws, market conditions, or financial situations or any rules
	and regulations
	Fees will be relied on the Facility Agreement
Key Financial	- The trust will control the Loan to Value (LTV) which not more than the rate determined in
Covenants	the Facility Agreement.
	- The trust will control funded interest bearing debt to EBITDA ratio (Funded Interest-Bearing
	Debt to EBITDA Ratio) which not more than the rate determined in the loan agreement.
	The calculation detail is informed in the Facility Agreement.
Collateral	Depending on the Lender requirement.

WHART might reserve the cash for the loan repayment in case the lender ask the trust to repay. The reserved cash will be deducted from the adjusted net income before distribute the distribution to unitholders.

### 9.2. Relationship and Necessity of the Loan from Related Persons and Opinion on Conditions of the Loan Agreement

### 9.2.1 Relationship between the Trustee and the Lender

Except where the Trust is prohibited to loan from the Trustee's related persons by the notifications of the SEC or other authorities, the Trust may partially or wholly loan from the Trustee's related persons who hold 99.99% of voting shares of the Trust. In doing so, the Trust shall operate in accordance with the relevant notifications.

### 9.2.2 Reason and Necessity of the Loan from the Trustee's Related Persons

The Company is of the opinion that the loan from related persons of the Trustee must be reasonable and must not affect the benefit of the Trust. It shall be carried out by considering the conditions under the loan agreement which are normal business conditions and benefit the Trust. Moreover, the Lender must have a good understanding in businesses and assets in which the Trust will invest.



### 9.2.3 Opinion on Conditions under the Loan Agreement

The loan transaction is a transaction with specific characteristics provided to the Trust. For examples, terms and conditions under the loan agreement are in conformity with the specific characteristics of the Trust, reasonable and have no effect to the benefits of the Trust. The conditions under the loan agreement are specified at arm's length basis whereby comparing such a loan agreement to general conditions of other loan agreements which the Trust entered with other lenders who are not related persons of the Trustee, essence of the agreements are similar. Moreover, the agreements share similar types of securities for debt repayment. This indicates that the conditions of the loan agreement as well as the loan transaction are consistent with normal business practice and do not affect the benefits of the Trust. In this regard, the Trustee is not allowed to interfere or manipulate the approval process and stipulation of the loan agreement.

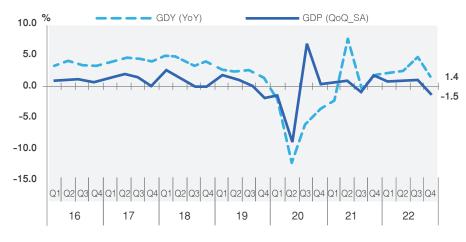
Moreover, the fact that the lender who is not a related person of the Trustee accepts the conditions under the loan agreement indicates that such conditions are consistent with normal business practice and do not affect the benefits of the Trust.

### 10. Market Overview of Thailand Industrial Property Market

### 10.1 Economic

The world economy in the fourth quarter of 2022 demonstrated a decelerated growth, following the slowdown in major economies, particularly in the US and the Eurozone. This was mainly due to a sluggish domestic demand following the policy rates' hike to mitigate the inflationary pressures. In addition, most major and developing economies experienced a downturn in manufacturing production, reflected by the manufacturing Purchasing Managers' Index (PMI) dropping to below 50 for the first time in several quarters. At the same time, the Chinese economy grew at the lowest level in 46 years due to the resurgence of COVID-19 after the easing of containment measures. The softened growth of advanced and Chinese economies has caused a decrease in export activities of many countries in Asia for the first time in several quarters, especially the Newly Industrialized Countries (NIEs) and ASEAN countries. Amid above-target inflation, most central banks decided to continue raising their policy rates in the fourth quarter. Nonetheless, the inflation rates in many countries, namely the Eurozone, the UK, and Australia, continued to accelerate in line with rising energy and food prices. On the contrary, the inflation rate in the US has passed the peak and started to decelerate to reach the lowest level in four quarters. As a result, the US Federal Reserve began to slow down the pace of interest rate hike.

### Thai economy in the fourth quarter of 2022



Source: NESDB and Bank of Thailand (BOT)

The Thai economy in the fourth quarter of 2022 expanded by 1.4 percent (%YoY), decelerating from a growth of 4.6 percent in the previous quarter. On expenditure side, export of services accelerated while private consumption and public investment showed favorable expansions. Public investment returned to a positive growth; nonetheless, export of goods and government expenditure contracted. On the production side, Agricultural sector and construction sector returned to expansion. Accommodation and food service activities sector, wholesale and retail trade; repair of motor vehicles and motorcycles sector, transportation and storage sector continued to grow in line with a recovery of tourism sector. Nevertheless, the manufacturing sector declined. After seasonal adjustment, the Thai economy in the fourth quarter of 2022 contracted by 1.5 percent (%QoQ SAAR) compared to the third quarter of 2022. Overall, in 2022, the Thai economy expanded by 2.6 percent, a significant improvement from the 1.5 percent growth in 2021.



### 10.2 Ready-Built Warehouse Market For Rent

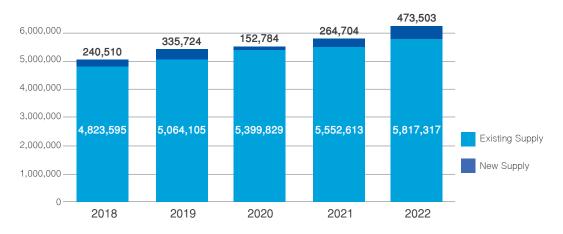
The Ready-Built Warehouse Market in Thailand has growing quit well for 3 to 4 years, with upward trend for both demand and new location development. Ready-Built Warehouse Market is a business that supports the growth of various businesses such as retail, export and manufacture. All of these businesses require warehouse to stock their inventory for both domestic consumption and export. Moreover, warehouse business can support the new business type which is E-Commerce. E-Commerce business requires the warehouse spaces in order to make a storage before deliver to the customers. The nature of Ready-Built Warehouse Market in Thailand is mostly expanding from the strategic locations. The growth of Ready-Built Warehouse Market is based on the development of public infrastructure such as road, train, port and airport as well as the new development of industrial estates in Thailand. The new coming warehouse supply also comes with the logistic system and management are in high demand. The warehouse will provide with advance technology, cold-storage warehouse and much more. The new development of warehouse focuses on environmental impact and energy saving.

The Ready-Built Warehouse Market in Thailand has developed rapidly over the past ten years. It has matured from a collection of old family run traditional warehouses, with ceiling height of no more than 7metres, with the floor of warehouse located on ground floor. The logistic method using truck to deliver the goods and products, with the height of the truck, so the development of warehouse has raised the warehouse floor to be at least 1.3 -1.5 metres from ground floor in order to be the same level of the truck and the ceiling height of the warehouse has increased to be from 9 metres to 12 metres to increase the efficiency of product storage and good ventilation.

### 10.2.1 Supply

As of the end of 2022, warehouse supply totalled 6,290,820 square meters, with a total new supply of approximately 473,503 square meters occurred in the main areas including Eastern Economic Corridor (EEC), Area Suvarnabhumi, and Bang Pakong.

### Warehouse Supply 2018 - 2022



Source: Knight Frank Thailand Research & Consulting Department

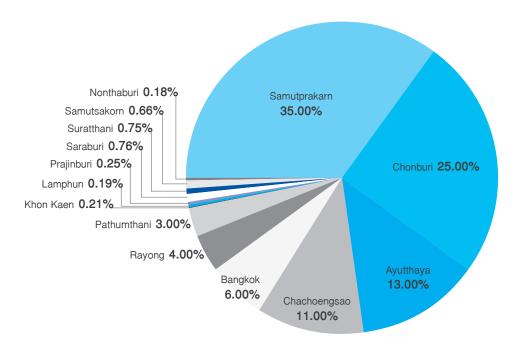
Remarks: The company has updated the database of warehouse space for rent across the country in order to comply with current market conditions. As a result, the total supply has decreased. (Most of the decrease in supply will be in the area other zone)

Currently, Samut Prakan province still mostly supply which accounts for 35 percent of the total supply. Samut Prakan Province Located in the east of Bangkok Samut Prakan province is located near various industrial estates such as Bangpoo Industrial Estate. Bang Phli Industrial Estate By industrial estates in this area considered a production centre some factories produce products or services for consumption both in the country and outside the country, Samut Prakan province is very close to Bangkok. Besides, Samut Prakan province considered an area convenient for transport by land and water located near the port, airport, and train.

The second-largest warehouse supply is Chonburi Province accounted for a percentage 25 of total supply. Chonburi Province is a developing area with remarkable growth and the centre of the industry. Petrochemical, electrical appliances, food and other sectors with high value such as tourism and real estate. Chonburi Province is a province with a deep-sea port (Laem Chabang).

Phra Nakhon Si Ayutthaya Province ranked at third-largest supply with 13 percentage of the total supply. Phra Nakhon Si Ayutthaya Province is a convenient place to store products for retail sales and domestic consumption because the location of Phra Nakhon Si Ayutthaya Province is located at the centre of the country. Which can distribute products to the North or Northeast with ease and speed and can distribute products to Bangkok and the southern provinces as well. Warehouse supply in Chachoengsao Province was originally ranked fourth, accounting for 11 percentage of total warehouse supply. For warehouse supply in Bangkok, Rayong, Pathum Thani, accounting for 6 percent, 4 percent and 3 percent of the total warehouse supply, respectively.

### Warehouse Supply by Location

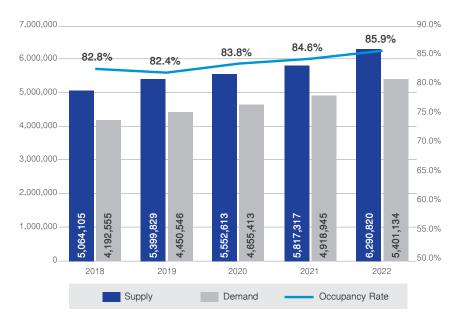


### 10.2.2 **Demand**

At the end of 2022, the total occupied space was 5,401,134 square metres out of 6,290,820 square metres. The newly occupied space increased in 2022 from 2021 by 482,189 square metres. The occupancy rate as the end of 2022 has rose to 85.9 percent, comparing to 84.6 percent in 2021.



Supply, Demand, and Occupancy Rate of Warehouse 2018 - 2022



Source: Knight Frank Thailand Research & Consulting Department

Regarding the occupancy rate of warehouse space in the study area by province, it was still found that the warehouse area with the highest rental demand as of 2022 was Samut Prakan Province at 1,966,636 square metres, followed by Chonburi Province at 1,194,901 square metres.

Supply, Demand and Occupancy Rate of Warehouse by Location as end of 2022

Province	Supply	Occupied Space	Occupancy Rate
Samutprakarn	2,201,787	1,966,636	89.3%
Chonburi	1,572,238	1,194,901	76.0%
Ayutthaya	817,807	663,650	81.2%
Chachoengsao	692,279	637,797	92.1%
Bangkok	377,449	368,843	97.7%
Rayong	251,633	241,567	96.0%
Pathumthani	188,725	169,852	90.0%
Khon Kaen	12,937	9,688	74.9%
Lamphun	11,809	11,809	100.0%
Prajinburi	16,039	13,877	86.5%
Saraburi	47,615	26,188	55.0%
Suratthani	47,231	47,231	100.0%
Samutsakorn	41,771	37,595	90.0%
Nonthaburi	11,500	11,500	100.0%
Total	6,290,820	5,401,134	85.9%

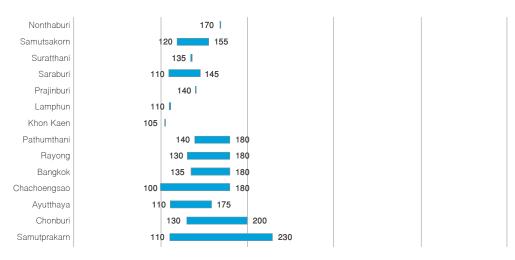
Note: Table arranged by highest to lowest Supply

Source: Knight Frank Thailand Research & Consulting Department

### 10.2.3 Rental Rate

The rental rate varies depending on location. At the end of 2022, the highest rental rate was shown in Samutprakarn, with approximately THB 230 per square metre, followed by, Chonburi, Rayong, and Chachoengsao being located in the Eastern Economic Corridor, have the asking rental rate of approximately THB 200, THB 180 and THB 180 per square metre, respectively. The warehouse rental rate varies on many factors, such as the condition of the warehouse, age of buildings, and specifications.

### Minimum and Maximum Asking Rental Rate By Location, 2022



Source: Knight Frank Thailand Research & Consulting Department

### 10.2.4 Outlook

Overview of ready-built warehouse business for rent, warehouse business between 2021 and 2022 has a tendency to recover. There is a growing demand for rental space due to the fact that many countries worldwide now open their borders particularly the United States and Europe. Since both countries drive demand for various products and supply chains including foreign direct investment in the industrial, agricultural and domestic trade/service sectors especially e-commerce, petrochemical, food and medical and health businesses which has increased investment during the past 2-3 years.

Future warehouse demand is anticipated to rise continuously as a result of China's border becoming fully reopened, which will stimulate demand for goods and supply chain. Regarding the current supply of readybuilt warehouses, it was found that investments in the expansion of warehouse space were still rising, specifically in the Eastern Economic Corridor (EEC), such as the Map Ta Phut area, etc. However, in some areas, there is still an oversupply situation, it is expected that most operators will maintain their current rental rates or slightly increase them



11.	Information	about the	income	guarantee	and the	person	giving	guarantee

- None -

### 12. Limitation on Allocation of the Trust Units

### Limitation on Allocation, Holding and Transfer of the Offered Trust Units

Determine other details of the offering, and the allotment of the additional trust units, including but not limited to, the number of trust units to be issued and offered for sale, structure of the final offering, subscription period, allotment method, offering method, subscription ratio, offering ratio, offering price, condition and subscription method, including other conditions and other details related to the offering, and the allotment of additional trust units to be issued and offered for sale to the existing trust unitholders of WHART, and the allotment method in case the existing trust unitholders subscribe to trust units in excess of the amount they are entitled to, including offering and allotment of the outstanding trust units from public offering to other investors, and to have its discretion to consider allotting or denying the allotment of the additional trust units to any trust unitholders, or any investors, or trust unitholders who are American, Canadian, Japanese or any nationality other than Thai if such offering or allotment of the additional trust units does not comply with the regulation related to offering and allotment of trust unit enforced in Thailand or country of the trust unitholder's nationality, or causing unreasonable burden and operation expenses.



### 13. Policy and Limitation of Benefit Distribution

The benefit distribution policy of the Trust shall be in accordance with the following criteria:

- The REIT Manager shall distribute benefits or return of not less than 90% of the adjusted net profit for the fiscal year. The distribution of the benefit shall include annual distribution and interim distribution (if any). The REIT Manager shall make distribution to the holders of trust units of no more than four (4) times per year. Except, in the case that the Trust increases its capital, the Trust is allowed to conduct the benefit distributions of more than 4 times per year for the benefit of the holders of trust units.
  - Adjusted net profit means net profit referred to cash position of the Trust which is deducted loan principal repayment and other obligations which become due by taking cash position (if any) into consideration.
- 13.2 In the case where the Trust still has an accumulated loss, the REIT Manager shall make no distribution to the holders of trust units.
- 13.3 Upon the benefit distribution to the trust unitholders in each accounting period, the REIT Manager shall announce the distribution, close the register of trust unitholders in order to specify names of the trust unitholders who are entitled to receive the benefit, and make distribution within the specified period as follows:
  - For Year-End Distribution. a.
    - The REIT Manager shall distribute the benefit within 90 days from the end of the fiscal year. Such benefit shall be distributed within the period of not over 30 days from the closing date of the register of trust unitholders in order to determine the rights of the trust unitholders who are entitled to such benefit.
  - b. For Interim Distribution,
    - The REIT Manager shall distribute the interim benefit (if any) within 90 days from the end of the accounting period of the latest quarter prior to such benefit distribution. Such benefit shall be distributed within 30 days from the closing date of the register of trust unitholders who are entitled to the benefit.
- The trust unitholders who are entitled to receive the benefit are those whose names appear in the register of trust unitholders as of the closing date of the register of trust unitholders whereby the benefit to be received must be proportionated to the trust unit holding of each trust unitholder. In the case where it appears that any person(s) holds trust units in excess of the ratio specified in the relevant SEC notifications, such person(s) shall not be allowed to receive the benefit of the trust units which represent the portion in excess of the ratio as specified under the SEC notifications.

### Cash Distribution Payment

Since the establishment of WHART on 8 December 2014, WHART has distributed the payments as follows:

- Dividend: 36 times, dividend payout ratio of 5.0331 Baht per unit, totaling to Baht 10,363.60 million
- Capital reduction: 21 times, capital reduction payout ratio of 0.9759 Baht per unit, totaling to Baht 954.76 million

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Cash distribution from operation period of year 2014.

			Cash Distribution (Baht/unit)		
No.	Operation Period	Payment Date	Dividend	Decreasing Paid-up Capital	Total
1	8 December - 31 December 2014	29 May 2015	0.0282	-	0.0282
	Total		0.0282	-	0.0282

Cash distribution from operation period of year 2015.

			Cash Distribution (Baht/unit)			
No.	Operation Period	Payment Date	Dividend	Decreasing Paid-up Capital	Total	
1	1 January - 31 March 2015	29 May 2015	0.1812	-	0.1812	
2	1 April - 30 June 2015	9 September 2015	-	0.1860	0.1860	
3	1 July - 30 September 2015	18 December 2015	0.0083	0.1807	0.1890	
4	1 October - 31 October 2015	18 December 2015	0.0587	-	0.0587	
5	1 November - 31 December 2015	15 March 2016	0.0565	0.0052	0.0617	
	Total		0.3047	0.3719	0.6766	

Cash distribution from operation period of year 2016.

			Cash Distribution (Baht/unit)			
No.	Operation Period	Payment Date	Dividend	Decreasing Paid-up Capital	Total	
1	1 January - 31 March 2016	27 May 2016	0.0292	0.1610	0.1902	
2	1 April - 30 June 2016	25 August 2016	0.1733	0.0217	0.1950	
3	1 July - 30 September 2016	25 November 2016	0.1696	0.0249	0.1945	
4	1 October - 15 November 2016	20 December 2016	0.0930	-	0.0930	
5	16 November - 31 December 2016	22 March 2017	0.0741	0.0124	0.0865	
	Total		0.5392	0.2200	0.7592	

Cash distribution from operation period of year 2017.

			Cash Distribution (Baht/unit)			
No.	Operation Period	Payment Date	Dividend	Decreasing Paid-up Capital	Total	
1	1 January - 31 March 2017	23 May 2017	0.1205	0.0740	0.1945	
2	1 April - 30 June 2017	23 August 2017	0.1705	0.0240	0.1945	
3	1 July - 30 September 2017	22 November 2017	0.1705	0.0240	0.1945	
4	1 October - 31 October 2017	12 December 2017	0.0617	-	0.0617	
5	1 November - 31 December 2017	23 March 2018	0.0865	0.0115	0.0980	
	Total		0.6097	0.1335	0.7432	



### Cash distribution from operation period of year 2018.

	Cash Distribu				ition (Baht/unit)	
No.	Operation Period	Payment Date	Dividend	Decreasing Paid-up Capital	Total	
1	1 January - 31 March 2018	25 May 2018	0.1245	0.0700	0.1945	
2	1 April - 30 June 2018	23 August 2018	0.1745	0.0200	0.1945	
3	1 July - 30 September 2018	23 November 2018	0.1775	0.0170	0.1945	
4	1 October - 15 November 2018	18 December 2018	0.0920	-	0.0920	
5	16 November - 31 December 2018	25 March 2019	0.0705	0.0125	0.0830	
	Total		0.6390	0.1195	0.7585	

### Cash distribution from operation period of year 2019.

			Cash Distribution (Baht/unit)			
No.	Operation Period	Payment Date	Dividend	Decreasing Paid-up Capital	Total	
1	1 January - 31 March 2019	22 May 2019	0.1460	0.0455	0.1915	
2	1 April - 30 June 2019	22 August 2019	0.1715	0.0200	0.1915	
3	1 July - 30 September 2019	21 November 2019	0.1715	0.0200	0.1915	
4	1 October - 15 November 2019	18 December 2019	0.0965	-	0.0965	
5	16 November - 31 December 2019	25 March 2020	0.0794	0.0120	0.0914	
	Total		0.6649	0.0975	0.7624	

### Cash distribution from operation period of year 2020.

			Cash Distribution (Baht/unit)			
No.	Operation Period	Payment Date	Dividend	Decreasing Paid-up Capital	Total	
1	1 January - 31 March 2020	2 June 2020	0.1715	0.0200	0.1915	
2	1 April - 30 June 2020	27 August 2020	0.1780	0.0135	0.1915	
3	1 July - 30 September 2020	23 November 2020	0.1915	-	0.1915	
4	1 October - 31 October 2020	14 December 2020	0.0638	-	0.0638	
5	1 November - 31 December 2020	22 March 2021	0.1195	-	0.1195	
	Total		0.7243	0.0335	0.7578	

### Cash distribution from operation period of year 2021

			Cash Distribution (Baht/unit)		
No.	Operation Period	Payment Date	Dividend	Decreasing Paid-up Capital	Total
1	1 January - 31 March 2021	14 June 2021	0.1915	-	0.1915
2	1 April - 30 June 2021	2 September 2021	0.1915	-	0.1915
3	1 July - 31 October 2021	8 December 2021	0.2553	-	0.2553
4	1 November - 31 December 2021	25 March 2022	0.1195	-	0.1195
	Total		0.7578	-	0.7578

### Cash distribution from operation period of year 2022

			Cash Distribution (Baht/unit)			
No.	Operation Period	Payment Date	Dividend	Decreasing Paid-up Capital	Total	
1	1 January - 31 March 2022	15 June 2022	0.1915	-	0.1915	
2	1 April - 30 June 2022	2 September 2022	0.1920	-	0.1920	
3	1 July - 31 October 2022	13 December 2022	0.2553	-	0.2553	
4	1 November - 31 December 2022	24 March 2023	0.1265	-	0.1265	
	Total		0.7653	-	0.7653	
	Grand Total		5.0331	-	6.0090	



## 14. Expenses Collected from the TrustFees and expenses collected from the Trust are as follows:

		For Period of the Trust			Per One Time
Fees and Expenses	Ceiling % of NAV per Year	Expected Rate	Collection	Ceiling % of NAV after Each Transaction	Expected Rate
	(Excluded value added tax)	(Excluded value added tax)	Period	(Excluded value added tax)	(Excluded value added tax)
Total	9.25%	-	-	-	
<ul> <li>Fees of the REIT Manager</li> </ul>	0.75%	Base Fee:	Monthly	Actual amount	Acquisition fee
		Not over 0.25% per year of the cost of the main assets			In case of related persons of the
		of the Trust. The cost of the main assets excludes value			REIT Manager
		of the assets sold. And, fee of the main asset leasehold			- Not over 0.75% of value of the assets
		shall be calculated only during the effective period of			purchased.
		such leasehold and shall not be over 0.25% per year of			Other cases
		values appeared in the account for investment in			- Not over 1.00% of value of the assets
		financial instruments and/or deposit at financial			purchased.
		institutions.			Disposal fee
					- Not over 0.50% of value of the assets
					sold.
<ul> <li>Fee of the Trustee and</li> </ul>	0.75%	Not over 0.25% per year of the cost of the main assets	Monthly	ı	1
properties caretaker		of the Trust. The cost of the main assets excludes			
		value of the assets sold. Fee of main asset leasehold			
		is calculated only during effective period of such			
		leasehold and shall not be over 0.25% per year of			
		values appeared in the account for investment in			
		financial instruments and/or deposit at financial			
		institutions.			
Registrar Fee	0.5%	Not over 0.50% per year of the registered capital of the Trust.	Monthly	ı	ı

		For Period of the Trust			Per One Time
Fees and Expenses	Ceiling % of NAV per Year (Excluded value added tax)	Expected Rate (Excluded value added tax)	Collection	Ceiling % of NAV Collection after Each Transaction Period (Excluded value added tax)	Expected Rate (Excluded value added tax)
Fee of the Property Manager	3.0%	According to the Agreement appointing the property manager (the fee of the property manager includes expenses for minor repair and maintenance <sup>1</sup> , commission in case the property manager is finding the tenants, marketing and sales promotion, premium, central, public utility maintenance and house and land tax)	Yearly	Actual amount	The fees for monitoring the modification of the buildings and the construction and development of the properties shall not exceed two (2) percent of construction value (Only in the case that the REIT Manager authorizes the Property Manager to monitor the construction and development of additional properties and the modification of the properties which are not derived from the Property Manager and/or the related person of the Property Manager.
Annual Fees and Expenses for Maintaining the Listed Securities Status	0.05%	Not over 0.05% of paid-up capital	Yearly	ı	-

Expenses for Minor Repair or Maintenance mean expenses for maintaining cleanliness, garden maintenance and landscaping, security in the project, including maintenance of equipment within the buildings (during the absence of lessees) and outside the buildings.

Minor repair or maintenance includes its services or outsourcing services of the relevant services providers such as;

- Hiring security staffs or a security company.
- Hiring gardeners and a company that carries out garden maintenance and landscaping, including construction materials for garden maintenance and landscaping.
- Collecting and disposing of garbage.
- Hiring mechanics and project engineers, managers or project managers.

### Excluding the followings:

- Expenses caused by depreciation.
- Cost of consumable supplies.
- Repair and installation of systems additionally necessary.
- Expenses incurred from repairing and maintaining structure of the buildings (such as poles, beams, walls, floors, roofs) etc.



		For Period of the Trust			Per One Time
Fees and Expenses	Ceiling % of NAV per Year (Excluded value added tax)	Expected Rate (Excluded value added tax)	Collection	Ceiling % of NAV after Each Transaction (Excluded value added tax)	Expected Rate (Excluded value added tax)
<ul> <li>Fees and Expenses on Auditing and Internal Audit</li> </ul>	0.10%	Actual amount	Yearly	1	
Fees and/or Expenses in     Engineering System Evaluation     and for Providing Reports or     Research	0.02%	Actual amount	Yearly	1	1
<ul> <li>Interest and Fees from Loans</li> </ul>	4.0%	Actual amount	1	ı	1
<ul> <li>Financial Advisor Fee</li> </ul>	1	1	1	1.0%	Actual amount
<ul> <li>Consulting Fee for Properties Investment such as Overseas Investment etc.</li> </ul>	1	1	ı	2.5%	Actual amount
<ul> <li>Other Consulting Fees</li> </ul>	ī	-	1	1.0%	Actual amount
<ul> <li>Fees for sales of the Trust Units</li> </ul>	1	1	I	3.0%	Not over 3.0% of value of the offered trust units
<ul> <li>Fees for Loan Procurement and Issuance of Instruments of the Same Nature</li> </ul>	ı	1	1	2.0%	Actual amount
Expenses on Repair and     Maintenance of Other Properties     Other than Minor Repair or     Maintenance according to the     Agreement Appointing the     Property Manager	ı	ı	I	Actual amount	Actual amount
<ul> <li>Expenses on Marketing and Public Relations</li> </ul>		1	1	1.0%	Actual amount

		For Period of the Trust			Per One Time
Fees and Expenses	Ceiling % of NAV per Year (Excluded value added tax)	Expected Rate (Excluded value added tax)	Collection	Ceiling % of NAV Collection after Each Transaction Period (Excluded value added tax)	Expected Rate (Excluded value added tax)
<ul> <li>Expense on Meetings of Trust Unitholders and Document Preparation</li> </ul>	1		ı	Actual amount	Actual amount
Other Expenses     (1) Fees and/or Expenses on     Evaluation and/or Due Diligence     on Properties Evaluation	0.01%	Actual amount	Yearly	ı	1
(2) Other Expenses Related to Properties Management such as Sales Promotion, Public Utility, Banking and Gas etc.	0.01%	Actual amount	ı		1
(3) Preparation and Annual Report Printing and Other Documents Related to Trust Unitholders including Translation and Document Distribution Fee	0.01%	Actual amount	1	ı	ı
(4) Expenses on Preparation, Printing and Distribution Notices, Correspondences, Information, Announcement to Trust Unitholders including Publishing in Newspaper	0.01%	Actual amount			



		For Period of the Trust			Per One Time
Fees and Expenses	Ceiling % of NAV per Year (Excluded value added tax)	Expected Rate (Excluded value added tax)	Collection	Collection after Each Transaction Period (Excluded value added tax)	Expected Rate (Excluded value added tax)
(5) Expenses or fees on Distribution of Benefit to Trust Unitholders, Capital Increase and/or Capital Reduction such as Banking Fee, Stamp Duty, Service Fee to Registrar, Postage Stamp, Telephone and Facsimile Bill	0.01%	Actual amount	1	ı	ı
(6) Document Fees on Registration of Trust Unitholders and Posting Accounting Entry	0.01%	Actual amount	1	ı	1
(7) Expenses Related to an Amendment and Addition to the Trust Deed and/or for Compliance with Laws or Notifications of SEC, the SEC Office and/or other Relevant Laws	0.01%	Actual amount	1	ı	ı
(8) Fees and/or Other Expenses Related to Operation of the Trust	0.01%	Actual amount	1	ı	
(9) Expenses and/or Fees Related to Trust Establishment such as Trust Registration Fee to be Listed Securities and Agreement Preparation etc.	1	1	ı	Actual amount	Actual amount

		For Period of the Trust			Per One Time
Fees and Expenses	Ceiling % of NAV per Year (Excluded value added tax)	Expected Rate (Excluded value added tax)	Collection	Ceiling % of NAV after Each Transaction (Excluded value added tax)	Expected Rate (Excluded value added tax)
(10) Agent or Property Brokerage Fee (if any) for Purchase, Disposal and Transfer of Rights	1		1	3.0%	Actual amount
(11) Fees or Expenses on Procurement, Acquisition, Disposal or Transfer of the Properties of the Trust such as Expenses on Sale or Transfer of Rights and Transfer Fee etc.		ı	1	Actual amount	Actual amount
related to Sales of Immovable Properties or Other Assets of the Trust such as Brokerage Fee, which will be Deducted from the Price upon the Sale, Expenses related to Purchase and Sale of the Properties and Transfer of the Securities or Properties etc.		-		Actual amount	Actual amount
(13) Fees and/or Expenses on Asset Appraisal	-	_	I	Actual amount	Actual amount



		For Period of the Trust			Per One Time
Fees and Expenses	Ceiling % of NAV per Year (Excluded value added tax)	Expected Rate (Excluded value added tax)	Collection	Ceiling % of NAV after Each Transaction (Excluded value added tax)	Expected Rate (Excluded value added tax)
(14) Fees and/or Expenses on Engineering System Evaluation, Fees on Auditor for Auditing Profit and Loss Statement, and on Preparation of Reports or Research			1	Actual amount	Actual amount
15) Expenses upon Receipt of the Trust Unit Payment such as Banking Fee, Stamp Duty, Postage Stamp, and Telephone and Facsimile Bill	1	ı	ı	Actual amount	Actual amount
16) Fees on Preparation, Printing of the Subscriptions, Trust Unit Certificates, Receipts, Tax Invoices and Other Forms Related to the Trust, and Expenses on Document Distribution such Documents to Trust Unitholders	1	1	1	Actual amount	Actual amount
17) Fees on Preparation and Printing of the Prospectus including Translation and Distribution Fees		ı	1	Actual amount	Actual amount

		For Period of the Trust			Per One Time
Fees and Expenses	Ceiling % of NAV per Year (Excluded value added tax)	Expected Rate (Excluded value added tax)	Collection	Ceiling % of NAV after Each Transaction (Excluded value added tax)	Expected Rate (Excluded value added tax)
(18) Expenses on Claim and Proceedings for Debt Collection or Legal Fees for Court Proceedings in order to Protect Rights of Trust Unitholders, the REIT Manager or Trustee which is Related to the Trust		ı	1	Actual amount	Actual amount
(19) Legal Expenses related to the Operation and Management of the Trust including Expenses for Court Proceedings such as Confiscation fees and Compensation Derived from the REIT Manager for Benefits of Trust Unitholders as a whole, Court Fee, Compensation for Third Parties, Mortgage Registration Fee, Discharge of Mortgage Fee, Registration Fee with Department of Land, transaction fee, and Expenses on Agreement Amendment etc.				Actual amount	Actual amount



		For Period of the Trust			Per One Time
Fees and Expenses	Ceiling % of NAV per Year (Excluded value added tax)	Expected Rate (Excluded value added tax)	Collection	Ceiling % of NAV after Each Transaction (Excluded value added tax)	Expected Rate (Excluded value added tax)
(20) Expenses on Legal Proceedings which the Trustee Files against the REIT Manager for its Performance or Claim for Compensation for Benefits of Trust Unitholders as a whole or upon a Request by SEC		1	ı	Actual amount	Actual amount
(21) Compensation to Third Parties for Damages Incurred from Operation of the Trust in Excess of Insurance Coverage			1	Actual amount	Actual amount
(22) Fees and/or Expenses on Dissolution of the Trust or Change of the REIT Manager or the Trustee	-	-	I	Actual amount	Actual amount
(23) Remuneration for Liquidator or Supervisor during Registration of Liquidation and Dissolution Registration of the Trust with SEC	ı	ı	ı	Actual amount	Actual amount
(24) Fees, Taxes and/or Other Expenses Related to the Operation of the Trust	1	1	1	Actual amount	Actual amount

### 15. Opinion of the Trustee





PB.O.660206

### Opinion of the Trustee

28 February 2023

To Trust unitholders of WHA Premium Growth Freehold and Leasehold Real Estate Investment Trust

I, Kasikorn Asset Management Company Limited, as the Trustee of Real Estate Investment Trust, has supervised and monitored the management of WHA Premium Growth Freehold and Leasehold Real Estate Investment Trust ("the Trust") managed by WHA Real Estate Management Company Limited for the accounting period from 1 January 2022 to 31 December 2022.

I am of the opinion that WHA Real Estate Management Company Limited has reasonably and appropriately performed its duties in managing the Trust in accordance with the objectives specified in the Trust Deed, the prospectus and provisions under Securities and Exchange Act B.E. 2535, and Trust for Transactions in Capital Market Act B.E.2550.

Best Regards,

(Mr. Vittawat Ajchariyavanich)

**Deputy Managing Director** 

KAsset Call Center 02-6733888 www.kasikornbank.com

บริการทุกระดับประทับใจ

หนึ่งในบริษัทของธนาดารกสิกรไทย



### 16. Transaction Information between the Trust and the REIT Manager or related persons of the REIT Manager and Opinion of the REIT Manager

Limited and/or related person of WHA Corporation Public Company Limited which is a related person of the REIT manager since WHA Corporation Public Company Limited is a major shareholder and controlling person of the REIT manager. Also, WHA Corporation Public Company Limited acts as the property manager of the Trust. Moreover, In 2022, the Trust had invested in the main assets for the seventh capital increase, a related party transaction between the Trust and WHA Corporation Public Company there are related party transactions between the Trust and the Company acting as the REIT manager of the Trust. Details of the transactions are summarized as follows:

# 16.1 Previous Transaction information between the Trust and the REIT Manager or related person of the REIT Manager

## 16.1.1 WHA Corporation Public Company Limited and/or related person of WHA Corporation Public Company Limited

Investment in main assets of the Trust

Type of the Related Party Transaction	Value of the Related Party Transaction	Necessity and Rationale of the Related Party Transaction	Opinion of the REIT Manager and Financial Advisor on the Price and Conditions
1.1) Purchase price of the Main Assets	Baht 4,385.24 Million	Baht 4,385.24 Million Investment in the Main Assets from IPO is	The value of investment in this main assets of the
from the Initial Price Offering in 2014	(excluding value	viewed as an investment in potential assets	trust is higher than the lowest appraised values
Trustee acting on behalf of WHART shall enter	added tax, registration	added tax, registration which located in main transportation. The main	obtained from the independent appraisals around
into the Sale and Purchase Agreement of land are	fee and Specific	customers of the projects are leading company	3.92%. This is acceptable as it will enable WHART
building, the Land and Building Lease Agreement,	Business tax as well	and have the potential to generate revenue	to invest and become the owner of the high-quality
the Sale and Purchase Agreement of a utility	as other relevant	which results in the stability of rental revenue	warehouses as well as to have a potential to
system, tools and equipment and the Mortgage	fees and expenses)	nd operating performance of WHART.	generate income and will create value added to
Agreement with "WHA Group" which are:			WHART and the Trust Unitholders in the future.
(1) WHA Ladkrabang Distribution Center			
Phase 1 and Phase 2			
(2) WHA Mega Logistics Center			
(Bangna-Trad Km.18)			
(3) WHA Mega Logistics Center			
(Bangna-Trad Km.23)			

Type of the Related Party Transaction	Value of the Related Party Transaction	Necessity and Rationale of the Related Party Transaction	Opinion of the REIT Manager and Financial Advisor on the Price and Conditions
<ul> <li>1.2) Purchase price of the Additional Main Assets no.1 from the Capital Increase no.1 in 2015</li> <li>Trustee acting on behalf of WHART shall enter into the Sale and Purchase Agreement of land and building, the Land and Building Lease Agreement, the Sale and Purchase Agreement of a utility system, tools and equipment and the Mortgage Agreement with "WHA Group" which are: <ul> <li>(1) WHA Mega Logistics Center</li> <li>(2) WHA Mega Logistics Center (Wangnoi 61)</li> <li>(3) WHA Mega Logistics Center (Saraburi)</li> </ul> </li> </ul>	Baht 4,645.91 Million (excluding value added tax, registration fee and Specific Business tax as well as other relevant fees and expenses)	Investment in the Additional Main Assets no.1 is viewed as an investment in potential assets which located in main transportation. The main customers of the projects are leading company and have the potential to generate revenue which results in the stability of rental revenue and operating performance of WHART	The value of investment in the Additional Main Assets no.1 is higher than the lowest appraised values obtained from the independent appraisals around 8.53%. This is acceptable as it will enable WHART to invest and become the owner of the high-quality warehouses as well as to have a potential to generate income and will create value added to WHART and the Trust Unitholders in the future.
<ul> <li>1.3) Purchase price of the Additional Main Assets no.2 from the Capital Increase no.2 in 2016</li></ul>	Baht 4,190.00 Million (excluding value added tax, registration fee and Specific Business tax as well as other relevant fees and expenses)	Investment in the Additional Main Assets no.2 is viewed as an investment in potential assets. The projects are completely constructed and rented by potential customers. The quality of projects are high quality same as other projects invested by the Trust. The projects are conveniently accessible by transportation near the Suvarnabhumi International Airport, Laem Chabang Port and LiapKhlong Chonlahampichit Road which are the center of Logistics in Thailand. The projects also generate the stable revenue and performance to the trust. There are also diversify the revenue of the portfolio which would be benefit to the trust and unitholders.	The value of investment in the Additional Main Assets no.2 is higher than the lowest appraised values obtained from the independent appraisals 5% but less than 10%. This is acceptable as it will enable WHART to invest and become the owner of the high-quality warehouses as well as to have a potential to generate income and will create value added to WHART and the Trust Unitholders in the future.



Type of the Related Party Transaction	Value of the Related Party Transaction	Necessity and Rationale of the Related Party Transaction	Opinion of the REIT Manager and Financial Advisor on the Price and Conditions
1.4) Purchase price of the Additional Main	Baht 3,090.00 Million	Investment in the Main Assets from the third	The value of investment in the Main Assets from the
Assets from no.3 in 2017	(excluding value	additional investment is viewed as an investment	additional investment is viewed as an investment third additional investment is higher than the lowest
Trustee acting on behalf of WHART shall enter	added tax,	in potential assets. The projects are completely	appraised values obtained from the independent
into the Sale and Purchase Agreement of land	registration fee and	constructed and rented by potential customers.	appraisals around 10%. This is acceptable as it will
and building, the Land and Building Lease	Specific Business	The quality of projects are high quality same as	the high-quality warehouses as well as to have
Agreement, the Sale and Purchase Agreement	tax as well as other	other projects invested by the Trust. The projects	a potential to generate income and will create value
of a utility system, tools and equipment and	relevant fees and	also generate the stable revenue and	added to WHART and the Trust Unitholders in the
the Mortgage Agreement with "WHA Group"	expenses)	performance to the trust.	future.
which are:		There are also diversify the revenue of the	
(1) WHA Mega Logistics Center		portfolio which would be benefit to the trust and	
(Chonlaharnpichit Km.3)		unitholders.	
(2) WHA Mega Logistics Center			
(Bangna-Trad Km.19)			
(Building C and Building M)			
(3) WHA Mega Logistics (Lam Luk Ka)			
(4) Omada Aerospace Factory (Rayong)			

Type of the Related Party Transaction	Value of the Related Party Transaction	Necessity and Rationale of the Related Party Transaction	Opinion of the REIT Manager and Financial Advisor on the Price and Conditions
<ul> <li>1.5) Purchase price of the Additional Main Assets no.4 from the Capital Increase no.3 in 2018</li></ul>	Baht 4,464.50 Million (excluding value added tax, registration fee and Specific Business tax as well as other relevant fees and expenses)	Investment in the Main Assets from the Capital Increase no.3 is viewed as an investment in potential assets. The projects are completely constructed and rented by potential customers. The quality of projects are high quality same as other projects invested by the Trust. The projects are conveniently accessible by transportation. The projects also generate the stable revenue and performance to the trust.  There are also diversify the revenue of the portfolio which would be benefit to the trust and unitholders.	The value of investment in the Main Assets from the Capital Increase no.3 is Baht 4,464.50 Million which is higher than the lowest appraisals around 7.84%. This is acceptable as it will enable WHART to invest and become the owner of the high-quality warehouses as well as to have a potential to generate income and will create value added to WHART and the Trust Unitholders in the future.
1.6) Purchase price of the Additional Main Assets no.5 from the Capital Increase no.4 in 2019 Trustee acting on behalf of WHART shall enter into the Sale and Purchase Agreement of land and building, the Land and Building Lease Agreement, the Sale and Purchase Agreement of a utility system, tools and equipment and the Mortgage Agreement with "WHA Group" which are:	Baht 4,880.25 Million (excluding value added tax, registration fee and Specific Business tax as well as other relevant fees and expenses)	Investment in the Main Assets from the Capital Increase no.4 is viewed as an investment in potential assets. The projects are completely constructed and rented by potential customers. The quality of projects are high quality same as other projects invested by the Trust. The projects are conveniently accessible by transportation. The projects also generate the stable revenue and performance to the trust.	The value of investment in the Main Assets from the Capital Increase no.4 is higher than the lowest appraised values obtained from the independent appraisals around 10%. This is acceptable as it will enable WHART to invest and become the owner of the high-quality warehouses as well as to have a potential to generate income and will create value added to WHART and the Trust Unitholders in the future.



	Type of the Related Party Transaction	Value of the Related Party Transaction	Necessity and Rationale of the Related Party Transaction	Opinion of the REIT Manager and Financial Advisor on the Price and Conditions
$\Xi$	DTS Factory		There are also diversify the revenue of the	
(2)	) Roechling Factory		portfolio which would be benefit to the trust and	
(3)	WHA Mega Logistics Cente		unitholders.	
	(Chonlaharnpichit Km.3 Phase 1)			
(4)	WHA Mega Logistics Center			
	(Chonlaharnpichit Km.3 Phase 2)			
(2)	WHA KPN Mega Logistics Center			
	(Bangna-Trad Km.23 Phase 2)			
1.7	1.7) Purchase price of the Additoonal Main Assets	Baht 3,233.97 Million	Investment in the Main Assets from the Capital	The value of investment in the Main Assets from the
	no. 6 from the Capital Increase no.5 in 2020	(excluding value	Increase no.5 is viewed as an investment in	Capital Increase no.5 is higher than the lowest
도 고	Trustee acting on behalf of WHART shall enter	added tax,	potential assets. The projects are completely	appraised values obtained from the independent
intc	into the Sale and Purchase Agreement of land	registration fee and	constructed and rented by potential customers.	appraisals around 10%. This is acceptable as it will
anc	and building, the Land and Building Lease	Specific Business	The quality of projects are high quality same as	enable WHART to invest and become the owner of
Ag	Agreement, the Sale and Purchase Agreement	tax as well as other	other projects invested by the Trust. The projects	the high-quality warehouses as well as to have a
of	of a utility system, tools and equipment and	relevant fees	are conveniently accessible by transportation.	potential to generate income and will create value
the	the Mortgage Agreement with "WHA Group"	and expenses)	The projects also generate the stable revenue	added to WHART and the Trust Unitholders in the
W	which are:		and performance to the trust.	future. This investment value is also in the range
<u>(1)</u>	(1) WHA Mega Logistocs Center		There are also diversify the revenue of the	that Independent financial advisor opined to be
	(Laemchabang 1)		portfolio which would be benefit to the trust	suitable for investment.
(2)	) WHA Mega Logistics Center		and unitholders.	
	(Laemchabang 2)			
(3)	) WHA KPN Mega Logistics Center			
	(Bangna-Trad Km.23 Phase 3)			

Type of the Related Party Transaction	Value of the Related Party Transaction	Necessity and Rationale of the Related Party Transaction	Opinion of the REIT Manager and Financial Advisor on the Price and Conditions
1.8) Purchase price of the Additional Main Assets for no. 7 (Capital Increase no. 6) in 2021	Baht 5,549.720 Million (excluding	Investment in the Main Assets no. 7 is considered as potential assets. The 3 projects are of high	The value of investment in the Main Assets from the Capital Increase no.7 is not more then Baht
Trustee acting on behalf of WHART shall enter	value added tax,	quality same as other projects invested by the	5,549.720 Million which is approximately 10 percent
into the Sales and Purchase Agreement of land	registration fee and	Trust, are located in strategic locations and are	higher the lowest appraised values obtained from
and building, the Land and Building Lease	Specific Business	conveniently accessible by transportation.	the independent appraisals. This is acceptable as
Agreement, the Sale and Purchase Agreement	tax as well as		it will enable WHART to invest and become the
of utility system, tools, and equipment and the	other relevant	Bangna-Trad Road area is the strategic location	owner of the high-quality warehouses as well as to
Mortgage Agreement with "WHA Group"	fees and expenses)	for logistics and transportation as it is located	have a potential to generate income and will create
which are:		close to Suvannabhumi Airport and is conveniently	value added to WHART and the Trust Unitholders
(1) WHA Mega Logistics Center		accessible to other main roads.	in the future.
(Wangnoi 62)			
(2) WHA Mega Logistics Center		Wangnoi Area is the key location for northern	The value of investment of not more than Baht
(Bangna-Trad Km. 23 Project 3)		Bangkok area. The area itself is close to	5,549.720 Million (excluding value added tax,
(3) WHA E-Commerce Park		Bangkok and the numbers of industrial estates	registration fee and Specific Business tax as well
		and is the key area for distributing projects to	as other relevant fees and expenses). For WHA
		northern and north-eastern parts of the country.	E-Commerce Park Project, the Trust will have right
			to renew the leasehold for another 30 years with
		Bangpakong Area is a part of Chachoengsao	renewal fee of Baht 250,000,000 (payable only when
		province which is part of Eastern Economic	the Trust decides to renew the leasehold and such
		Corridor Area and the project is also announced	renewal fee is exclusive of value added tax,
		to be special economic zone for e-commerce	registration fee and Specific Business tax as well as
		business. Also, the project itself is advantageous	other relevant fees and expenses) which is viewed
		for e-commerce industry as it is adjacent to	as reasonable and is also in the range that
		Burapavithee Express Way (Bangna-Chonburi)	Independent financial advisor opined to be suitable
		which allows easy access to Bangkok city center.	for investment.



Type of the Related Party Transaction	Value of the Related Party Transaction	Necessity and Rationale of the Related Party Transaction	Opinion of the REIT Manager and Financial Advisor on the Price and Conditions
		In addition, the tenants of these main assets are on stable and growing business and are also with long-term lease which will generate stable revenue to the Trust and also help diversify the revenue of the portfolio which would be benefit to the trust and unitholders.	After the Capital Increase no. 7, the Trust, it is expected that the benefits to unitholders will have accretion.
St	Baht 4,050.860 Million (excluding value added tax, registration fee and Specific Business tax as well as other relevant fees and expenses)	Investment in the Main Assets no. 8 is considered as potential assets. The 5 projects are of high quality for distributing projects, warehouses and factories same as other projects invested by the Trust, are located in strategic locations and are conveniently accessible by transportation. Bang Sao Thong District in Samut Prakan Province is the strategic location for logistics and transportation as it is located close to Suvannabhumi Airport and is conveniently accessible to other main roads. Wangnoi District in Phra Nakhon Si Ayutthaya Province is the key location for northern Bangkok area. The area itself is close to Bangkok and the numbers of industrial estates and is the key	The value of investment in the Main Assets from the Capital Increase no.8 is not more than Baht 4,050.86 Million (payment within the date of capital increase) which consist of rental, purchasing in utility system, tools, equipment in buildings and relevant assets. (excluding value added tax, registration fee and Specific Business tax as well as other relevant fees and expenses). For WHA Mega Logistics Center Theparak km.21 and WHA Mega Logistics Center Bangna-Trad km.23 Project 3, the Trust agree to pay annual Land sublease cost throughout the sublease period total 96,917,124 baht and 1,981,097 baht, respectively.
(5) WHA Central Mega Logistics Center (Wangnoi 63)		area for distributing projects to northern and north-eastern area is located at WHA Eastern Seaboard Industrial Estate 2 which is suitable area to operate Industrial factories and warehouses with distant from Laem Chabang Port approximately 25 kilometres.	In addition, for WHA Signode Factory and WHA Central Mega Logistics Center Wangnoi 63, the Trust will have right to renew the leasehold for another 30 years with renewal fee of Baht 18,500,000 and 106,000,000, respectively.

Tronge the Delete Dorty Transaction	Value of the Related	Necessity and Rationale of	Opinion of the REIT Manager and
Type of the belated raily managing	Party Transaction	the Related Party Transaction	Financial Advisor on the Price and Conditions
		The tenants of these main assets are on stable	The value of investment in the Main Assets from the
		and growing business and are also with long-term	Capital Increase is not more than Baht 4,050.860
		lease which will generate stable revenue to the	Million which is approximately 10 percent higher the
		Trust and help diversify the revenue of the	lowest appraised values obtained from the
		portfolio which would be benefit to the trust and	independent appraisals. This is acceptable as it will
		unitholders.	enable WHART to invest in distributing projects
			warehouses factories and offices which have quality
		Furthermore, the tenants have potential and	both the building and the tenant. The assets are
		operate within growth and stable industries, also	located at the strategic location for logistics as well
		have average rental period in long-term result in	as to have a potential to generate income and will
		the increasing of stable revenue to the Trust.	create value added to WHART and the Trust
			Unitholders in the future.



### Land sublet costs for the investment of main assets that WHART obtained from WHAPF mutual fund in 2017 2)

Party Transaction (RPT)

Necessity and reasonable of the Transaction

- Characteristics of the Related Transaction of Land sublease cost
  - Trustee which acts on behalf of the WHART obtained the rights and obligations under the land sublease agreement from the WHAPF Mutual Fund.
  - WHA Alliance Company Limited, a subsidiary of WHA Corporation, formerly as a partial tenant of 5 title deeds (title deeds number 9025, 9026, 36752, 36753, 36754) with the landlord in the main land sublease agreement to be used as the entrance-exit of the DKSH Consumer and DKSH 3M projects. Later, WHAPF mutual fund invested in the said assets and make a land sublease agreement with WHA Alliance Company Limited due to the landlord has no desire to change the tenant in the main land lease agreement The land sublease agreement having a determine period of 23 years, 11 months, and 2 days by having WHA Alliance Company Limited acting as the partial land sublessor with WHAPF mutual fund in the land sublease agreement.
  - After WHART obtains the assets from WHAPF mutual fund, WHART acquired to be parties with WHA Alliance Company Limited as the Land sub-tenant by acquiring the rights and obligations under the land sublease agreement from the WHAPF mutual fund.

The opinion of prices and conditions by REIT Manager and Financial advisor

- The land sublease agreement will be terminated under the main lease agreement on January 23, 2036, with the land sublease rate as stipulated amount in the land sublease agreement, which is equal to the land rental fees in which WHA Alliance Company Limited Must pay to the landlord according to the land sublease agreement.
- The REIT Manager and the financial advisor consider that the contract period is sufficient for the revenue procurement of WHART and having appropriate rental rate since it is equal to the rental fee that the sub-lessor pays to the landlord under the main land sublease agreement.
- 3) Rental revenue under the terms of the Undertaking Agreement

Party Transaction (RPT)

- Characteristics of the Related Rental and service income according to the terms of the Undertaking Agreement as follows
  - The trustee acts on behalf of the trust, make the Undertaking Agreement with WHA Corporation and / or company in a group of WHA Corporation to obtain the warehouse rental and roof space rental according to the terms in the contract

Necessity and reasonable of the Transaction

At the date that the trust invested each time on assets, in the case where having a partial of building area and roof area that having none of tenant and are in the process of searching for tenant or having a warehouse rental contract that nearly reach the expiration, for the benefit of the Trust and the Trust unitholders in obtaining the rental since the first day the Trust invested WHA Corporation and / or the owner of the assets, Therefore make the Undertaking Agreement with the Trust by agreeing to pay for the building and roof rental of the aforesaid project to the Trust for the area without tenants at the rental rate and the period in accordance with the terms which specified in the Undertaking Agreement.

The opinion of prices and conditions by REIT Manager and Financial advisor

- For the rental rate of the aforesaid building is the rate that approximate to the market rental rate of the warehouse space rental in the vicinity of the assets which used by the appraiser in the appraisal, or the aforesaid rental rate is not inferior to the rental rate of the area and the service which is similar appraised rate to the other tenants.
- Three (3) years lease term of the building considered as a normal condition for the warehouse buildings and factories.
- The bail bond deposit of the rental as a collateral for WHART is a general condition for warehouse building rental business

### Right to lease roof area under the Undertaking Agreement

### Party Transaction (RPT)

Characteristics of the Related WHA Corporation and/or any connected person with WHA Corporation has the right to lease roof space under a Undertaking Agreement prior other persons by having the lease period not less than 15 years from the investment date (for the WHA Mega Logistics Center project (Ladkrabang) and not less than twenty-five (25) years from the date of investment for other projects from the day that WHART invested with the rental rate not less than the rental rate at WHA Corporation accepts to pay for the roof rental to WHART at that time and is equal to or not less than the rental rate offered by other tenants to WHART (if any).

### Necessity and reasonable of the Transaction

In the case where the roof area of the warehouse building of aforesaid project has no tenants in which if on the date that the trust making an additional invested and there is no tenant of such roof from WHART, WHA Corporation agrees to be a person who instead pay the roof rental to the Trust for the aforesaid specified time and at the rates stipulated in WHA Corporation's standard rental agreement with the rental rate at 3 baht per square meter per month and the rental rate will increase by 10% in every 5 years.

The opinion of prices and conditions by REIT Manager and Financial advisor

- The roof area's rental rate of the aforesaid building is the same rate as the standard rental contract of WHA Corporation, which is considered as appropriate as such rate covers the cost of the roof structure's readiness preparation for laying the Solar panels includes the desired profits. For the timing conditions are appropriate due to it is the creating of certainty for the Trust to recognize rental income for roof space throughout such period
- The replacement of duties under the Undertaking Agreement to be the right of renting the roof can be done under the conditions agreed upon in the Undertaking Agreement which uses the same price as the price agreed to pay for the rental at that time, which is considered appropriate



5) The additional amendment of the Undertaking Agreement (some agreements) to be in accordance with the Undertaking Agreement for the Third additional main Assets Investment in 2017

Characteristics of the Related Party Transaction (RPT) The additional amendments of the Undertaking Agreement between WHART and WHA Corporation dated on December 12, 2014, December 29, 2015, and December 7, 2016 in relation to the duties of the promisor regarding the roof renting area to provide the rights to WHA Corporation or person which related to WHA Corporation to rent the roof.

Necessity and reasonable of the Transaction

The additional amendments of the Undertaking Agreement between WHART and WHA Corporation dated on December 12, 2014, December 29, 2015 and December 7, 2016 in relation to the duties of the promisor regarding the roof renting area to provide the rights to WHA Corporation or person which related to WHA Corporation to rent the roof prior other persons by having the lease period not less than 25 years from the investment date of WHART with the rental rate not less than the rental rate that the promisor accepts to pay to WHART at that time and is equal to or not less than the rental rate offered by other tenants to WHART (if any) depend on which number is higher, its purpose is for agility and speed up the operations to expedite the roof leasing to WHA Corporation or related persons with WHA Corporation. Since the rental of the roof is a connected transaction between the REIT Manager and the WHART, it must be approved by resolution of the WHART Unitholders' Meeting. The aforesaid process is the procedure that needs to take time and documents preparation.

The opinion of prices and conditions by REIT Manager and Financial advisor

Adding the roof leasehold rights in advance is reasonable, since it is the benefit of the REIT manager to be flexible and assist WHART in saving costs and unreasonable time due to the lease of the roof which is a connected transaction between the REIT Manager and the WHART that requires approved resolution from the WHART unitholders meeting, it is a process that needs to take time and prepare documents to be submitted to WHART unitholders.

6) Leasing space in the current main assets of WHART.
Leasing of Trust's assets (Roof area in the WHA Mega Logistics Center project (Chonlaharnpichit km.3 phase 1)

Characteristics of the Related Party Transaction (RPT)

- The revenue of roof rental.
- WHA is the tenant of the roof space of the warehouse, factory, and office building of the WHA Mega Logistics Center project (Chonlaharnpichit km 3 Phase 1) with a total leasable area of approximately 10,000.00 square meters.

Necessity and reasonable of the Transaction

The granting of WHA to lease the roof of the aforesaid project is beneficial to WHART and the trust unitholders so that WHART may earn more income in addition to rental and service income of the building area.

The opinion of prices and conditions by REIT Manager and Financial advisor

The granting for sublease of the roof of the building, warehouse, factory, and office of the said project in order for being the best beneficial of WHART, as the Trust shall receive a rental fee at a rental rate and a lease term that is comparable to the rental rate and lease period of the roof area which existed prior WHART intend to invest in these additional assets and the Undertaking Agreement on the assets that WHART have invested in the past.

Characteristics of the Related - The revenue of roof rental. Party Transaction (RPT)

- WHA is the tenant of the roof space of the warehouse, factory, and office building of the WHA Mega Logistics Center project (Chonlaharnpichit km 3 Phase 1) with a total leasable area of approximately 6,450 square meters.

Necessity and reasonable of the Transaction

The granting of WHA to lease the roof of the aforesaid project is beneficial to WHART and the trust unitholders so that WHART may earn more income in addition to rental and service income of the building area.

The opinion of prices and conditions by REIT Manager and Financial advisor

The granting for sublease of the roof of the building, warehouse, factory, and office of the said project in order for being the best beneficial of WHART, as the Trust shall receive a rental fee at a rental rate and a lease term that is comparable to the rental rate and lease period of the roof area which existed prior WHART intend to invest in these additional assets and the Undertaking Agreement on the assets that WHART have invested in the past.

Leasing of Trust's assets (Roof area in DSG Phase 1 Phase 2 and Phase 3)

Party Transaction (RPT)

Characteristics of the Related - The revenue of roof rental WHA is the tenant of the roof space of the warehouse, factory, and office building of DSG Phase 1 Phase 2 and Phase 3 with a total leasable area of approximately 12,150.00 square meters

Necessity and reasonable of the Transaction

The granting of WHA to lease the roof of the aforesaid project is beneficial to WHART and the trust unitholders so that WHART may earn more income in addition to rental and service income of the building area.

The opinion of prices and conditions by REIT Manager and Financial advisor

The granting for sublease of the roof of the building, warehouse, factory, and office of the said project in order for being the best beneficial of WHART, as the Trust shall receive a rental fee at a rental rate and a lease term that is comparable to the rental rate and lease period of the roof area which existed prior WHART intend to invest in these additional assets and the Undertaking Agreement on the assets that WHART have invested in the past.

Leasing of Trust's assets (Roof of Building A in the WHA Mega Logistics Center project (Lam Luk Ka)

Characteristics of the Related Party Transaction (RPT)

- The revenue of roof rental WHA is the tenant of the roof space of the warehouse, factory, and office building A of the WHA Mega Logistics Center project (Lam Luk Ka) with a total leasable area of approximately 3,917.00 square meters

Necessity and reasonable of the Transaction

The granting of WHA to lease the roof of the aforesaid project is beneficial to WHART and the trust unitholders so that WHART may earn more income in addition to rental and service income of the building area.

The opinion of prices and conditions by REIT Manager and Financial advisor

The granting for sublease of the roof of the building, warehouse, factory, and office of the said project in order for being the best beneficial of WHART, as the Trust shall receive a rental fee at a rental rate and a lease term that is comparable to the rental rate and lease period of the roof area which existed prior WHART intend to invest in these additional assets and the Undertaking Agreement on the assets that WHART have invested in the past.



### 7) The Property Management fee and accrued expenses for current main assets of WHART

- Characteristics of the Related The Property Management fee and accrued expenses.
- Party Transaction (RPT)
- The trustee acting on behalf of the Trust hires WHA Corporation as the property manager with a period of hiring for 30 years.
- In 2018, WHART has renewed the hiring of Property Manager Agreement for the Kao and Triumph projects which terminated on December 13, 2018 with a five-year contract renewal from December 14, 2018 to December 13, 2023.

Necessity and reasonable of the Transaction

- The payment of such fee is in accordance with the Property Manager Appointment Agreement for managing the current main assets of WHART by WHA Corporation is the operator of real estate development and Warehouse building rental, Distribution centers and Factories that are developed according to the customer needs (Built-to-Suit) as well as providing development services for ready-built construction projects (Ready-Built) in a high standard under the Warehouse Farm project and is a company with experience and expertise in the said business including the manager who has experiences in this business more than 20 years, which properly qualified to be an immovable property manager of WHART.
- WHA Corporation is the owner and / or manager of WHART's current main assets since the beginning and is an entrepreneur in Thailand with experience and expertise in managing Warehouses, Distribution Center and Factory buildings, also expertise in administrative, management and consist of differently experienced and efficient staffs. They are familiar with the assets that the Trust shall additionally invest in very well. The appointment of WHA Corporation as Immovable Property Manager for additional invested assets is the transactions that are in the best beneficial of the Trust.

The opinion of prices and conditions by REIT Manager and Financial advisor

- WHA Corporation collect Property Management fee from the Trust which consists of actual expenses combined with a determined annual rate of profit and not exceed 3% per annum of the net asset value of the Trust (NAV).
- The property management fee structure is in line with normal business to create an incentive for property managers to generate income and manage costs effectively whereby the fees rate that the Trust shall pay to WHA Corporation is a rate that reflects the normal assets management expenses incurred and the rate is not higher than the Property Management fee of immovable property mutual funds / other comparable immovable property investment trusts. This is an incentive for property managers to generate income and manage costs effectively by the fees rate that the Trust pays to WHA Corporation which is a rate that reflects the normal assets management expenses incurred, it is fair and reasonable, and the employment period of 30 years is a condition that is appropriate and beneficial to the Trust. Moreover, there is a condition to consider the performance of property managers from time to time throughout the contract period

### 16.1.2 WHA Real Estate Management Company Limited.

## Characteristics of the Related Party Transaction (RPT) -

- Management fees and accrued expenses.

Necessity and reasonable of the Transaction

- The trustee acting on behalf of the Trust hires WHA Real Estate Management Company Limited as the REIT manager
- WHA Real Estate Management Company Limited is a subsidiary of WHA Corporation which operates real estate development and rental businesses in warehouse, distribution centers and factories having an experience and expertise in the aforementioned business which may assist support the business operation of WHA Real Estate Management Company LimitedThe directors and executives of WHA Real Estate Management Company Limited are extensive experience persons in real estate business and well understand in the business of warehouse building, The distribution center and factory projects. Therefore, WHA Real Estate Management Company Limited is suitable as a REIT manager.
- The payment of such fees is in accordance with the REIT Manager appointment agreement where WHA Real Estate Management Company Limited is a subsidiary of WHA Corporation which may support the business operations of WHA Real Estate Management Co., Ltd., including with the executive of WHA Real Estate Management Co., Ltd. has well experience in real estate business
- WHA Real Estate Management Company Limited charges a fee for the REIT Manager which consist of the basic rates and the fees rate for the acquisition and disposition of the Trust's assets as follows:
- Basic rate accounted rate shall not exceed 0.75% per annum of the net asset value of the REIT (NAV) and
- Fee Rates for Acquisition of Trust's Assets
  - o In the case where assets of persons connected with the REIT Manager- accounted rate shall not exceed 0.75% of the acquired assets value of the Trust.
  - In the case of other assets accounted rate shall not exceed 1.00% of the acquired assets value of the Trust and
- Fees rate for disposing in which of Trust's assets accounted rate shall not exceed 0.5% of the disposed assets value of the Trust.
- The structure of the said REIT manager fee is in the line of normal business, comparable to the fund manager's fee of the other mutual property funds in domestic and REIT manager fees in which the fee rate for acquisition and disposition of the Trust's assets is comparable to the same type of fees rate for overseas REIT managers.

# The opinion of prices and conditions by REIT Manager and Financial advisor



### 16.1.3 WHA Gunkul Green Solar Roof 1 Company Limited.

## Characteristics of the Related - Roof rental income. Party Transaction (RPT)

- WHA Gunkul Green Solar Roof 1 Company Limited leased the roof space from WHART by total leasing area of 8,371 square meters which located in WHA Mega Logistics Center project (Bangna-Trad Road Km.18) rental rate of 3 baht / square meter for a period of 25 years from April 30, 2014, which is the date that tenants started to distribute the electricity into the commercial system (Commercial Operation Date) to the Metropolitan Electricity Authority.

Necessity and reasonable of the Transaction

Providing a joint venture company of WHA Corporation to rent the roof of the said project is beneficial to WHART and the trust unitholders so that WHART may earn more income in addition to the rental and service income of the building area.

The opinion of prices and conditions by REIT Manager and Financial advisor

- The joint venture company of WHA Corporation leased the roof area of the WHA Mega Logistics Center project (Bangna-Trad Km.18 Road) from WHART by considers it appropriates, since the rental rate for the roof area covers the cost of readiness preparation of the roof structure for the installation of solar panels including the desired profits.
- The aforesaid 25 years period is the corresponding condition with the period of receiving the power purchasing agreement (PPA) with the Metropolitan Electricity Authority which is considered appropriate. Including the creating of certainty in the recognition of roof space rental income to WHART during the said period.

#### 16.1.4 WHA Gunkul Green Solar Roof 3 Company Limited.

## Characteristics of the Related - Roof rental income. Party Transaction (RPT)

- WHA Gunkul Green Solar Roof 3 Company Limited leased the roof space from WHART by total leasing area of \_\_8,624.30 square meters which located in WHA Mega Logistics Center project (Bangna-Trad Road Km.18) by having a rental period for 25 years from April 30, 2014, which is the date that tenants started to distribute the electricity into the commercial system (Commercial Operation Date) to the Metropolitan Electricity Authority.

Necessity and reasonable of the Transaction

Providing a joint venture company of WHA Corporation to rent the roof of the aforesaid project is beneficial to WHART and the trust unitholders so that WHART may earn more income in addition to the rental and service income of the building area.

The opinion of prices and conditions by REIT Manager and Financial advisor

- The joint venture company of WHA Corporation leased the roof space of the WHA Mega Logistics Center project (Bangna-Trad Road Km.18) from WHART considered it appropriates since the rental rate for the roof area covers the cost of readiness preparation of the roof structure for the installation of solar panels including the desired profits.
- The aforesaid 25 years period is the corresponding condition with the period of receiving the power purchasing agreement (PPA) with the Metropolitan Electricity Authority which is considered appropriate. Including the creating of certainty in the recognition of roof space rental income to WHART during the said period.

### 16.1.5 WHA Gunkul Green Solar Roof 6 Company Limited

## Characteristics of the Related - Roof rental income.

## Party Transaction (RPT)

- WHA Gunkul Green Solar Roof 6 Company Limited leased the roof space from WHART by total leasing area of 8,620.20 square meters which located in WHA Mega Logistics Center project (Bangna-Trad Road Km.18) by having a rental period for 25 years from April 30, 2014, which is the date that tenants started to distribute the electricity into the commercial system (Commercial Operation Date) to the Metropolitan Electricity Authority.

Necessity and reasonable of the Transaction

Providing a joint venture company of WHA Corporation to rent the roof of the aforesaid project is beneficial to WHART and the trust unitholders so that WHART may earn more income in addition to the rental and service income of the building area.

The opinion of prices and conditions by REIT Manager and Financial advisor

- The joint venture company of WHA Corporation leased the roof area of \_\_the WHA Mega Logistics Center project (Bangna-Trad Km.18 Road) from WHART by considers it appropriates, since the rental rate for the roof area covers the cost of readiness preparation of the roof structure for the installation of solar panels including the desired profits.
- The aforesaid 25 years period is the corresponding condition with the period of receiving the power purchasing agreement (PPA) with the Metropolitan Electricity Authority which is considered appropriate. Including the creating of certainty in the recognition of roof space rental income to WHART during the said period.

## 16.1.6 WHA Gunkul Green Solar Roof 17 Company Limited.

## Characteristics of the Related - Rental Revenue

Party Transaction (RPT)

- Trustee which acts on behalf of the Trust has signed an assignment to acquire the rental of the roof area of WHA Gunkul Green Solar Roof 17 Company Limited, total renting area 10,833.33 square meters, which is in the WHA Mega Logistics Center project (Wang Noi 61).

Necessity and reasonable of the Transaction

Providing a joint venture company of WHA Corporation to rent the roof of the aforesaid project is beneficial to WHART and the trust unitholders so that WHART may earn more income in addition to the rental and service income of the building area.

The opinion of prices and conditions by REIT Manager and Financial advisor

- The joint venture company of WHA Corporation leased the roof space of the WHA Mega Logistics Center project (Wang Noi 61) from WHART considered it appropriates since the rental rate for the roof area covers the cost of readiness preparation of the roof structure for the installation of solar panels including the desired profits.
- The aforesaid 25 years period is the corresponding condition with the period of receiving the power purchasing agreement (PPA) with the Metropolitan Electricity Authority which is considered appropriate. Including the creating of certainty in the recognition of roof space rental income to WHART during the said period.



## 16.2 Connected transactions between WHART with the Trustee and the involved person with the Trustee.

16.2.1 Kasikorn Bank Public Company Limited and / or Affiliated Companies.

1) Interests and bank deposits incomes.

Characteristics of the Related Party Transaction (RPT)

- **Characteristics of the Related** Interests and bank deposits incomes.
  - A trustee acting on behalf of a trust carries the remain cash after investment to deposit with Kasikorn Bank Public Company Limited.

Necessity and reasonable of the Transaction

Carrying the remain cash after investment in the additional assets to deposit with the bank shall increase the interest incomes apart from rental and service incomes.

The opinion of prices and conditions by REIT Manager and Financial advisor

The interest rate that WHART receives is the same rate that Kasikorn Bank Public Company Limited offers to general customers which is the normal rate condition of commercial and shall not affect the WHART to lose any benefits

#### 2) Interests and loans

Characteristics of the Related
Party Transaction (RPT)

A trustee acting on behalf of the Trust may loan and provide collateral for loans with Kasikorn Bank Public Company Limited and / or its subsidiaries and / or affiliates company of Kasikorn Bank Public Company Limited. Moreover, a subsidiary and / or an associated company of Kasikorn Bank Public Company Limited, which may be a commercial bank, Financial institution, Life insurance company, Non-life insurance company and / or any other juristic persons who is connected with the Trustee, in which may conduct a normal business of a financial institution for other assets with the same characteristic as the Trust.

Value of the Related Party
Transaction

As of December 31, 2022 having the loan balance with Kasikorn Bank Public Company Limited and Affiliated Company is Baht 2,110 Million

Necessity and reasonable of the Transaction

The trustee acting on behalf of WHART shall loan in long-term and short-term where the terms of the loan agreement determines interest rates and loan financing fees are in accordance with the interest rate by referring to the MLR (Minimum Loan Rate) whereby the interest rate in the 1st year shall not exceed MLR - 1.5% and the interest rate during the period of first 5 years of the loan term shall not exceed the MLR (Minimum Loan Rate) per year, unless an exception of some aspects that specified in the loan agreement and may be secured or unsecured (as the case may be)

The opinion of prices and conditions by REIT Manager and Financial advisor

The REIT Manager considered the terms of loan agreement for being utmost benefits to the WHART by comparing the proposals from the Trustee's connected person and other financial institutions such as the interest rate, etc. where the loan agreement which generated the transaction shall have the conditions by not inferior to the proposals from other financial institutions. Whereas the REIT Manager considers for both short-term and long-term benefits of the WHART and WHART unitholders, also the REIT Manager considered the transactions that WHART loans from the Trustee's connected person does not create a conflict of benefits and causes the WHART to lose benefits due to normal commercial practices (Arm's Length Basis) and beneficial to WHART unitholders.

## 16.2.2 Kasikorn Asset Management Company Limited

## Characteristics of the Related Party Transaction (RPT)

- Characteristics of the Related Trustee fees and accrued expenses.
  - Kasikorn Asset Management Company Limited shall receive a fee for performing duties according to the scope of authority and responsibility of the trustee in the trust deed.

Necessity and reasonable of the Transaction

The Trust has hired Kasikorn Asset Management Company Limited as the trustee for supervising the trust's benefits. The trustee shall receive a fee for performing duties according to the scope of authority and responsibility of the trustee in the trust deed.

The opinion of prices and conditions by REIT Manager and Financial advisor

REIT Manager has considered the conditions and fee rates paid to Kasikorn Asset Management Company Limited receives a monthly benefits supervision fees at the rate shall not exceed 0.75% of the net asset values of the Trust. Such fee rates are in the line with normal business in which comparable to the fund manager fee of mutual property funds and Trust for the investment in other domestic immovable properties.

Nevertheless, the aforementioned connected transactions that continue to exist in the future for the benefit of WHART are Property Management fee, Rental income from WHA Corporation according to the Undertaking Agreement, Management fee of the REIT Manager, Incomes from Roof and space rental in the current main assets of WHART from the said joint ventures company and / or Affiliated Company of WHA Corporation, Interest incomes and benefits supervision fees.



## WHA PREMIUM GROWTH

## FREEHOLD AND LEASEHOLD REAL ESTATE INVESTMENT TRUST

## FINANCIAL STATEMENTS

31 December 2022

## **Independent Auditor's Report**

To the Unitholders of WHA Premium Growth Freehold and Leasehold Real Estate Investment Trust

#### My opinion

In my opinion, the financial statements present fairly, in all material respects, the financial position of WHA Premium Growth Freehold and Leasehold Real Estate Investment Trust (the Trust) as at 31 December 2022, and its financial performance and its cash flows for the year then ended in accordance with the accounting guideline for the Property Fund, Real Estate Investment Trust, Infrastructure Fund and Infrastructure Trust established by the Association of Investment Management Companies and endorsed by the Securities and Exchange Commission, Thailand.

#### What I have audited

The Trust's financial statements comprise:

- the statement of financial position as at 31 December 2022;
- the statement of details of investments as at 31 December 2022;
- the statement of comprehensive income for the year then ended;
- the statement of changes in net assets for the year then ended;
- the statement of cash flows for the year then ended; and
- the notes to the financial statements, which include significant accounting policies and other explanatory information.

#### **Basis for opinion**

I conducted my audit in accordance with Thai Standards on Auditing (TSAs). My responsibilities under those standards are further described in the Auditor's responsibilities for the audit of the financial statements section of my report. I am independent of the Fund in accordance with the Code of Ethics for Professional Accountants including Independence Standards issued by the Federation of Accounting Professions (TFAC Code) that are relevant to my audit of the financial statements and I have fulfilled my other ethical responsibilities in accordance with the TFAC Code. I believe that the audit evidence I have obtained is sufficient and appropriate to provide a basis for my opinion.

## **Key audit matters**

Key audit matters are those matters that, in my professional judgement, were of most significance in my audit of the financial statements of the current year. I determine one key audit matter which is the valuation of investments in properties. The matter was addressed in the context of my audit of the financial statements as a whole, and in forming my opinion thereon, and I do not provide a separate opinion on the matter.



#### Key audit matter

## How my audit addressed the key audit matter

#### Valuation of investments in properties

Refer to Note 4.3 to the financial statements for 'Accounting policy on investments in properties', Note 9 'Critical accounting estimates and judgements' and Note 10 'Investments in properties at fair value'.

As at 31 December 2022, investments in properties were presented at the fair value of Baht 49,474 million, contributing to 95.48% of the Trust's total assets. The REIT Manager assessed the fair value of investments in properties using an income approach method by independent appraisers, according to the accounting policy stated in Note 4.3.

I focused on this area because the valuation of investments in properties made by REIT Manager involved significant judgement and assumptions. The REIT Manager applied estimated future net cash flows which involved significant assumptions, such as growth rate, occupancy rate, capitalised rate, estimated future income and expense, and discounted rate.

I discussed with the REIT Manager and independent appraisers to understand the basis used to measure the investments in properties' valuation.

I assessed the independent appraisers' competence, capabilities and objectivity and verified their qualifications.

I assessed the valuation method applied and checked validity of data used in the estimation of the expected future cash flows received from the properties:

- Evaluated the appropriateness of the future cash flow estimates from independent appraisers by reviewing the data inputs with these supporting documentations:
  - the growth rate of revenue by comparing with the historical information and supported documents which includes recent renewals rate on lease contracts.
  - the occupancy rate by comparing with the historical average occupancy rate.
  - the estimated future net cash flows received from these investment properties by agreeing with the estimated revenue, expenses and net investment gain.
  - the discount rate by considering the basis of the discounted rate and benchmarking it against the rate used by companies within the same industries.
- Recomputed the calculation of the investments in properties' valuation based on the expected future cash flows received from these investment properties and the discounted rate which reflected current market assessments and checked the accuracy of the accounting transactions.
- Tested the sensitivity analysis and the possible impact if there are changes in key assumptions.

Based on the work performed above, I found that the key factors in applying accounting estimates and judgements used by the REIT Manager related to the valuation of investments in properties were in the acceptable range of reasonable estimates.

#### Other information

The REIT Manager is responsible for the other information. The other information comprises the information included in the annual report, but does not include the financial statements and my auditor's report thereon. The annual report is expected to be made available to me after the date of this auditor's report.

My opinion on the financial statements does not cover the other information and I will not express any form of assurance conclusion thereon.

In connection with my audit of the financial statements, my responsibility is to read the other information identified above when it becomes available and, in doing so, consider whether the other information is materially inconsistent with the financial statements or my knowledge obtained in the audit, or otherwise appears to be materially misstated.

When I read the annual report, if I conclude that there is a material misstatement therein, I am required to communicate the matter to the REIT Manager.

#### Responsibilities of the REIT Manager for the financial statements

The REIT Manager is responsible for the preparation and fair presentation of the financial statements in accordance with the accounting guideline for the Property Fund, Real Estate Investment Trust, Infrastructure Fund and Infrastructure Trust established by the Association of Investment Management Companies and endorsed by the Securities and Exchange Commission, Thailand, and for such internal control as the REIT Manager determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the REIT Manager is responsible for assessing the Trust's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the REIT Manager either intends to liquidate the Trust or to cease operations, or has no realistic alternative but to do so.

#### Auditor's responsibilities for the audit of the financial statements

My objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes my opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with TSAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with TSAs, I exercise professional judgement and maintain professional scepticism throughout the audit. I also:

- Identify and assess the risks of material misstatement of the financial statements, whether due
  to fraud or error, design and perform audit procedures responsive to those risks, and obtain
  audit evidence that is sufficient and appropriate to provide a basis for my opinion. The risk of
  not detecting a material misstatement resulting from fraud is higher than for one resulting from
  error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the
  override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures
  that are appropriate in the circumstances, but not for the purpose of expressing an opinion on
  the effectiveness of the Trust's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the REIT Manager.



- Conclude on the appropriateness of the REIT Manager's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Trust's ability to continue as a going concern. If I conclude that a material uncertainty exists, I am required to draw attention in my auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify my opinion. My conclusions are based on the audit evidence obtained up to the date of my auditor's report. However, future events or conditions may cause the Trust to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

I communicate with the REIT Manager regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that I identify during my audit.

I also provide the REIT Manager with a statement that I have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on my independence, and where applicable, related safeguards.

From the matters communicated with the REIT Manager, I determine those matters that were of most significance in the audit of the financial statements of the current year and are therefore the key audit matters. I describe these matters in my auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, I determine that a matter should not be communicated in my report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

PricewaterhouseCoopers ABAS Ltd.

**Wanvimol Preechawat** 

Certified Public Accountant (Thailand) No. 9548

Bangkok

24 February 2023

## WHA Premium Growth Freehold and Leasehold Real Estate Investment Trust **Statement of Financial Position**

As at 31 December 2022

	Notes	2022 Baht	2021 Baht
Assets			
Investments in properties at fair value  Cash and cash equivalents	10 11	49,474,289,524 1,781,755,072	45,353,757,490 2,517,698,085
Deferred expenses  Deferred income from operating lease agreements  Refundable value added tax		67,323,320 306,903,484 33,346,682	144,402,296 236,012,364 46,459,325
Other assets		151,657,656	156,203,397
Total assets  Liabilities		51,815,275,738	48,454,532,957
Accrued expenses		146,641,156	116,553,579
Unearned rental and service income		23,427,432	95,249,895
Deposits received from customers  Borrowings from financial institutions, net	12	1,229,894,516 4,478,828,268	1,120,944,329 2,258,388,231
Debentures, net Lease liabilities	13	9,090,007,100 711,235,739	9,992,619,737 681,774,400
Other liabilities		216,696,363	252,086,682
Total liabilities		15,896,730,574	14,517,616,853
Net assets		35,918,545,164	33,936,916,104
Net assets represented by			
Capital received from unitholders Retained earnings	14 14	34,639,943,544 1,278,601,620	32,651,799,943 1,285,116,161
Net assets		35,918,545,164	33,936,916,104
Net assets per unit Unit trust outstanding at the end of the year (Units)	14	10.9744 3,272,928,441	11.0709 3,065,395,883



WHA Premium Growth Freehold and Leasehold Real Estate Investment Trust

As at 31 December 2022

Details of investments are presented by type of investments

Details of investments are presented by type of investments				
		As at 31 December 2022	nber 2022	
		Cost	Fair value	% of value of
Type of investments	Areas	Baht	Baht	investments
Investments in properties (Note 10)				
Ownership over freehold and leasehold right on land, factory and warehouse buildings				
1. WHA Ladkrabang D.C.				
<u>Location</u> Klong Sam Pravet Sub-district, Ladkrabang District, Bangkok	35-0-0 rai	1,088,210,522	1,129,976,856	2.28
2. WHA Mega Logistics Center Bangna-Trad Km.18				
<u>Location</u> Bang Chalong Sub-district, Bangplee District (Bangplee Yai), Samut Prakan	74-2-67 rai	1,389,338,537	1,529,817,255	3.09
3. WHA Mega Logistics Center Bangna-Trad Km.23 Project 1				
<u>Location</u> Bang Saotong Sub-district, Bangplee District (Bangplee Yai), Samut Prakan	65-0-21.9 rai	1,942,877,653	1,845,511,564	3.73
4. WHA Mega Logistics Center Chonlaharnpichit Km.4				
<u>Location</u> Bangpla Sub-district, Bangplee District, Samut Prakan	81-0-15.9 rai	2,504,966,196	3,040,371,941	6.15
5. WHA Mega Logistics Center Wangnoi 61				
<u>Location</u> Bo Ta Lo Sub-district, Wangnoi District, Phra Nakorn Si Ayutthaya	69-0-16 rai	1,298,764,008	1,214,377,845	2.45
6. WHA - Hitachi SIL / WHA Mega Logistics Center Saraburi				
<u>Location</u> Nong Pla Moh Sub-district, Nong Kae District, Saraburi	34-3-12 rai	867,580,384	936,740,000	1.89
7. WHA Mega Logistics Center Chonlaharnpichit Km.5				
<u>Location</u> Bangpla Sub-district, Bangplee District, Samut Prakan	66-2-85 rai	1,546,451,335	1,525,841,194	3.08
8. WHA Mega Logistics Center Ladkrabang				
<u>Location</u> Klong Sam Pravet Sub-district, Ladkrabang District, Bangkok	99-1-51 rai	2,662,108,324	3,089,034,439	6.24
9. WHA Mega Logistics Center Bangna-Trad Km.19				
<u>Location</u> Bang Cha Long Sub-district, Bangplee District, Samut Prakan	71-0-5.5 rai	1,439,927,992	1,531,697,323	3.10
10. WHA Mega Logistics Center Chonlahampichit Km.3 Project 1				
<u>Location</u> Bangpla Sub-district, Bangplee District, Samut Prakan	50-1-47.4 rai	1,233,058,651	1,365,914,699	2.76
11. WHA Mega Logistics Center Lum Luk Ka				
<u>Location</u> Lumlukka Sub-district, Lumlukka District, Pathumthani	12-2-52 rai	588,412,570	640,288,682	1.29
12. WHA Factory Rayong				
<u>Location</u> Amata City Industrial Estate, Mab Yang Porn Sub-district, Pluakdaeng District, Rayong	25-3-32.4 rai	972,542,356	661,620,000	1.34

WHA Premium Growth Freehold and Leasehold Real Estate Investment Trust

As at 31 December 2022

Details of investments are presented by type of investments (continued)

		As at 31 December 2022	nber 2022	
		Cost	Fair value	% of value of
Type of investments	Areas	Baht	Baht	investments
13. Kao Amata D.C.				
<u>Location</u> Don Hua Lo Sub-district, Muang Chonburi District, Chonburi	46-3-81 rai	1,148,029,573	1,354,293,437	2.74
14. WHA Mega Logistics Center Panthong Chonburi				
<u>Location</u> Nong Ga Kha Sub-district, Panthong District, Chonburi	39-0-18 rai	1,085,027,951	1,034,000,000	2.09
15. WHA - Ducati				
<u>Location</u> Amata City Industrial Estate, Mab Yang Porn Sub-district, Pluakdaeng District, Rayong	27-1-53.4 rai	772,040,176	884,927,100	1.79
16. WHA - DKSH Consumer Goods / WHA - Inthanon				
<u>Location</u> Srisajorakaeyai Sub-district, Bangsaotong District (Bangplee), Samut Prakan	83-0-81 rai	1,188,550,311	1,098,473,291	2.22
17. Sripetch D.C.				
<u>Location</u> Bang Cha Long Sub-district, Bangplee District (Bangplee Yai), Samut Prakan	47-0-66 rai	1,882,741,488	2,199,318,255	4.45
18. DKSH CG Bangpa-in				
<u>Location</u> Bang Pa-In Industrial Estate Khlong Jik Sub-district, Bang Pa-in District,				
Phra Nakhon Si Ayutthaya	30-2-53 rai	609,644,892	753,675,360	1.52
19. WHA - DSGT Distribution Center Saraburi				
<u>Location</u> WHA Saraburi Industrial Land, Nong Pla Mor and Bualoy Sub-district,				
Nongkhae District, Saraburi	48-0-26.5 rai	1,402,036,239	1,539,637,380	3.11
20. WHA Mega Logistics Center Rama II Km.35				
<u>Location</u> Bangkajao Sub-district, Mueang Samut Sakhon District, Samut Sakhon	17-0-15 rai	735,362,033	751,963,306	1.52
21. DSGT Saraburi				
<u>Location</u> WHA Saraburi Industrial Land, Nong Khae District, Bualoy Sub-district, Saraburi	15-0-0 rai	489,293,546	496,099,097	1.00
22. WHA Central Mega Logistics Center Wangnoi 63 Project 1 and Project 2				
<u>Location</u> Bo Ta Lo Sub-district and Lam Ta Sao Sub-district, Wangnoi District,				
Phra Nakorn Si Ayutthaya	96-1-44 rai	2,358,694,214	2,422,492,716	4.90
23. WHA-KPN Mega Logistics Center Bangna-Trad Km.23 Project 2 (Building A,B)				
<u>Location</u> Bang Sao Thong Sub-district, Bang Sao Thong District, Samut Prakan	43-2-54.5 rai	907,617,799	846,686,613	1.71
24. WHA Mega Logistics Center Chonlaharnpichit Km.3 Project 2				
<u>Location</u> Bangpla Sub-district, Bangplee District, Samut Prakan	75-2-8.8 rai	2,051,478,932	2,173,919,485	4.39



WHA Premium Growth Freehold and Leasehold Real Estate Investment Trust Statement of Details of Investments

As at 31 December 2022

Details of investments are presented by type of investments (continued)

		As at 31 December 2022	nber 2022	
		Cost	Fair value	% of value of
Type of investments	Areas	Baht	Baht	investments
25. WHA Roechling Factory				
<u>Location</u> Khao Khan Song Sub-district, Sriracha District, Chonburi	12-1-97.8 rai	369,850,510	361,509,290	0.73
26. WHA DTS DraexImier Automotive				
<u>Location</u> Bowin Sub-district, Sriracha District, Chonburi	6-0-77.4 rai	295,742,010	267,165,666	0.54
27. WHA-KPN Mega Logistics Center Bangna-Trad Km.23 Project 2 (Building C,E,H)				
<u>Location</u> Bang Sao Thong Sub-district, Bang Sao Thong District, Samut Prakan	56-2-47.4 rai	1,143,194,352	1,080,543,384	2.18
28. WHA Mega Logistics Center Chonlahampichit Km.3 (Unilever)				
<u>Location</u> Bangpla Sub-district, Bangplee District, Samut Prakan	21-0-64.8 rai	1,065,103,225	1,107,246,393	2.24
29. WHA Mega Logistics Center Leamchabang Project 1 (Building A)				
<u>Location</u> Nong Kham Sub-district, Si Racha District, Chonburi	21-1-70.5 rai	590,829,387	576,449,672	1.17
30. WHA Mega Logistics Center Leamchabang Project 2				
<u>Location</u> Bueng Sub-district, Si Racha District, Chonburi	50-0-0 rai	1,005,180,696	1,023,223,439	2.07
31. WHA-KPN Mega Logistics Center Bangna-Trad Km.23 Project 2 (Building D,I,F,G)				
<u>Location</u> Bang Sao Thong Sub-district, Bang Sao Thong District, Samut Prakan	44-0-91.8 rai	1,680,116,422	1,546,087,454	3.13
32. WHA Mega Logistics Center Bangna-Trad Km.23 Project 3 (Building A)				
<u>Location</u> Bang Sao Thong Sub-district, Bang Sao Thong District, Samut Prakan	31-1-37.1 rai	798,359,510	731,421,431	1.48
33. WHA Mega Logistics Center Wangnoi 62				
<u>Location</u> Bo Ta Lo Sub-district, Wangnoi District, Phra Nakorn Si Ayutthaya	26-3-18 rai	553,408,257	518,785,536	1.05
34. WHA E-commerce Park				
<u>Location</u> Bang Samak Sub-district, Bang Pakong District, Chachoengsao	137-2-91.4 rai	4,251,207,120	4,055,591,799	8.20
35. WHA Mega Logistics Center Bangna-Trad Km.23 Project 3 (Building B, C, D)				
<u>Location</u> Bang Sao Thong Sub-district, Bang Sao Thong District, Samut Prakan	33-0-65.95 rai	834,389,012	835,377,242	1.69
36. WHA Signode Factory				
<u>Location</u> Khao Khan Song Sub-district, Sriracha District, Chonburi	13-1-62.8 rai	312,737,027	312,737,027	0.63

WHA Premium Growth Freehold and Leasehold Real Estate Investment Trust

As at 31 December 2022

Details of investments are presented by type of investments (continued)

		As at 31 December 2022	mber 2022	
		Cost	Fair value	% of value of
Type of investments	Areas	Baht	Baht	investments
37. WHA Mega Logistics Center Theparak Km.21 (Building I, J)				
Location Bang Sao Thong Sub-district, Bang Sao Thong District, Samut Prakan	28-3-29.4 rai	726,157,508	773,266,901	1.56
38. WHA KPN Mega Logistics Center Bangna-Trad Km.23 Project 2 (Building J, K, L, M, N)				
<u>Location</u> Bang Sao Thong Sub-district, Bang Sao Thong District, Samut Prakan	20-2-86.5 rai	418,128,642	418,128,642	0.85
39. WHA Central Mega Logistics Center Wangnoi 63 Project 3 & Project 4				
Location Bo Ta Lo Sub-district, Wangnoi District, Phra Nakorn Si Ayutthaya	68-2-42.6 rai	1,800,077,810	1,800,077,810	3.64
Total investments in properties		48,009,237,170	49,474,289,524	100.00
Total investments	•	48,009,237,170	49,474,289,524	100.00

The accompanying condensed notes are an integral part of these interim financial information.



WHA Premium Growth Freehold and Leasehold Real Estate Investment Trust

As at 31 December 2022

letails of investments are presented by type of investments

Details of investments are presented by type of investments				
		As at 31 December 2021	1Der 2021	
		Cost	Fair value	% of value of
Type of investments	Areas	Baht	Baht	investments
Investments in properties (Note 10)				
Ownership over freehold and leasehold right on land, factory and warehouse buildings				
1. WHA Ladkrabang D.C.				
<u>Location</u> Klong Sam Pravet Sub-district, Ladkrabang District, Bangkok	35-0-0 rai	1,088,210,522	1,117,053,487	2.46
2. WHA Mega Logistics Center Bangna-Trad Km.18				
<u>Location</u> Bang Chalong Sub-district, Bangplee District (Bangplee Yai), Samut Prakan	74-2-67 rai	1,389,338,537	1,522,912,697	3.36
3. WHA Mega Logistics Center Bangna-Trad Km.23 Project 1				
<u>Location</u> Bang Saotong Sub-district, Bangplee District (Bangplee Yai), Samut Prakan	65-0-21.9 rai	1,942,877,653	1,931,827,684	4.26
4. WHA Mega Logistics Center Chonlaharnpichit Km.4				
<u>Location</u> Bangpla Sub-district, Bangplee District, Samut Prakan	81-0-15.9 rai	2,504,966,196	3,026,780,520	6.67
5. WHA Mega Logistics Center Wangnoi 61				
<u>Location</u> Bo Ta Lo Sub-district, Wangnoi District, Phra Nakom Si Ayutthaya	69-0-16 rai	1,298,764,008	1,159,426,587	2.56
6. WHA - Hitachi SIL / WHA Mega Logistics Center Saraburi				
<u>Location</u> Nong Pla Moh Sub-district, Nong Kae District, Saraburi	34-3-12 rai	867,580,384	935,350,000	2.06
7. WHA Mega Logistics Center Chonlaharnpichit Km.5				
<u>Location</u> Bangpla Sub-district, Bangplee District, Samut Prakan	66-2-85 rai	1,546,451,335	1,509,855,043	3.33
8. WHA Mega Logistics Center Ladkrabang				
<u>Location</u> Klong Sam Pravet Sub-district, Ladkrabang District, Bangkok	99-1-51 rai	2,662,108,324	3,082,633,263	08.9
9. WHA Mega Logistics Center Bangna-Trad Km.19				
<u>Location</u> Bang Cha Long Sub-district, Bangplee District, Samut Prakan	71-0-5.5 rai	1,439,927,992	1,486,744,034	3.28
10. WHA Mega Logistics Center Chonlaharnpichit Km.3 Project 1				
<u>Location</u> Bangpla Sub-district, Bangplee District, Samut Prakan	50-1-47.4 rai	1,233,058,651	1,374,980,735	3.03
11. WHA Mega Logistics Center Lum Luk Ka				
<u>Location</u> Lumlukka Sub-district, Lumlukka District, Pathumthani	12-2-52 rai	588,412,570	606,500,000	1.34
12. WHA Factory Rayong				
<u>Location</u> Amata City Industrial Estate, Mab Yang Porn Sub-district, Pluakdaeng District, Rayong	25-3-32.4 rai	972,542,356	720,000,000	1.59

WHA Premium Growth Freehold and Leasehold Real Estate Investment Trust

As at 31 December 2022

Details of investments are presented by type of investments (continued)

		As at 31 December 2021	mber 2021	
		Cost	Fair value	% of value of
Type of investments	Areas	Baht	Baht	investments
13. Kao Amata D.C.				
<u>Location</u> Don Hua Lo Sub-district, Muang Chonburi District, Chonburi	46-3-81 rai	1,148,029,573	1,314,593,437	2.90
14. WHA Mega Logistics Center Panthong Chonburi				
<u>Location</u> Nong Ga Kha Sub-district, Panthong District, Chonburi	39-0-18 rai	1,085,027,951	997,000,000	2.20
15. WHA - Ducati				
<u>Location</u> Amata City Industrial Estate, Mab Yang Porn Sub-district, Pluakdaeng District, Rayong	27-1-53.4 rai	772,040,176	845,446,059	1.86
16. WHA - DKSH Consumer Goods / WHA - Inthanon				
<u>Location</u> Srisajorakaeyai Sub-district, Bangsaotong District (Bangplee), Samut Prakan	83-0-81 rai	1,128,053,457	1,289,054,537	2.84
17. Sripetch D.C.				
<u>Location</u> Bang Cha Long Sub-district, Bangplee District (Bangplee Yai), Samut Prakan	47-0-66 rai	1,797,042,056	2,067,435,998	4.56
18. DKSH CG Bangpa-in				
<u>Location</u> Bang Pa-In Industrial Estate Khlong Jik Sub-district, Bang Pa-in District				
Phra Nakhon Si Ayutthaya	30-2-53 rai	602,041,355	747,000,000	1.65
19. WHA - DSGT Distribution Center Saraburi				
<u>Location</u> WHA Saraburi Industrial Land, Nong Pla Mor and Bualoy Sub-district,				
Nongkhae District, Saraburi	48-0-26.5 rai	1,402,036,239	1,543,852,199	3.40
20. WHA Mega Logistics Center Rama II Km.35				
<u>Location</u> Bangkajao Sub-district, Mueang Samut Sakhon District, Samut Sakhon	17-0-15 rai	735,362,033	727,206,029	1.60
21. DSGT Saraburi				
<u>Location</u> WHA Saraburi Industrial Land, Nong Khae District, Bualoy Sub-district, Saraburi	15-0-0 rai	489,293,546	489,334,570	1.08
22. WHA Central Mega Logistics Center Wangnoi 63 Project 1 & Project 2				
<u>Location</u> Bo Ta Lo Sub-district and Lam Ta Sao Sub-district, Wangnoi District				
Phra Nakom Si Ayutthaya	96-1-44 rai	2,358,694,214	2,420,759,541	5.34
23. WHA-KPN Mega Logistics Center Bangna-Trad Km.23 Project 2 (Building A,B)				
<u>Location</u> Bang Sao Thong Sub-district, Bang Sao Thong District, Samut Prakan	43-2-54.5 rai	907,617,799	840,710,360	1.85
24. WHA Mega Logistics Center Chonlaharnpichit Km.3 Project 2				
<u>Location</u> Bangpla Sub-district, Bangplee District, Samut Prakan	75-2-8.8 rai	2,051,478,932	2,062,597,055	4.55



100.00

45,353,757,490

43,763,947,348

WHA Premium Growth Freehold and Leasehold Real Estate Investment Trust Statement of Details of Investments

As at 31 December 2022

Details of investments are presented by type of investments (continued)

Details of investments are presented by type of investments (continued)		2000 and mond 10 to 50	2002	
		Cost	Fair value	% of value of
Type of investments	Areas	Baht	Baht	investments
25. WHA Roechling Factory				
Location Khao Khan Song Sub-district, Sriracha District, Chonburi	12-1-97.8 rai	369,850,510	353,294,212	0.78
26. WHA DTS DraexImier Automotive				
<u>Location</u> Bowin Sub-district, Sriracha District, Chonburi	6-0-77.4 rai	295,742,010	262,913,655	0.58
27. WHA-KPN Mega Logistics Center Bangna-Trad Km.23 Project 2 (Building C,E,H)				
<u>Location</u> Bang Sao Thong Sub-district, Bang Sao Thong District, Samut Prakan	56-2-47.4 rai	1,143,194,352	1,082,090,410	2.39
28. WHA Mega Logistics Center Chonlahampichit Km.3 (Unilever)				
<u>Location</u> Bangpla Sub-district, Bangplee District, Samut Prakan	21-0-64.8 rai	1,065,103,225	1,068,535,623	2.35
29. WHA Mega Logistics Center Leamchabang Project 1 (Building A)				
<u>Location</u> Nong Kham Sub-district, Si Racha District, Chonburi	21-1-70.5 rai	590,829,387	575,077,806	1.27
30. WHA Mega Logistics Center Leamchabang Project 2				
<u>Location</u> Bueng Sub-district, Si Racha District, Chonburi	50-0-0 rai	1,005,180,696	1,021,362,910	2.25
31. WHA-KPN Mega Logistics Center Bangna-Trad Km.23 Project 2 (Building D,I,F,G)				
<u>Location</u> Bang Sao Thong Sub-district, Bang Sao Thong District, Samut Prakan	44-0-91.8 rai	1,680,116,422	1,540,298,975	3.40
32. WHA Mega Logistics Center Bangna-Trad Km.23 Project 3 (Building A)				
<u>Location</u> Bang Sao Thong Sub-district, Bang Sao Thong District, Samut Prakan	31-1-37.1 rai	798,359,510	812,143,656	1.79
33. WHA Mega Logistics Center Wangnoi 62				
<u>Location</u> Bo Ta Lo Sub-district, Wangnoi District, Phra Nakom Si Ayutthaya	26-3-18 rai	553,408,257	567,779,288	1.25
34. WHA E-commerce Park				
<u>Location</u> Bang Samak Sub-district, Bang Pakong District, Chachoengsao	137-2-91.4 rai	4,251,207,120	4,251,207,120	9.37
Total investments in properties	•	43,763,947,348	45,353,757,490	100.00

The accompanying condensed notes are an integral part of these interim financial information.

Total investments

## WHA Premium Growth Freehold and Leasehold Real Estate Investment Trust **Statement of Comprehensive Income**

For the	vear	ended	31	December	2022
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	Notes	2022 Baht	2021 Baht
Income			
Warehouse rental and service income		3,099,914,927	2,512,410,430
Other rental and service income		27,674,769	28,033,741
Undertaking income		40,118,320	27,432,637
Interest income		11,278,048	6,626,994
Total income		3,178,986,064	2,574,503,802
Expenses			
Costs of rental and services		55,285,766	49,908,140
Management fee	18	72,770,776	68,242,725
Trustee fee	18	45,484,413	43,042,668
Registrar fee	18	5,785,667	5,235,805
Property management fee	18	87,326,554	80,156,889
Other expenses		96,411,715	212,086,873
Financial costs		324,973,350	304,923,543
Total expenses		688,038,241	763,596,643
Net investment gain		2,490,947,823	1,810,907,159
Net gain (loss) from investments			
Net gain from investments	14	-	1,146,487
Net gain (loss) from change in fair value of investments	10, 14	(173,244,096)	248,221,514
Total net gain (loss) from investments		(173,244,096)	249,368,001
Increase in net assets from operations		2,317,703,727	2,060,275,160



## WHA Premium Growth Freehold and Leasehold Real Estate Investment Trust **Statement of Changes in Net Assets**

For the year ended 31 December 2022

		2022	2021
	Notes	Baht	Baht
Increase in net assets from operations during the year			
Net investment gain		2,490,947,823	1,810,907,159
Net gain (loss) from change in fair value of investments		(173,244,096)	249,368,001
Increase in net assets during the year		2,317,703,727	2,060,275,160
Capital increase	14	1,988,143,601	3,567,716,290
Distribution payment	14, 15	(2,324,218,268)	(2,104,241,943)
Increase in net assets during the year		1,981,629,060	3,523,749,507
Net assets at the beginning of the year		33,936,916,104	30,413,166,597
Net assets at the end of the year		35,918,545,164	33,936,916,104

## WHA Premium Growth Freehold and Leasehold Real Estate Investment Trust **Statement of Cash Flows**

For the year ended 31 December 2022

	Notes	2022 Baht	2021 Baht
Cash flows from operating activities			
Increase in net assets from operation		2,317,703,727	2,060,275,160
Adjustments to reconcile net increase (decrease)			
in net assets from operations to net cash			
provided by operating activities			
Net (gain) loss from change in fair value of investments	14	173,244,096	(248,221,514)
Net gain from investments	14	-	(1,146,487)
Acquisition of investments in properties		(4,245,289,821)	(5,624,895,125)
Disposal of investments in properties	10	_	762,500,000
Disposal of investments in securities		_	18,424,581
Deferred expenses		77,078,976	100,449,197
Deferred income from operating lease agreements		(70,891,120)	111,468,345
Refundable value added tax		13,112,643	15,185,691
Other assets		4,545,741	(24,199,303)
Unearned rental and service income		(71,822,463)	20,473,796
Deposits received from customers		108,950,187	21,095,043
Accrued expenses		52,813,048	(11,448,795)
Other liabilities		(35,390,319)	166,800,547
Interest expenses		324,973,350	304,923,543
		,,,,,,,,,	
Net cash used in operating activities		(1,350,971,955)	(2,328,315,321)
Cash flows from financing activities			
Cash received from short-term borrowings from financial institutions		_	3,000,000,000
Cash paid for short-term borrowings from financial institutions		_	(3,000,000,000)
Cash received from long-term borrowings from financial institutions	12	2,385,000,000	2,110,000,000
Cash paid for long-term borrowings from financial institutions	12	(160,000,000)	(2,001,900,000)
Cash paid for financing fee	12	(15,152,281)	(10,997,531)
Cash received from debentures	13	1,044,613,161	5,500,000,000
Cash paid for debentures	13	(1,950,000,000)	(3,500,000,000)
Cash paid for lease liabilities		(19,024,970)	(15,446,163)
Interest paid		(309,101,574)	(278,133,507)
Cash received from capital increase		2,054,572,324	3,633,825,132
Cash paid for capital increase		(90,367,587)	(57,591,065)
Cash paid for underwriting fee	13	(1,291,863)	(6,254,520)
Cash paid for distribution payment	14, 15	(2,324,218,268)	(2,104,241,943)
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Net cash generated from financing activities		615,028,942	3,269,260,403
Net increase (decrease) in cash and cash equivalents		(735,943,013)	940,945,082
Cash and cash equivalents at the beginning of the year		2,517,698,085	1,576,753,003
Cash and cash equivalents at the end of the year	11	1,781,755,072	2,517,698,085
Non-cash transactions			
Lease assets and liabilities		48,097,623	28,155,177
Account payables from the Trust's unit issuance costs		26,987,698	50,926,562
Account payables from the Trust's utilit issuance costs		20,901,090	50,820,502



#### 1 General information

WHA Premium Growth Freehold and Leasehold Real Estate Investment Trust (the Trust) is a real estate investment trust established under the Trust for Transaction in Capital Market Act, B.E.2550 (the Act) in accordance with the Trust Deed signed on 8 December 2014 between WHA Real Estate Management Company Limited as the Trust Settlor and Kasikorn Asset Management Company Limited as the Trustee, with its stated objective being to seek funds from investors, investing mostly in property or property leasehold rights and generating benefit from such properties including to improve, alter, develop or dispose other assets in which the Trust invest or possess whatsoever lease, sub-lease or sale or other process for the benefit of the property and create the revenue and return to the Trust and the unitholders. This includes the investment in other asset or other securities or seek other interest by other means as stipulated in the securities laws or other relevant laws.

On 18 December 2014, the Stock Exchange of Thailand approved the listing of the Trust's investment trusts and permitted their trading on the same date.

The Trust is managed by WHA Real Estate Management Company Limited (the REIT Manager), Kasikorn Asset Management Company Limited acts as the Trustee and WHA Corporation Public Company Limited acts as the Property Manager.

#### 2 Basis of preparation

The financial statements have been prepared in accordance with accounting guidelines for the Property Fund, Real Estate Investment Trust, Infrastructure Fund and Infrastructure Trust established by the Association of Investment Management Companies and endorsed by the Securities and Exchange Commission, Thailand (accounting guidelines). For the areas not covered by the accounting guidelines, the Trust applies the requirements in accordance with Thai Financial Reporting Standards issued by the Federation of Accounting Professions which effective on financial reporting period of the financial statements.

The financial statements have been prepared under the historical cost convention, except as disclosed in the accounting policies below.

The preparation of financial statements in conformity with accounting guidelines requires REIT Manager to use certain critical accounting estimates and to exercise its judgement in applying the Trust's accounting policies. The areas involving a higher degree of judgement or complexity, or areas that are more likely to be materially adjusted are disclosed in Note 9.

An English version of the financial statements have been prepared from the statutory financial statements that are in the Thai language. In the event of a conflict or a difference in interpretation between the two languages, the Thai language statutory financial statements shall prevail.

#### 3 New and amended financial reporting standards

1 January 2022, the Trust has applied the new and amended TFRS which are effective for accounting period on or after 1 January 2022 and relevant to the Trust. The application of these financial reporting standards does not have significant impact to the financial statements of the Trust.

Certain new and amended financial reporting standards which are effective for accounting period on or after 1 January 2023 have not been early adopted by the Trust. The REIT Manager is currently assessing the impact of adoption of these standards.

#### 4 Accounting policies

The principal accounting policies applied in the preparation of these financial statements are set out below:

#### 4.1 Financial assets

#### Classification and measurement

All financial assets are classified as financial assets at fair value through profit or loss and subsequently measured at fair value through profit or loss except for cash and cash equivalents and trade receivables presented as other assets which are subsequently measured at amortised cost.

#### **Impairment**

The Trust considers and recognises the expected credit losses at the initial recognition and subsequent periods. To measure the expected credit losses, trade receivables have been grouped based on shared credit risk characteristics and the days past due. The expected credit loss rates are based on the historical payment profiles of sales, the corresponding historical credit losses experienced as well as other information that may affect the ability of the ability of the customers to settle the receivables.

Impairment and reversal of impairment losses are recognised in profit or loss included in other expenses.

#### 4.2 Leases

#### Leases - where the Trust is the lessee

Leases are recognised as a right-of-use asset and a corresponding liability at the date at which leases are effective.

Right-of-use assets are recognised at cost comprising the initial amount of liabilities under lease agreements including the rental payment which paid before or on the date of the contract, net of incentives received under the lease initial direct cost and asset pretreatment costs.

Right-of-use assets are subsequently measured at fair value. A gain or loss is recognised in profit or loss and presented net within gain or loss from change in fair value in the period in which it arises.

Lease liabilities arising from a lease are initially measured on a net present value of the following lease payments at the date at which leases are effective. The lease payments are discounted using the interest rate implicit in the lease. If that rate cannot be determined, the lessee's incremental borrowing rate is used.

Lease liabilities are subsequently measured by

- increasing the carrying amount to reflect interest on the lease liability;
- reducing the carrying amount to reflect the lease payments made.

#### Leases - where the Trust is the lessor

The Trust classifies each of its leases as an operating lease.

The Trust recognises lease payments from operating leases as income on either a straight-line basis or another systematic basis. The Trust shall apply another systematic basis if that basis is more representative of the pattern in which benefit from the use of the underlying asset is diminished.



## 4.3 Investments in properties

Properties held for long-term rental yields or for capital appreciation or both and are not occupied by the Trust are recognised as investments in properties.

The Trust chooses to account for land held under leases as investments in properties when they meet definition of an investment property.

Investments in properties, including directly attributable costs and borrowing costs are measured initially at cost.

Subsequently, they are carried at fair value. Changes in fair values will be recognised in the statement of income as an unrealised gain or loss as of measurement date.

The fair value is based on the appraisal value determined by the independent professional appraisers licensed by the Securities and Exchange Commission Thailand. The REIT Manager will conduct an appraisal of the properties every two years from the date of the appraisal for the purchase or lease of the properties or when there are significant changes that materially affect the value of such investment properties and will update appraisals with a review every year after the date of the latest appraisal. The REIT Manager will not appoint any appraiser to appraise the property or leased property for more than two consecutive times.

#### 4.4 Cash and cash equivalents

In the statements of cash flows, cash and cash equivalents includes cash on hand, deposits held at call, short-term highly liquid investments with maturities of three months or less from acquisition date and are not restricted.

#### 4.5 Deferred expenses

Deferred expenses comprise the actual Trust's unit issuance costs paid and other directly related expenses. Deferred expenses which incurred before 1 January 2020 are amortised as an expense over a period of 5 years on a straight-line basis.

The Trust's unit issuance costs and other expenses incurred after 1 January 2020 shall be deducted from the capital received from unitholders to the extent that transaction costs are incremental costs that are directly attributable to the equity transaction that otherwise would have been avoided if the equity instruments had not been issued. The other costs of an equity transaction outside what mentioned previously are recognised as an expense.

#### 4.6 Financial liabilities

#### Classification and measurement

All financial liabilities are financial liabilities subsequently measured at amortised cost except for financial liabilities at fair value through profit or loss. For financial liabilities subsequently measured at amortised cost, the Trust recognises financial cost by effective interest rate.

#### Derecognition

Financial liabilities are derecognised when the obligation specified in the contract is discharged, cancelled, or expired.

#### 4.7 Deposit received from customer

Customers agree to deposit with the Trust in cash. The security deposit shall be held as security for securing the performance by customers under rental and service agreements. Within 30 days after customers have duly surrendered vacant possession of leased property in clean and good condition to the Trust, the Trust shall return the security deposits to customer without interest, less any unpaid amount and damages occurred to leased property.

At initial recognition, the deposit is measured at fair value. The difference between the fair value and the cash received is recognised as a part of unearned income and recognised as rental income other the lease period. Deposit is subsequently measured at amortised cost.

#### 4.8 Revenue recognition

#### Rental and service income

The Trust's main revenue derives from rental income from ordinary business activities and also include relevant service income.

The Trust recognised rental and service contracts with a continuous service provision as revenue on a straight-line basis over the contract term, regardless of the payment pattern. Rental and service income which is recognised by straight-line method, but is not due for collection is presented under "Deferred income form operating lease agreement" in the statement of financial position.

Revenue are recorded net of value added tax. The Trust recognises revenue when collectability of the consideration is probable.

Multiple element arrangements involving provision of multiple services are separated into distinct performance obligations. The Trust allocates total transaction price of the bundled contract to each performance obligation based on their relative standalone selling prices or estimated standalone selling prices. Each performance obligation is recognised as revenue on fulfillment of the obligation to the customer.

#### Undertaking income

The Trust entered into agreements to guarantee the minimum rental and service income with no lessees for a period of 1 to 25 years. Revenue will be recognised over the agreements term, regardless of the payment pattern.

#### Interest income

Interest income is recognised on a time proportion basis, taking into account of the principal outstanding and the interest rate over the period to maturity, when it is determined that such income will accrue to the Trust.

#### 4.9 Income taxes

The Trust is exempted from Thailand corporate income tax. No provision for corporate income tax has been made in the financial statements.

#### 4.10 Dividend distribution

For distribution payment to unitholders, the REIT Manager will approve the distribution payment and assigned the closing date of the unitholders register's book.



## 5 Distribution policy

The Trust has a policy to pay distribution to unitholders as follows:

1) The REIT Manager shall pay distributions to unitholders that, in aggregate, amount to not less than 90% of adjusted net profit for the year. The distributions should be divided into a year-end distribution and an interim distribution (if any). The REIT Manager shall pay distributions to unitholders no more than 4 times a year, unless the Trust increases capital.

The adjusted net profit means the net profit of the Trust determined on a cash basis including loan repayments made in accordance with loan agreements and other due commitment (if any).

In case the Trust has accumulated losses, the REIT Manager will not pay the distributions to the unitholders.

In considering the payment of interim distribution, if the value of interim distribution per unit to be paid is lower than or equal to Baht 0.10, the REIT Manager reserves the right not to pay the distribution at that time and to bring such distribution forward for payment together with the next distribution payment.

The REIT Manager will arrange a distribution payment as mentioned to the unitholders within 90 days after the closing of the financial year.

#### 6 Capital risk management

The Trust's objectives when managing capital are to safeguard the Trust's ability to continue as a going concern, in order to provide returns for unitholders and benefits for other stakeholders and to maintain an optimal capital structure to reduce the cost of capital.

In order to maintain or adjust the capital structure, the Trust may adjust the amount of distribution paid to unitholders, return capital to unitholders, issue new shares or sell assets to reduce debt.

#### 7 Financial risk management

#### **Financial risk factors**

The Trust exposes to a variety of financial risks which are market risk (including fair value risk), credit risk and liquidity risk. The Trust's overall risk management program focuses on the unpredictability of financial markets and seeks to minimise potential adverse effects on the Trust's financial performance.

#### 7.1 Interest rate risk

The Trust has interest rate risk from borrowings at floating interest rates. The Trust has no significant interest-bearing assets. These exposures are managed partly by issuing and offering debentures to be an option in financing with fixed rates of interest in the future or using financial instruments to reduce interest rate risk from borrowings.

Information about interest rates from borrowings and debenture is disclosed in Note 12 and Note 13.

#### Sensitivity

Profit or loss is sensitive to higher or lower interest expenses from borrowings as a result of changes in interest rates.

	Impact to net invincease (d
2021 Million Baht	2022 Million Baht
(14) 15	(3)

#### 7.2 Credit risk

The Trust has no significant concentrations of credit risk. The Trust has policies in place to ensure that contracts are made with customers who have an appropriate credit history and are in various businesses. Additionally, the Trust has a policy to collect advance rental deposits from customers as a collateral in case of default. In the REIT Manager's opinion, the Trust does not have credit risk other than the recognition of the allowance for doubtful accounts (if any) as presented in the financial statements. The estimated for expected credit loss is assessed based on the past collection experiences, customers' deposits and other factors such as the local economic conditions. The Trust has no significant risk with financial institutions since cash is placed with reputable financial institutions.

#### 7.3 Liquidity risk

The Trust maintains sufficient cash to prudently manage its liquidity risk. The Trust invests its cash in market securities. The Trust manages the availability of funding through an adequate amount of fund obtain from the unitholders and borrowing from financial institution which are sufficient for the Trust's activities.

### Maturity of financial liabilities

The tables below analyse the maturity of financial liabilities grouping based on their contractual maturities. The amounts disclosed are the contractual undiscounted cash flows. Balances due within 12 months equal their carrying balances as the impact of discounting is not significant.

		Within		Over		
Maturity of financial liabilities	On demand Baht	1 year Baht	1 - 5 years Baht	5 years Baht	Total Baht	Book Value Baht
As at						
31 December 2022						
Accrued expenses	-	146,641,156	-	-	146,641,156	146,641,156
Deposits received from						
customer	126,995,390	201,879,014	474,964,551	426,055,561	1,229,894,516	1,229,894,516
Borrowings from						
financial institutions	-	2,110,000,000	2,385,000,000	-	4,495,000,000	4,478,828,268
Debentures	-	1,500,000,000	6,600,000,000	1,000,000,000	9,100,000,000	9,090,007,100
Lease liabilities	-	44,172,185	184,235,765	798,934,052	1,027,342,002	711,235,739
Other liabilities		216,696,363		<u> </u>	216,696,363	216,696,363
Total financial liabilities	126.995.390	4.219.388.718	9.644.200.316	2.224.989.613	16.215.574.037	15.873.303.142

Interest rate - increase 1% \* Interest rate - decrease 1% \*

<sup>\*</sup> Holding all other variables constant



Maturity of financial liabilities	On demand Baht	Within 1 year Baht	1 - 5 years Baht	Over 5 years Baht	Total Baht	Book Value Baht
As at						
31 December 2021 Accrued expenses		116.553.579			116.553.579	116,553,579
Deposits received from	-	110,555,579	-	-	110,555,579	110,555,579
customer	201,834,460	204,599,586	487,102,297	227,407,986	1,125,944,329	1,120,944,329
Borrowings from						
financial institutions	-	-	2,270,000,000	-	2,270,000,000	2,258,388,231
Debentures	-	1,950,000,000	7,050,000,000	1,000,000,000	10,000,000,000	9,992,619,737
Lease liabilities	-	40,626,302	172,070,638	758,258,828	970,955,768	581,774,400
Other liabilities		252,086,682	-		252,086,682	252,086,682
Total financial liabilities	201,834,460	2,563,866,149	9,979,172,935	1,985,666,814	14,730,540,358	14,422,366,958

#### 8 Fair value

The following table presents financial assets and liabilities that are measured at fair value, excluding where its fair value is approximating the carrying amount.

As at 31 December 2022	Level 1 Baht	Level 2 Baht	Level 3 Baht	Total Baht
Financial assets at fair value through profit or loss				
Investments in properties	-		49,474,289,524	49,474,289,524
Total assets	-	-,	49,474,289,524	49,474,289,524
As at 31 December 2021	Level 1	Level 2	Level 3	Total
	Baht	Baht	Baht	Baht
Financial assets at fair value through profit or loss				
Investments in properties			45,353,757,490	45,353,757,490
Total assets		-	45,353,757,490	45,353,757,490

Fair value of the following financial assets and liabilities approximated to the carrying amount as at 31 December 2022 and 31 December 2021.

#### Financial assets

- Cash and cash equivalents
- Trade receivables presented as other assets

## Financial liabilities

- Accrued expenses
- Borrowings from financial institutions
- Debentures
- Other liabilities

Above financial liabilities measure at amoritsed cost.

Fair values are categorised into hierarchy based on inputs used as follows:

- Level 1: Quoted market prices (unadjusted) in an active market for identical assets or liabilities
- Level 2: Inputs other than quoted prices included in Level 1 that are observable for assets or liabilities, either directly (i.e., market prices) or indirectly (i.e., inputs derived from market prices)
- Level 3: Inputs for assets or liabilities that are not based on observable market data (unobservable inputs)

#### 8.1 Transfer between fair value hierarchy

The Trust did not have any transfers between hierarchy levels during the period.

#### 8.2 Valuation techniques used to measure fair value level 3

REIT Manager has assessed the valuations of assets required for financial reporting purposes, including level 3 fair values. The independent appraiser has reported directly to the REIT Manager. The REIT Manager has reviewed and evaluated appropriateness of the assumptions in valuation, then explain the reasons for the changes in fair value to the Trustee to review that information. In case of changes in the assumptions that is expected to result in significant changes in the fair value of the assets, REIT Manager will consider adjusting the fair value accordingly.

The main information that the appraiser use for level 3 fair value assessment comprises of discounted cash flow which determined based on the location of each project, the ability to generate cash flow, competitive market and risk-free rate of return. The appraiser applied 9.00% - 10.00% of discounted cash flow for assets that based on yield rate from government bond plus business risk, service, market and economy conditions.

#### 9 Critical estimates and judgements

The REIT Manager continually evaluated assumptions used in estimates and judgements. These assumptions are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

#### Fair value of certain financial assets

The fair value of investments in properties that are not traded in an active market is determined by Income Approach using discounted expected future cash flows received from investments in properties by the appropriate discount rate which reflect related risks. The Trust engages independence appraiser to assess the fair value of investments in properties.



10 Investments in properties at fair value		
	2022 Baht	2021 Baht
Opening balance Additions Increased in building improvements Increased in right-of-use asset Disposal Net gain from investments Net gain (loss) from change in fair value of investments - from appraisal's assessment - reversal in fair value of investment from disposals - from accounting reconciliation	45,353,757,490 4,139,587,622 153,799,822 388,686 - - *(81,474,709) - (91,769,387)	40,218,448,584 5,631,130,064 21,920,238 (762,500,000) 10,460,294 137,595,078 81,072,884 15,630,348
Closing balance	49,474,289,524	45,353,757,490

\* Loss from change in fair value of investments arising from appraisal's assessment consisted of gain from assessment of investment of Baht 72.30 million and a decrease in value of properties improvements of Baht 153.80 million.

The fair value of investments in properties excluded unearned rental and service income, deferred income from operating lease agreements and added back with lease liabilities.

The Trust has mortgaged some of properties amounting to Baht 3,040 million (2021: Baht 3,027 million) as collateral against loan agreements with the financial institutions, as described in Note 12.

WHA Premium Growth Freehold and Leasehold Real Estate Investment Trust Notes to the Financial Statements For the year ended 31 December 2022

The Trust has invested in land, warehouse building, factory and office building which the details of investments are as follows:

Project	Total Area (Rai-Ngan- Sq. wah)	Ownership	Specification of buildings	Utilisable area (Sq.m.)	Parking lots utilisable area (Sq.m.)	Roof utilisable area (Sq.m.)	Acquisition/ Previous appraisal/ Review date	Acquisition/ previous appraisal/ review cost* (Baht)	Latest appraisal/ review date	Latest appraisal/ review value (Baht)	Gain (loss) from change in fair value (Baht)
Originally owned											
1) WHA Ladkrabang D.C.	35-0-0	Freehold	A warehouse building and office building	35,092.97			1 December 2021	1,126,000,000	1 December 2022	1,137,000,000	11,000,000
2) WHA Mega Logistics Center Bangna-Trad Km.18	74-2-67	Leasehold	7 warehouse buildings	72,179.48		23,976.30	1 December 2021	1,319,000,000	1 December 2022	1,329,600,000	10,600,000
3) WHA Mega Logistics Center Bangna-Trad Km.23 Project 1	65-0-21.9	Freehold	3 warehouse buildings and office buildings and rooftops	60,306.00		50,641.04	1 December 2021	1,943,500,000	1 December 2022	1,858,000,000	(85,500,000)
WHA Mega Logistics Center     Chonlaharnpichit Km.4	81-0-15.9	Freehold	5 warehouse buildings and office buildings and rooftops	80,745.55		68,384.20	1 December 2021	3,030,870,000	1 December 2022	3,041,260,000	10,390,000
5) WHA Mega Logistics Center Wangnoi 61	69-0-16	Leasehold	5 warehouse buildings and office buildings and rooffops	61,434.00		26,472.05	1 December 2021	1,149,740,000	1 December 2022	1,204,700,000	54,960,000
WHA - Hitachi Saraburi / WHA     Mega Logistics Center Saraburi	34-3-12	Freehold	3 warehouse buildings and office buildings	32,986.00			1 December 2021	935,350,000	1 December 2022	936,740,000	1,390,000
7) WHA Mega Logistics Center Chonlaharnpichit Km.5	66-2-85	Leasehold	5 warehouse buildings and office buildings, parking lots and rooftops	63,248.25	2,378.90	50,143.60	1 December 2021	1,438,900,000	1 December 2022	1,458,000,000	19,100,000
8) WHA Mega Logistics Center Ladkrabang	99-1-51	Freehold	8 warehouse buildings and office buildings, parking lots and rooftops	95,110.00	1,350.00	59,986.30	1 December 2021	3,088,040,000	1 December 2022	3,094,020,000	5,980,000
9) WHA Mega Logistics Center Bangna-Trad Km.19	71-0-5.5	Leasehold	14 warehouse buildings, office building and parking lots	68,901.95	2,597.00	1	1 December 2021	1,375,000,000	1 December 2022	1,417,000,000	42,000,000
10) WHA Mega Logistics Center Chonlaharnpichit Km.3 Project 1	50-1-47.4	Leasehold	5 warehouse buildings, office buildings and parking lots	47,221.00	2,340.00	37,303.80	1 December 2021	1,376,300,000	1 December 2022	1,367,200,000	(9,100,000)
11) WHA Mega Logistics Center Lum Luk Ka	12-2-52	Freehold	1 warehouse building, cold Storage, office building and parking lot	8,045.64	4,124.00	3,971.00	1 December 2021	606,500,000	1 December 2022	641,090,000	34,590,000
12) WHA Factory Rayong	25-3-32.4	Freehold	1 factory building and office building	15,568.79		-	1 December 2021	720,000,000	1 December 2022	661,620,000	(58,380,000)
13) Kao Amata D.C.	46-3-81	Freehold	3 warehouse buildings and office buildings	42,310.44			1 December 2021	1,316,000,000	1 December 2022	1,355,700,000	39,700,000
14) WHA Mega Logistics Center Panthong Chonburi	39-0-18	Freehold	4 warehouse buildings	38,577.00	1		1 December 2021	000'000'266	1 December 2022	1,034,000,000	37,000,000
15) WHA - Ducati	27-1-53.4	Freehold	2 factory buildings and office building	20,285.00			1 December 2021	854,000,000	1 December 2022	891,000,000	37,000,000
16) WHA - DKSH Consumer Goods / WHA - Inthanon	83-0-81	Leasehold	4 warehouse buildings1, office building and 1 warehouse and office building	73,022.44	1		1 December 2021	1,148,000,000	1 December 2022	907,503,147	(240,496,853)
17) Sripetch D.C.	47-0-66	Freehold	2 warehouse buildings	52,706.84	1		1 December 2021	2,073,000,000	1 December 2022	2,123,300,568	50,300,568
	30-2-53	Freehold	1 warehouse building and office building	36,000.00	1		1 December 2021	747,000,000	1 December 2022	747,096,463	96,463
<ol> <li>WHA - DSGT Distribution Center Saraburi</li> </ol>	48-0-26.5	Freehold	1 factory, office building and warehouse building	55,372.40			1 December 2021	1,557,000,000	1 December 2022	1,562,300,000	5,300,000



WHA Premium Growth Freehold and Leasehold Real Estate Investment Trust Notes to the Financial Statements For the year ended 31 December 2022

Gain (loss)	from change in fair value	(Bant) 23,600,000	7,870,000	6,800,000	4,810,000	109,110,000	9,000,000	6,900,000	1,360,000	38,790,000	1,720,000	4,260,000	15,850,000	(77,359,510)	(48,908,257)	(151,207,120)		ı	1	1
	Latest appraisal/ review value	(Bant) 760,000,000	506,720,000	2,469,800,000	853,300,000	2,176,310,000	368,000,000	273,900,000	1,091,020,000	1,107,490,000	579,790,000	975,260,000	1,567,890,000	721,000,000	504,500,000	4,100,000,000		-	•	1
	Latest appraisal/	1 December 2022	1 December 2022	1 December 2022	1 December 2022	1 December 2022	1 December 2022	1 December 2022	1 December 2022	1 December 2022	1 December 2022	1 December 2022	1 December 2022	1 December 2022	1 December 2022	1 December 2022		1	1	
Acquisition/	previous appraisal/ review cost*	736,400,000	498,850,000	2,463,000,000	848,490,000	2,067,200,000	359,000,000	267,000,000	1,089,660,000	1,068,700,000	578,070,000	971,000,000	1,552,040,000	798,359,510	553,408,257	4,251,207,120		834,389,012	312,737,027	726,157,508
	sal/	1 December 2021	1 December 2021	1 December 2021	1 December 2021	1 December 2021	1 December 2021	1 December 2021	1 December 2021	1 December 2021	1 December 2021	1 December 2021	1 December 2021	2 December 2021	2 December 2021	2 December 2021		1 December 2022	1 December 2022	1 December 2022
Roof	utilisable area	9,100.00			26,112.00	61,482.00				10,000.00					23,205.00					
Parking lots	utilisable area	4,858.00	8,964.00		,				1	2,983.29	3,055.00		-			-				
:	Utilisable area	(39.m.) 14,084.00	16,620.00	86,223.61	39,607.00	73,049.00	9,977.00	5,431.00	50,628.00	16,152.44	19,599.00	44,798.00	64,407.00	30,040.00	24,150.00	130,139.00		34,001.00	8,151.00	30,311.00
	Specification of	1 warehouse building, factory, office building and parking lots	1 warehouse building, factory, office building and parking lots	1 warehouse building, factory and office building	2 warehouse buildings, factory and office building	4 factory warehouse and office building	1 factory warehouse, office building and guardhouse building	1 factory warehouse, office building and guardhouse building	2 factory warehouse and office building	1 warehouse building, office building and parking lots	1 factory warehouse, office building and parking lots	A warehouse building and office building	1 factory warehouse, 4 office building	A warehouse building and office building	1 factory warehouse, 3 office building	1 factory warehouse, 2 office building		3 factory warehouse, office building	1 factory warehouse, office building	2 factory warehouse, office building
		Leasehold	Freehold	Freehold	Leasehold	Freehold	Freehold	Freehold	Leasehold	Leasehold	Freehold	Leasehold	Leasehold	Leasehold	Leasehold	Leasehold		Leasehold	Leasehold	Leasehold
-	Rai-Ngan-	17-0-15	15-0-0	96-1-44	43-2-54.5	75-2-8.8	12-1-97.8	6-0-77.4	56-2-47.4	21-0-64.8	21-1-70.5	20-0-0	44-0-91.8	31-1-37.1	26-3-18	137-2-91.4		33-0-65.95	13-1-62.8	28-3-29.4
		20) WHA Mega Logistics Center Rama II Km.35	21) DSGT Saraburi	22) WHA Central Mega Logistics Center Wangnoi 63 Project 1 and Project 2	23) WHA-KPN Mega Logistics Center Bangna-Trad Km.23 Project 2 (Building A,B)	24) WHA Mega Logistics Center Chonlahampichit Km.3 Project 2	25) WHA Roechling Factory	26) WHA DTS DraexImier Automotive	27) WHA-KPN Mega Logistics Center Bangna-Trad Km.23 Project 2 (Building C.E.H)	28) WHA Mega Logistics Center Chonlahampichit Km.3 (Unilever)	29) WHA Mega Logistics Center Leamchabang Project 1 (Building A)	30) WHA Mega Logistics Center Leamchabang Project 2	31) WHA-KPN Mega Logistics Center Bangna-Trad Km.23 Project 2 (Building D,I,F,G)	32) WHA Mega Logistics Center Bangna-Trad Km.23 Project 3 Project (Building A)	33) WHA Mega Logistics Center Wangnoi 62	34) WHA E-commerce Park	Acquired during the year	35) WHA Mega Logistics Center Bangna-Trad Km.23 Project 3 (Building B, C, D)	36) WHA Signode Factory	37) WHA Mega Logistics Center Theparak Km.21 (Building I, J)

WHA Premium Growth Freehold and Leasehold Real Estate Investment Trust Notes to the Financial Statements For the year ended 31 December 2022

Gain (loss) from change in fair value (Baht)	'	'
Latest appraisal/ review value (Baht)	1	ı
Latest appraisal/ review date	1	1
Acquisition/ previous appraisal/ review cost* (Baht)	418,128,642	1,800,077,810
Acquisition/ Previous appraisal/ Review date	1 December 2022	1 December 2022
Roof utilisable area (Sq.m.)		
Parking lots utilisable area (Sq.m.)		
Utilisable area (Sq.m.)	19,796.00	67,704.00
Specification of buildings	5 factory warehouse, office building	68-2-42.6 Leasehold 3 factory warehouse, office building
fotal Area Rai-Ngan- Sq. wah) Ownership	Leasehold	Leasehold
Total Area (Rai-Ngan- Sq. wah)	20-2-86.5	68-2-42.6
Project	38) WHA KPN Mega Logistics Center 20-2-86.5 Leasehold 5 factory warehouse, Banga-Trad Km.23 Project 2 Office building J. K. L. M. Y. L. M. T. M. Description of the control	39) WHA Central Mega Logistics Center Wangnoi 63 Project 3 & Project 4

<sup>\*</sup> Fair value as at 31 December 2022 excluding investments in properties acquired during the year during the year, presented at acquisition cost on the date of acquisition.



Increase (decrease) in fair value of investments in properties and gain (loss) in the statement of comprehensive income based on changes significant assumptions are presented as follows:

	Impact on tincrease (d	
	2022 Million Baht	2021 Million Baht
Increase 0.5% on discount rate	(1,929)	(1,585)
Decrease 0.5% on discount rate	2,083	1,693
Increase 0.5% on capitalised rate  Decrease 0.5% on capitalised rate	(850) 982	(821) 947

Amounts recognised in profit and loss that are related to investments in properties are as follows:

	2022	2021
	Baht	Baht
Rental and service income	3,127,589,696	2,540,444,171
Direct operating expense that generated rental income	142,612,320	130,065,029

The future aggregate minimum lease income under non-cancellable operating leases are as follows:

	2022 Baht	2021 Baht
Within 1 year Later than 1 year but not later than 5 years Later than 5 years	2,926,248,630 6,710,371,564 5,301,445,071	2,580,794,285 5,190,445,729 3,890,051,650
Total	14,938,065,265	11,661,291,664

#### 11 Cash and cash equivalents

	2022	<u> </u>	2021	<u> </u>
	Principal	Interest rate per annum	Principal	Interest rate per annum
,	Baht	%	Baht	<u>%</u>
Cheque on hand Cash at bank	-	-	563,362	-
Saving accounts Kasikornbank Public Co., Ltd. Kiatnakin Phatra Bank Public Co., Ltd. United Overseas Bank (Thai) Public Co., Ltd. Siam Commercial Bank Public Co., Ltd. Current accounts	1,766,238,958 299 5,405,918 10,001,890	0.25 - 0.85 0.35 0.50 0.30	561,337,976 705,072,671 1,250,621,689	0.05 - 0.20 0.35 - 0.40 0.35
Kasikornbank Public Co., Ltd. United Overseas Bank (Thai) Public Co., Ltd.	98,007 10,000	-	92,387 10,000	-
Fixed deposit account Land and Houses Public Co., Ltd.	<u>-</u>			-
Total	1,781,755,072		2,517,698,085	

As at 31 December 2022, cash at bank – saving accounts amount of Baht 10 million (2021: Nil) was a saving account with a condition to use for the repayment of interest from loan as stipulated in the loan agreement as noted in Note 12.

## 12 Borrowing from financial institutions, net

#### Long-term borrowings from financial institutions

The long-term loans from financial institutions are as follows:

As at 31 December	2022	2021
	Baht	Baht
Long-term borrowings Less Financing fee	4,495,000,000 (16,171,732)	2,270,000,000 (11,611,769)
Borrowing from financial institutions, net	4,478,828,268	2,258,388,231

Details of long-term loans from financial institution of the Trust are as follows:

Number	Outstanding balance As at 31 December 2022 (Million Baht)	Outstanding balance As at 31 December 2021 (Million Baht)	Interest rate	Principal repayment term	Interest payment period
1	-	160	MLR minus a certain margin per annum	Repayment in August 2022	Payment every month
2	2,110	2,110	THOR plus a certain margin per annum	Repayment in March 2023	Payment every month
3	1,000	-	MLR minus a certain margin per annum	Repayment in December 2024	Payment every three months
4	1,385	-	MLR minus a certain margin per annum	Repayment in December 2025	Payment every three months
Total	4,495	2,270			

On 1 December 2022, the Trust entered into an agreement with a financial institution for the repayment of the debenture of the Trust for the amount of Baht 1,000 million.

On 1 December 2022, the Trust entered into a loan agreement with a financial institution to fund the investment in assets which the Trust acquired during the seventh capital increase and/or support the repayment of deposits for lease and/or service which the Trust invested in during the seventh capital increase and/or repayment of borrowings of the Trust. The total facility is not over Baht 1,385 million which is now fully drawn down.

Interest rates of all borrowings are floating interest rates at MLR minus fixed rates per annuum. The borrowings have effective interest rates at the statement of financial position date of 2.24% - 2.50% per annum (2021: 1.49% - 2.97% per annum).



The movement of long-term loans from financial institutions can be analysed as follows:

For the years ended 31 December	2022 Baht	2021 Baht
Opening net book value	2,258,388,231	2,127,587,965
Cash flows Cash received during the year Cash repayments during the year	2,385,000,000 (160,000,000)	2,110,000,000 (2,001,900,000)
Cash paid for financing fee Other non-cash movement	(15,152,281)	(10,997,531)
Amortisation of financing fee	10,592,318	33,697,797
Closing net book value	4,478,828,268	2,258,388,231

#### **Borrowing facilities**

The Trust has the following undrawn committed borrowing facilities as follows:

2022	2021
Baht	Baht
450,000,000	450,000,000

The borrowings are secured over the following:

- 1) Secured by mortgaging some of the Trust's lands, warehouse buildings and office buildings and partial of the constructions (Note 10).
- 2) Registered Business Security of Lease Agreements and Service Agreements to the financial statement (Note 10).
- 3) Endorsed the lender to have the benefits under insurance policies of the partial of the Secured Main Assets of the Trust.
- 4) The conditional assignment of rights under insurance policies and endorse the lender to have the benefits.
- 5) Others (if any) as stipulate in the loan agreement between the Trust and the Lenders.

In addition, the Trust is under the debt covenant that requires the Trust to maintain the financial ratio and other requirements as stipulate in the borrowing agreement.

13 Debentures, net		
As at 31 December	2022 Baht	2021 Baht
Debentures <u>Less</u> Underwriting fee  Discount of debentures	9,100,000,000 (4,606,061) (5,386,839)	10,000,000,000 (7,380,263)
Debentures, net	9,090,007,100	9,992,619,737

During the year 2022, the Trust issued and offered 1 tranche of name-registered certificate of unsubordinated and unsecured debentures without early redemption and with assigned representatives amounting to Baht 950 million to investors based on the announcement made by The Securities and Exchange Commission. The purpose of the issuance of debentures is to partially repay the existing debts which help reduce the Trust's financial costs. The debentures have a par value of Baht 1,000 per unit and the interest will be paid every 3 months. The repayment of principal is due on the maturity date.

On 4 August 2022, the Trust issued and offered private placement of Zero-Coupon debentures without early redemption at a par value of Baht 1,000 per unit at an offering price of Baht 946.13 per unit totaling of Baht 94.61 million and without interest payment. The repayment of principal is due on the maturity date.

The details of debentures which were issued and offered by the Trust during the year are as follows:

Number	Amount (Baht)	Interest Rate (%)	Tenor	Interest payment schedule
1 2	950,000,000 94,613,161	2.85% per annum 2.75% per annum	5 years 2 years 10 days	Payment every 3 months Payment at maturity
Total	1,044,613,161			

The fair value of debentures is Baht 9,042 million (2021: Baht 10,096 million) based on a clean price announced by Thai Bond Market Association that is within level 2 of the fair value hierarchy.

The interest rates of all debentures of the Trust is fixed rates. The debentures have effective interest rates at the statement of financial position date of 1.44% - 3.40% per annum (2021: 1.43% - 3.40% per annum).

The movement of debentures can be analysed as follows:

For the years ended 31 December	2022 Baht	2021 Baht
Opening net book value	9,992,619,737	7,996,240,010
Cash flows Cash received during the year	1,044,613,161	5,500,000,000
Cash repayments during the year	(1,950,000,000)	(3,500,000,000)
Cash paid for underwriting fee Other non-cash movement	(1,291,863)	(6,254,520)
Amortisation of underwriting fee	3,001,003	2,634,247
Amortisation of discount of debentures	1,065,062	<u>-</u> _
Closing net book value	9,090,007,100	9,992,619,737



#### 14 Unitholders' equity

As of 31 December 2022, there were 3,272,928,441 units of Baht 9.0241 par value registered, issued and paid-up. As of 31 December 2021, there were 3,065,395,883 units of Baht 9.0241 par value registered, issued and paid-up.

The movements of capital account are as follows:

	2022		20	21
	Number of trust units	Amount Baht	Number of trust units	Amount Baht
Trust units registered, issued and paid-up	3,272,928,441	34,639,943,544	3,065,395,883	32,651,799,943
Opening balance Capital increase	3,065,395,883 207,532,558	32,651,799,943 1,988,143,601	2,776,997,063 288,398,820	29,084,083,653 3,567,716,290
Closing balance	3,272,928,441	34,639,943,544	3,065,395,883	32,651,799,943

The movements of retained earnings are as follows:

	2022 Baht	2021 Baht
Opening balance	1,285,116,161	1,329,082,944
Net investment income Net gain from investments	2,490,947,823	1,810,907,159 1,146,487
Net gain (loss) from change in fair value of investments Distribution payment (Note 15)	(173,244,096) (2,324,218,268)	248,221,514 (2,104,241,943)
Closing balance	1,278,601,620	1,285,116,161

## 15 Distribution payment

The details of distribution payment during the year are as follows:

Dividend		Per trust unit	2022	2021
declaration date	For the period	Baht	Baht	Baht
22 February 2021	1 November 2020 - 31 December 2020	0.1195	_	331,824,822
11 May 2021	1 January 2021 - 31 March 2021	0.1915	_	531,754,413
5 August 2021	1 April 2021 - 30 June 2021	0.1915	_	531,754,739
10 November 2021	1 July 2021 - 31 October 2021	0.2553	-	708,907,969
25 February 2022	1 November 2021 - 31 December 2021	0.1195	366,288,077	-
12 May 2022	1 January 2022 - 31 March 2022	0.1915	586,991,581	-
8 August 2022	1 April 2022 - 30 June 2022	0.1920	588,498,620	-
14 November 2022	1 July 2022 - 31 October 2022	0.2553	782,439,990	-
	•			
			2,324,218,268	2,104,241,943

#### 16 Expenses

The management fee, acquisition fee, trustee fee, registrar fee and property management fee, are calculated as follows:

#### Management fee

The REIT Manager is entitled to receive a monthly management fee from the Trust at a rate not exceeding 0.75% per annum (exclusive of value added tax, specific business tax or any other similar tax) of the net asset value of the Trust as calculated by the REIT Manager and verified by the Trustee.

#### **Acquisition fee**

The REIT Manager will receive an acquisition fee at a rate not exceeding 0.75% of the acquired properties of the Trust in case of the properties from related persons of the REIT Manager and not exceeding 1.00% of the acquired properties of the Trust in case of the properties from others.

#### Trustee fee

The Trustee is entitled to receive a monthly remuneration at a rate not exceeding 0.75% per annum (exclusive of value added tax) of the net asset value of the Trust as calculated by the REIT Manager and verified by the Trustee.

#### Registrar fee

The fee for the Investment Unit Registrar shall be at a rate not exceeding 0.50% per annum (exclusive of value added tax, special business tax, or other similar type of tax) of the net assets value of the Trust as calculated by the REIT Manager and verified by the Trustee.

#### **Property management fee**

Fee and expenses of the Property Manager shall be payable to the Property Manager on a yearly basis according to the Property Management Agreement between the Trust and the Property Manager (exclusive of value added tax, special business tax, or other similar type of tax). The rate shall not exceed 3.00% per annum of the net assets value of the Trust.

#### 17 Segment reporting

Operating segments are reported in a manner consistent with the internal reporting provided to the chief operating decision-maker. The chief operating decision-maker, who is responsible for allocating resources and assessing performance of the operating segments, has been identified as the person who makes strategic decisions.

The Trust operates in business which is the investment in property and the business is only operated in Thailand. Income and expenses from this segment are the same amount with the statement of income. Therefore, the presentation of segment information is not necessary.



The relationship among major related parties can be summarised as follows:

- WHA Real Estate Management Company Limited is a REIT Manager of the Trust.
- Kasikorn Asset Management Company Limited is the Trustee of the Trust.
- WHA Corporation Public Company Limited is the unitholder, parent company of the REIT Manager and property manager of the Trust.
- Kasikorbank Public Company Limited is a parent company of the Trustee of the Trust.

Transactions with related parties were carried out as follows:

#### a) Income and expenses

	2022 Baht	2021 Baht	Pricing policies
Income	Dunt	Dant	Tricing policies
<u>Undertaking income</u> WHA Corporation Public Company Limited	34,967,938	15,216,445	Contractual prices
Interest income Kasikornbank Public Company Limited	5,483,551	1,596,501	Market prices
<u>Expenses</u>			
Acquisition fee WHA Real Estate Management Company Limited	5,850,991	43,388,543	Note 16
<u>Management fee</u> WHA Real Estate Management Company Limited	72,770,776	68,242,725	Note 16
<u>Trustee fee</u> Kasikorn Asset Management Company Limited	45,484,413	43,042,668	Note 16
Property management fee WHA Corporation Public Company Limited	87,326,554	80,156,889	Note 16
Interest expense Kasikornbank Public Company Limited	44,098,827	65,207,046	Market prices

#### **Outstanding balances** b)

	2022 Baht	2021 Baht
Deposit at bank Kasikornbank Public Company Limited	1,766,336,965	561,430,363
Other assets WHA Corporation Public Company Limited	84,774,459	77,097,917
Accrued expenses WHA Real Estate Management Company Limited WHA Corporation Public Company Limited Kasikorn Asset Management Company Limited Kasikornbank Public Company Limited	12,918,203 1,690,511 7,918,692 27,168,654	11,767,543 - 7,602,032 51,569,586
Borrowing from financial institutions, net Kasikornbank Public Company Limited	2,108,549,776	2,258,388,231

## 19 Information regarding purchase and sale of investments

During the year ended 31 December 2022 and 31 December 2021, the Trust has purchased and sold investments excluding investments in bank deposits in net amounting to Baht 4,245 million and Baht 4,844 million representing 12.43% and 15.64%, respectively, of the weighted average net asset value during the year.

#### 20 Commitments

Total

As at 31 December 2022, the Trust has commitments under service agreements for property management fee and other expenses (2021: service agreements for property management fee and other expenses). The future aggregate minimum payments under these agreements are as follows:

Within 1 year Later than 1 year but not later than 5 years Later than 5 years

2022 Baht	2021 Baht
00 500 004	00 000 040
98,503,381	86,699,943
411,838,775	356,970,406
2,466,307,837	2,048,848,990
2,976,649,993	2,492,519,339

## 21 Events occurring after the reporting date

On 24 February 2023, the Board of Directors' meeting of WHA Real Estate Management Company Limited as the REIT Manager of the Trust, has unanimously approved the dividend payment from the performance period between 1 November 2022 to 31 December 2022, at the rate of Baht 0.1265 per trust unit totaling Baht 414.03 million. The dividend will be paid to unitholders on 24 March 2023.

## 22 Authorisation of financial statements

These financial statements have been approved by authorised directors of the REIT Manager on 24 February 2023.



## WHA Real Estate Management Company Limited

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